

CBOT soybean complex, corn and wheat sold off post USDA report. US wheat futures remained underpinned on Russia's plan to impose a wheat export tax and quota. The USDA report was viewed as neutral. Earlier in the day USDA export sales showed soybean complex sales on the lower end of expectations and grains lower than what was reported from the previous week. MPOB issued a bearish Malaysian palm production report but third month palm futures rallied 47 ringgits. China made no changes to their corn & soybean balances. Conab surprised the trade by lowering total Brazil corn production by 2.3 million tons to 102.59 million, 6.8 million below a Bloomberg trade estimate. Conab reported Brazil soybean production at 134.45 million tons, 0.5 below the previous month and 1.2 million tons above a Bloomberg trade average.

#### **USDA December S&D**

USDA S&D was that that eventful for the US balance sheets. USDA did take China corn imports up 3.5 million tons to 16.5 million (China CASDE @ 7.0) and China wheat imports up by 0.5 million to 8.5 million tons. USDA left China soybean imports unchanged. Argentina corn production was lowered 1 million tons and Brazil unchanged. USDA also lowered Argentina soybean production by 1 million and left Brazil unchanged. Brazil soybean exports of 85 million tons were left unchanged. Global corn stocks were lowered 2.5 million tons, world wheat by 3.9 million and world soybeans by 0.9 million.

US soybean stocks were lowered a less than expected 15 million bushels to 175 million. USDA took the US crush up 15 million bushels to 2.195 billion versus 2.165 billion for 2019-20. US soybean meal exports were taken up 500,000 short tons and imports were raised 200,000 short tons. Meal production was increased 300,000. Soybean oil production was raised 175 million pounds. USDA lifted the US soybean export forecast by 150 million pounds resulting in a 25 million pound boost to ending stocks. USDA left the US corn balance unchanged. Traders were looking for a slight downward revision in US corn stocks. For wheat, they lowered imports by 5 million bushels and raised exports by 10 million to 985 million. We are at 995 million for US exports.

## **USDA WASDE REPORT - US**

Released Nov. 10, 2020 11:00 a.m. CT

#### **US 2020-21 Carryout Projection**

|                        | Dec-20 | Trade   |            | Trade       | FI Est. | Nov-20 | MOM     | YOY %  |
|------------------------|--------|---------|------------|-------------|---------|--------|---------|--------|
|                        | USDA   | Average | USDA-Trade | Range       | of USDA | USDA   | Change  | Change |
| Corn Bil. Bu.          | 1.702  | 1.691   | 0.011      | 1.520-1.775 | 1.702   | 1.702  | 0.000   | -14.7% |
| STU %                  | 11.5%  |         |            |             |         | 11.5%  | 0.00%   |        |
| Wheat Bil. Bu.         | 0.862  | 0.874   | (0.012)    | 0.850-0.900 | 0.851   | 0.877  | (0.015) | -16.1% |
| STU %                  | 40.8%  |         |            |             |         | 41.7%  | -0.91%  |        |
| Soybeans Bil. Bu.      | 0.175  | 0.168   | 0.007      | 0.120-0.190 | 0.170   | 0.190  | (0.015) | -66.6% |
| STU %                  | 3.9%   |         |            |             |         | 4.2%   | -0.34%  |        |
| Soy Meal 000 tons      | 350    | na      | na         | na          | 350     | 350    | 0       | 2.6%   |
| Soy Meal Yield         | 47.12  | na      | na         | na          | na      | 47.16  | (0.05)  | -0.2%  |
| Soy Oil Bil. Bil. Lbs. | 1.889  | na      | na         | na          | 1.995   | 1.864  | 0.025   | 2.2%   |
| Soy Oil Yield          | 11.59  | na      | na         | na          | na      | 11.59  | 0.00    | 0.7%   |

Source: USDA, Reuters, and Fl Trade estimates uses Reuters (what USDA will report), unless otherwise noted

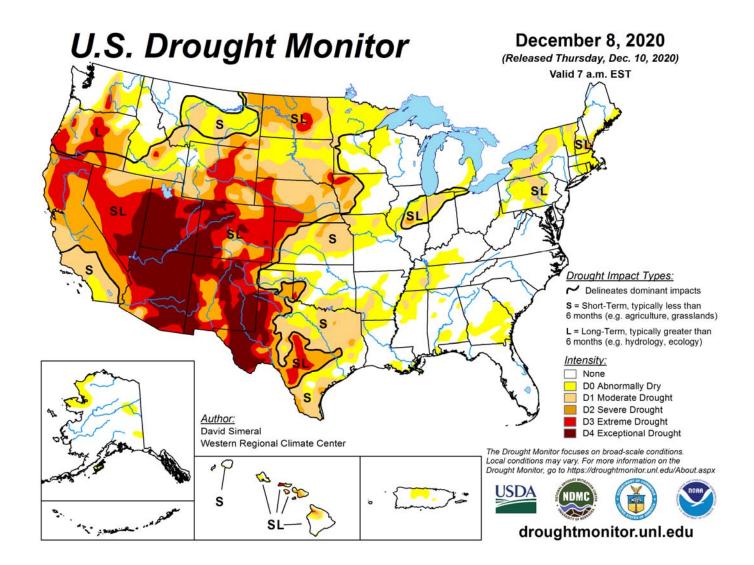
We think US wheat prices traded out of alignment post USDA report based on US wheat by class changes in USDA's December update.

| US Wheat Stocks           |        | 20/2   | 21 Crop Year | 19/20 Crop Year |        |         |
|---------------------------|--------|--------|--------------|-----------------|--------|---------|
|                           | Dec-20 | Nov-20 | Net Chg      | Dec-20          | Nov-20 | Net Chg |
| Hard Winter Ending Stocks | 348    | 338    | 10           | 506             | 506    | 0       |
| Hard Spring Ending Stocks | 284    | 284    | 0            | 280             | 280    | 0       |
| Soft Red Ending Stocks    | 105    | 107    | -2           | 105             | 105    | 0       |
| White Ending Stocks       | 95     | 115    | -20          | 95              | 95     | 0       |
| Durum Ending Stocks       | 31     | 34     | -3           | 42              | 42     | 0       |

Source: USDA and FI

#### Weather

National Weather Service proposes limiting data availability because of bandwidth shortage <a href="https://www.chron.com/news/article/National-Weather-Service-proposes-limiting-data-15789570.php">https://www.chron.com/news/article/National-Weather-Service-proposes-limiting-data-15789570.php</a>



#### MOST IMPORTANT WEATHER OF THE DAY

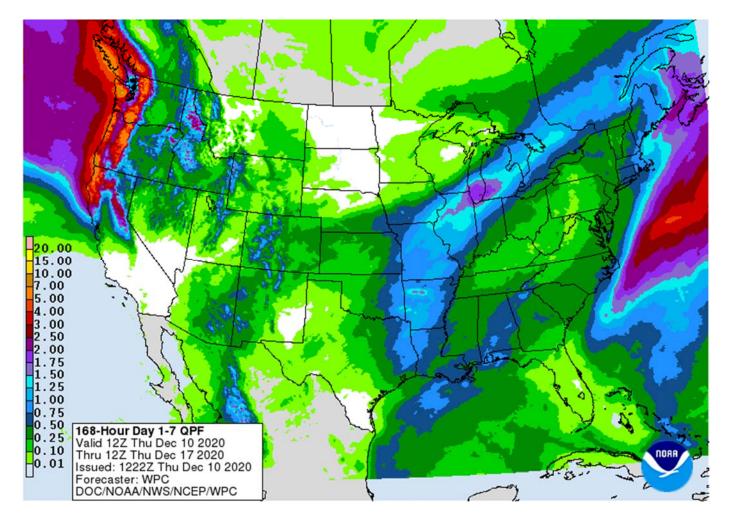
- Argentina temperatures trended hotter Wednesday with afternoon highs more solidly in the 90s Fahrenheit
  resulting in accelerated drying; extreme highs in the middle and upper 90s to 102 degrees occurred in most of
  the west
- Argentina was dry Wednesday and that in combination with the heat accelerated moisture stress in the driest crop areas; however, some rain developed in southern Buenos Aires overnight
  - Rainfall through dawn today varied up to 0.25 inch in southern parts of Buenos Aires which was not enough to counter moisture losses from Wednesday, but additional rain will occur today
- Argentina weather will be warm biased and will include erratically distributed rainfall during the coming ten days
  - The moisture will all be welcome, but its distribution will leave some areas drier than others and concern over production potential will rise in the driest areas
  - o Additional rain in western and central Buenos Aires today will produce 0.10 to 0.60 inch of moisture with a few totals pushing up close to 1.00 inch
    - Most of the precipitation will be too light for a notable change in soil moisture
  - Argentina's rain will shift northward Friday into Saturday with the greatest amounts and coverage in northeastern parts of the nation Saturday when favorable soil moisture will be maintained in Corrientes, northern Santa Fe and southeastern Chaco

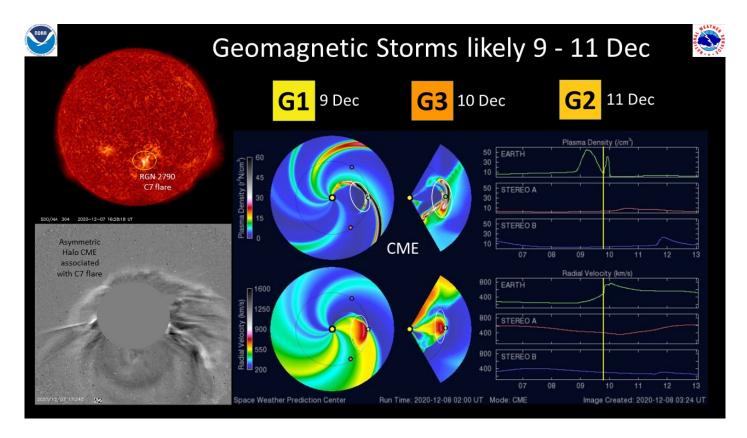
- O Some periodic showers and thunderstorms will occur over the following week in northern parts of the nation leaving the south in a net drying mode with increasing crop stress
- Southern Argentina's best rain potential does not return until the week of Dec. 21 and confidence is low over its distribution
- Brazil's rainfall over the next ten days will be least significant in Bahia and southeastern Piaui, but there will be some occasionally rainfall in a few west-central and southwestern Bahia locations to benefit cotton, corn and soybeans
  - o Eastern cocoa and coffee production areas will not get much rain for a while
- Brazil rainfall will also be a little light in northern Mato Grosso do Sul, southeastern Bolivia and some immediate
  neighboring areas, but there will be at least some rain in these areas periodically to prevent a complete absence
  of moisture
- Minas Gerais, Brazil will be the wettest state in Brazil during the coming two weeks with some potential for localized flooding
  - Most of the rain in Minas Gerais will be spread out over time helping to limit the potential for serious flooding
  - Neighboring areas of Espirito Santo and Rio de Janeiro will also be sufficiently moist while rain in Sao
     Paulo will be a little sporadic
- Another round of welcome rain will come out of Paraguay and into Parana, southern Mato Grosso do Sul, Santa Catarina and southwestern Sao Paulo, Brazil Sunday into Wednesday of next week
  - o This rain event will be well timed after some drying occurs through the weekend and will help to maintain a very good moisture environment for developing summer crops
  - o Rainfall of 1.00 to 3.00 inches and local totals to more than 4.00 inches will result
- Rainfall in Brazil may become more sporadic and light again for a little while during the second week of the
  outlook and a close watch on its distribution both prior to and during that period of time is warranted to ensure
  sufficient amounts of rain occur to support the best crop development potential.
- Brazil's bottom line is still one of improvement in this coming week to ten days. Greater rain intensity and
  amounts will be needed in the far south, northeast and in few other random areas. Some production cuts have
  occurred in many areas, but the key to soybean production will be during pod setting and filling which will be
  evolving later this month and in January. That is the time period that will be most important time in determining
  yield.
- Eastern Australia's generalized rain potentials are very low over the coming week, although some scattered showers will occur
  - o Rain will fall along the lower Queensland and upper New South Wales coast where amounts will be great enough to bolster soil moisture, but only a few agricultural areas will benefit
    - Sugarcane, far eastern cotton and far eastern sorghum areas will be most impacted
  - Temperatures in eastern Australia will be cooler than they have been during the coming week, but warming is expected again Dec. 16-23
- Australia's winter crop harvest in the south should be winding down soon and it has been a good harvest season
- South Africa will be favorably mixed with periods of rain and sunshine impacting summer grain, oilseed and cotton production areas
  - o Planting progress should advance favorably around periods of rain
  - o Dryness is of most concern today in central and western Free States and eastern Northern Cape
- Eastern China weather has improved recently with less rain allowing rapeseed and southern wheat production areas a chance to dry down after being too wet earlier this season
- China's weather over the next two weeks will keep most winter crops dormant or semi-dormant and
  precipitation will concentrate on the Yangtze River Basin where a wintry mix of precipitation types is expected
  late this weekend into next week
  - o Winter crops are well established and poised to perform well in the spring

- Sugarcane harvesting in the south will advance relatively well for a while due to expected dry weather
- India's far south is beginning to dry down
  - Too much rain recently has delayed summer crop maturation and harvesting in Tamil Nadu and southern Andhra Pradesh where some cotton, rice and groundnut quality concerns have evolved
    - Drying will get harvest progress back on the right track
- Central and far northern India showers over the next seven days will benefit a few winter crops, but greater rain will be needed in the heart of the nation
  - o Most winter crops are favorably rated, however, with little change likely
  - o Any moisture will be welcome and of some benefit to winter crops
- Southern Vietnam and Cambodia will trend wetter than usual late this week and into next week with some of that moisture reaching far southern Thailand as well
  - o The moisture will delay harvest progress for many crops, but no serious crop quality changes are likely
    - Winter crops will benefit, though
- Routinely occurring precipitation is expected in Philippines, Indonesia and Malaysia over the next two weeks
  - A tropical cyclone has been advertised for southern Philippines late next week, but it is too soon to have high confidence in that event
- Russia's Southern Region had eastern Ukraine will continue missing significant precipitation for the next ten days leaving dormant winter crops in need for greater soil moisture to be used in the spring
  - o Winter crops are still not as well established as they should be
  - o Showers will occur briefly next week, but the resulting moisture will not be very great
- Greece, Bulgaria, eastern and southern Romania, Moldova and western Ukraine will all receive significant
  moisture late this week into early next week bolstering topsoil moisture for better winter crop establishment and
  growth potential in the spring
- Portions of the U.K., France and the Iberian Peninsula will also receive periodic rainfall during the next two weeks along with Italy and the eastern Adriatic Sea region
  - Some local flooding is possible in many of these areas
- North Africa rainfall will be greatest in northern Algeria and coastal areas of Tunisia during the coming ten days.
   The moisture will be welcome
  - O Some moisture will also reach into far north-central Morocco, but there is need for more rain in the remainder of that nation and in particular the southwest
    - Morocco continues trying to recover from last year's drought
- U.S. weather was mostly dry and mild to warm Wednesday; temperatures were well above average in a part of the central states and in neighboring areas of Canada
- U.S. storm late this week will impact areas from eastern Texas, eastern Oklahoma, Arkansas and Missouri to Michigan and New York with rain and some snow
  - Heavy snow will impact parts of northern and western Michigan while light snow trails to the southwest into Nebraska and eastern Colorado
  - o Another weak weather system will move from the central Plains to the Delta and southeastern states this weekend
  - An active weather pattern in the Dec 16-25 period will bring another storm to the eastern Midwest,
     Delta and middle and northern Atlantic Coast States during the middle to latter part of next week
     followed by a couple of other storm systems moving through the eastern United States Dec. 19-25
  - o Temperatures over the next seven days will be warmer than usual in much of the nation
    - Cooling is expected in the western and north-central states Dec. 18-24
- Southern Oscillation Index was at +10.17 today and it will remain strongly positive for a while
- Mexico precipitation will be quite limited over the coming week except in the northwest today when a storm system brings moisture to Sonora, Baja California, Sinaloa, northwestern Durango and Chihuahua

- Rainfall of 0.10 to 0.75 inch and local totals to 1.00 inch will result disrupting summer crop harvesting, but benefiting winter crops
- Southeastern Mexico crop areas will only receive light rainfall from scattered showers and harvesting will advance favorably
- Portions of Central America will continue to receive periodic rainfall over the next couple of weeks, but the
  intensity and frequency will be low enough to support some farming activity
  - o Costa Rica will be wettest this workweek
- West-central Africa will experience greater than usual rainfall over the coming week and some of the moisture
  might interfere with harvesting and could also induce some isolated flowering of coffee and cocoa in areas that
  get the greatest moisture.
- East-central Africa rain will be erratic and light in Ethiopia, Kenya and Uganda while rainfall will be greatest over Tanzania
- New Zealand rainfall will be limited in North Island and northern parts of South Island over the coming week while showers impact western and southern South Island
  - Temperatures will be near to below average

Source: World Weather Inc. and FI





#### **Bloomberg Ag Calendar**

#### Thursday, Dec. 10:

- China's agriculture ministry (CASDE) releases monthly report on supply, demand, 10am local
- Malaysian Palm Oil Board releases data on November stockpiles, exports, production, 12:30pm local
- FranceAgriMer monthly crop report
- Agroinvestor Russian agriculture conference
- Port of Rouen data on French grain exports
- Conab's data on area, output and yield of soybeans and corn in Brazil, 7am
- National Grain & Feed Association Country Elevator Conference, 10am
- USDA weekly crop net-export sales for corn, soybeans, wheat, cotton, pork, beef, 8:30am
- USDA's monthly World Agricultural Supply and Demand (WASDE) report, 12pm
- HOLIDAY: Thailand

#### Friday, Dec. 11:

ICE Futures Europe weekly commitments of traders report

• HOLIDAY: Thailand

Source: Bloomberg and FI

|                                  | 0040 00 (Dan              |      |                   | 0000 04 (No               | 0000 04 /Daa              |      |        |                      |
|----------------------------------|---------------------------|------|-------------------|---------------------------|---------------------------|------|--------|----------------------|
|                                  | 2019-20 (Dec<br>forecast) | MOM  | Percentage change | 2020-21 (Nov<br>forecast) | 2020-21 (Dec<br>forecast) | MOM  | YOY    | Percentage change YO |
| Corn - crop year Oct-Sept        |                           |      |                   |                           |                           |      |        |                      |
| Planted acreage (mln hectares)   | 41.28                     | 0.00 | 0.0%              | 41.82                     | 41.82                     | 0.00 | 0.54   | 1.3%                 |
| Output (mln tonnes)              | 260.77                    | 0.00 | 0.0%              | 264.71                    | 264.71                    | 0.00 | 3.94   | 1.5%                 |
| Imports (mln tonnes)             | 7.60                      | 0.00 | 0.0%              | 7.00                      | 7.00                      | 0.00 | (0.60) | -7.9%                |
| Consumption (mln tonnes)         | 278.30                    | 0.00 | 0.0%              | 288.17                    | 288.17                    | 0.00 | 9.87   | 3.5%                 |
| Exports (mln tonnes)             | 0.01                      | 0.00 | 0.0%              | 0.02                      | 0.02                      | 0.00 | 0.01   | 100.0%               |
| Balance (mln tonnes)             | -9.94                     | 0.00 | 0.0%              | -16.48                    | -16.48                    | 0.00 | (6.54) | 65.8%                |
| Soybean - crop year Oct-Sept     |                           |      |                   |                           |                           |      | ` '    |                      |
| Planted acreage (mln hectares)   | 9.35                      | 0.00 | 0.0%              | 9.60                      | 9.60                      | 0.00 | 0.25   | 2.7%                 |
| Output (mln tonnes)              | 18.10                     | 0.00 | 0.0%              | 18.82                     | 18.82                     | 0.00 | 0.72   | 4.0%                 |
| Imports (mln tonnes)             | 98.53                     | 0.00 | 0.0%              | 95.10                     | 95.10                     | 0.00 | (3.43) | -3.5%                |
| Consumption (mln tonnes)         | 108.60                    | 0.00 | 0.0%              | 113.12                    | 113.12                    | 0.00 | 4.52   | 4.2%                 |
| Exports (mln tonnes)             | 0.90                      | 0.00 | 0.0%              | 0.15                      | 0.15                      | 0.00 | (0.75) | -83.3%               |
| Balance (mln tonnes)             | 7.94                      | 0.00 | 0.0%              | 0.65                      | 0.65                      | 0.00 | (7.29) | -91.8%               |
| Cotton - crop year Sept-Aug      |                           |      |                   |                           |                           |      | ` '    |                      |
| Beginning stocks (mln tonnes)    | 7.21                      | 0.00 | 0.0%              | 7.36                      | 7.36                      | 0.00 | 0.15   | 2.1%                 |
| Planted acreage (mln hectares)   | 3.30                      | 0.00 | 0.0%              | 3.21                      | 3.21                      | 0.00 | (0.09) | -2.7%                |
| Output (mln tonnes)              | 5.80                      | 0.00 | 0.0%              | 5.85                      | 5.85                      | 0.00 | 0.05   | 0.9%                 |
| Imports (mln tonnes)             | 1.60                      | 0.00 | 0.0%              | 2.00                      | 2.00                      | 0.00 | 0.40   | 25.0%                |
| Consumption (mln tonnes)         | 7.23                      | 0.00 | 0.0%              | 8.00                      | 8.00                      | 0.00 | 0.77   | 10.7%                |
| Exports (mln tonnes)             | 0.03                      | 0.00 | 0.0%              | 0.05                      | 0.05                      | 0.00 | 0.02   | 66.7%                |
| Ending Stocks (mln tonnes)       | 7.36                      | 0.00 | 0.0%              | 7.16                      | 7.16                      | 0.00 | (0.20) | -2.7%                |
| Sugar - crop year Oct-Sept       |                           |      |                   |                           |                           |      | ` '    |                      |
| Planted acreage (mln hectares)   | 1.38                      | 0.00 | 0.0%              | 1.45                      | 1.45                      | 0.00 | 0.07   | 5.1%                 |
| Cane                             | 1.17                      | 0.00 | 0.0%              | 1.19                      | 1.19                      | 0.00 | 0.02   | 1.7%                 |
| Beet                             | 0.22                      | 0.00 | 0.0%              | 0.26                      | 0.26                      | 0.00 | 0.04   | 18.2%                |
| Output (mln tonnes)              | 10.42                     | 0.00 | 0.0%              | 10.50                     | 10.50                     | 0.00 | 0.08   | 0.8%                 |
| Cane sugar                       | 9.02                      | 0.00 | 0.0%              | 8.96                      | 8.96                      | 0.00 | (0.06) | -0.7%                |
| Beet sugar                       | 1.39                      | 0.00 | 0.0%              | 1.54                      | 1.54                      | 0.00 | 0.15   | 10.8%                |
| Imports (mln tonnes)             | 3.76                      | 0.00 | 0.0%              | 3.50                      | 3.90                      | 0.40 | 0.14   | 3.7%                 |
| Consumption (mln tonnes)         | 15.00                     | 0.00 | 0.0%              | 15.30                     | 15.30                     | 0.00 | 0.30   | 2.0%                 |
| Exports (mln tonnes)             | 0.18                      | 0.00 | 0.0%              | 0.18                      | 0.18                      | 0.00 | 0.00   | 0.0%                 |
| Balance (mln tonnes)             | -1.00                     | 0.00 | 0.0%              | -1.48                     | -1.08                     | 0.40 | (0.08) | 8.0%                 |
| Edible oils - crop year Oct-Sept |                           |      |                   |                           |                           |      | ` '    |                      |
| Output (mln tonnes)              | 28.21                     | 0.00 | 0.0%              | 27.65                     | 27.65                     | 0.00 | (0.56) | -2.0%                |
| Soybean oil                      | 17.01                     | 0.00 | 0.0%              | 16.58                     | 16.58                     | 0.00 | (0.43) | -2.5%                |
| Rapeseed oil                     | 5.65                      | 0.00 | 0.0%              | 5.26                      | 5.26                      | 0.00 | (0.39) | -6.9%                |
| Peanut oil                       | 3.24                      | 0.00 | 0.0%              | 3.39                      | 3.39                      | 0.00 | 0.15   | 4.6%                 |
| Imports (mln tonnes)             | 9.27                      | 0.00 | 0.0%              | 8.45                      | 8.45                      | 0.00 | (0.82) | -8.8%                |
| Palm oil                         | 4.62                      | 0.00 | 0.0%              | 4.20                      | 4.20                      | 0.00 | (0.42) | -9.1%                |
| Rapeseed oil                     | 1.90                      | 0.00 | 0.0%              | 1.80                      | 1.80                      | 0.00 | (0.10) | -5.3%                |
| Soybean oil                      | 0.96                      | 0.00 | 0.0%              | 0.70                      | 0.70                      | 0.00 | (0.26) | -27.1%               |
| Consumption (mln tonnes)         | 32.90                     | 0.00 | 0.0%              | 33.82                     | 33.82                     | 0.00 | 0.92   | 2.8%                 |
| Exports (mln tonnes)             | 0.26                      | 0.00 | 0.0%              | 0.27                      | 0.27                      | 0.00 | 0.01   | 3.8%                 |
| Balance (mln tonnes)             | 4.33                      | 0.00 | 0.0%              | 2.02                      | 2.02                      | 0.00 | (2.31) | -53.3%               |

| Conab Brazil Supply / Estimates |            |            |                |             |             |         |         |          |        |  |  |  |
|---------------------------------|------------|------------|----------------|-------------|-------------|---------|---------|----------|--------|--|--|--|
| Soybeans                        | Dec. 20/21 | Nov. 20/21 | Bloomberg Est. | Low-High    | Actual-Est. | мом     | YOY     | FI 20/21 | 19/20  |  |  |  |
| Est. Production (Million MT)    | 134.45     | 134.95     | 133.3          | 129.5-135.8 | 1.2         | (0.5)   | 9.6     | 135.77   | 124.84 |  |  |  |
| Est. Yield (000 Kg/Hectare)     | 3.522      | 3.528      | 3.468          | 3.332-3.545 | 0.05        | (0.01)  | 0.1     | 3.545    | 3.379  |  |  |  |
| Est. Area (Million Hectares)    | 38.176     | 38.254     | 38.45          | 38.21-38.90 | (0.274)     | (0.078) | 1.226   | 38.300   | 36.950 |  |  |  |
| Corn                            | Dec. 20/21 | Nov. 20/21 | Bloomberg Est. | Low-High    | Actual-Est. | МОМ     |         | FI 20/21 | 19/20  |  |  |  |
| Est. Production (MMT)           | 102.59     | 104.89     | 109.4          | 104.0-114.0 | (6.8)       | (2.3)   | 0.1     | 103.95   | 102.52 |  |  |  |
| Est. Yield (000 Kg/Hectare)     | 5.564      | 5.688      | 5.630          | 5.426-5.768 | (0.07)      | (0.12)  | 0.0     | 5.665    | 5.533  |  |  |  |
| Est. Area (Million Hectares)    | 18.437     | 18.442     | 19.43          | 18.35-20.17 | (0.993)     | (0.005) | (0.090) | 18.350   | 18.527 |  |  |  |
| Source: Conab, Bloomberg and FI |            |            |                |             |             |         |         |          |        |  |  |  |

#### **USDA** export sales

- USDA soybean export sales were a low 569,000 tons, down from 768,100 tons previous week and 1.664 million tons year ago. China booked 685,400 tons but 459,000 tons of that was switched from unknown.
- Soybean meal sales were also low at 163,600 tons (shipments 224,400 tons) and soybean oil sales were only 8,400 tons, down from 26,300 tons previous week. SBO shipments were very good at 51,100 tons and included 34,600 for South Korea and 10,600 tons for China.
- USDA corn export sales were 1.362 million tons, within expectations and down from 1.666 million previous week. Corn sales included 141,200 tons for China and 422,200 tons for unknown.
- USDA sorghum export sales came in at 123,000 tons and included 67,900 tons for China.
- Pork sales were 26,500 tons and included 6,300 tons for China.
- USDA all-wheat export sales of 616,500 tons were down slightly from 795,800 tons previous week. China booked 68,300 tons of wheat.

| <b>USDA US Export S</b> | Sales Results in | 000 Metric To  | ons              |           |           |           |           |
|-------------------------|------------------|----------------|------------------|-----------|-----------|-----------|-----------|
|                         |                  | Actual         | Trade Estimates* |           | Last Week |           | Year Ago  |
|                         |                  | 12/3/2020      | 12/3/2020        |           | Last Week |           | 12/5/2019 |
| Beans                   | 2020-21<br>NC    | 569.0<br>168.0 | 400-800<br>0-250 | 2020-21   | 768.1     |           | 1664.1    |
| Meal                    | 2020-21          | 163.6          | 100-300          | Sales     | 138.1     | Sales     | 93.2      |
|                         | Shipments        | 224.4          | NA               | Shipments | 263.2     | Shipments | 213.7     |
| Oil                     | 2020-21          | 8.4            | 5-30             | Sales     | 26.3      | Sales     | 14.9      |
|                         | Shipments        | 51.1           | NA               | Shipments | 1.4       | Shipments | 12.6      |
| Corn                    | 2020-21<br>NC    | 1362.2<br>0.0  | 700-1500         | 2020-21   | 1665.6    |           | 806.8     |
| Wheat                   | 2020-21          | 616.5          | 200-550          | 2020-21   | 795.8     |           | 612.7     |

| JS crop-year to date export sales % sold from USDA's export project |         |           |     |        |                          |  |  |  |  |  |  |  |
|---|---------|-----------|-----|--------|--------------------------|--|--|--|--|--|--|--|
|   | Current | Last Year | YOY | YOY    | 2020-21 2020-21 2018-19  |  |  |  |  |  |  |  |
| 2020-21 Soybeans mil bu   | 1944    | 992       | 952 | 96.0%  | <b>91.5%</b> 59.0% 50.2% |  |  |  |  |  |  |  |
| 2019-20 <b>SoyOil MT</b>  | 398     | 362       | 36  | 10.0%  | 33.8% 29.0% 38.5%        |  |  |  |  |  |  |  |
| 2019-20 SoyMeal MT  | 5265    | 5223      | 42  | 0.8%   | 43.0% 41.7% 49.2%        |  |  |  |  |  |  |  |
| 2020-21 Corn mil bu   | 1561    | 610       | 951 | 156.0% | 58.9% 34.5% 52.6%        |  |  |  |  |  |  |  |
| 2020-21 Wheat mil bu  | 702     | 623       | 79  | 12.7%  | 72.0% 64.6% 64.1%        |  |  |  |  |  |  |  |

n/c= New Crop

#### Macros

US Initial Jobless Claims Dec 5: 853K (est 725K; prevR 716K; prev 712K)

Source: FI & USDA \*Reuters estimates

US Continuing Claims Nov 28: 5757K (est 5210K; prevR 5527K; prev 5520K)

US CPI (M/M) Nov: 0.2% (est 0.1%; prev 0.0%)

US CPI Ex Food, Energy (M/M) Nov: 0.2% (est 0.1%; prev 0.0%)

US CPI (Y/Y) Nov: 1.2% (est 1.1%; prev 1.2%)

US CPI Ex Food, Energy (M/M) Nov: 1.6% (est 1.5%; prev 1.6%)

US Real Avg Hourly Earnings (Y/Y) Nov: 3.2% (prev 3.2%) US Real Avg Weekly Earnings (Y/Y) Nov: 4.7% (prev 4.4%)

US EIA Natural Gas Storage Change (BCF) 04-Dec: -91 (est -86; prev -1) - Salt Dome Cavern Natural Gas Storage Change (BCF): -7 (prev +12)

#### **ECB GDP Forecasts:**

ECB Sees 2020 GDP Growth At -7.3% (vs. -8% Seen In Sept)

Sees 2021 GDP Growth At 3.9% (vs. 5% In Sept) Sees 2022 GDP Growth At 4.2% (vs. 3.2% In Sept)

W: 312.604.1366 | treilly@futures-int.com

#### Sees 2023 GDP Growth At 2.1%

#### Corn.

- CBOT March corn started the day higher following wheat and positioning ahead of the USDA report, but broke after USDA left their corn US balance sheet unchanged. Profit taking was noted. The trade will shift their focus back to SA weather and US demand. Next set of major reports will be released second week of January. March corn ended 2.50 cents lower.
- Funds sold an estimated net 12,000 corn contracts.
- USDA announced another flash sale to Mexico. 344,442 tons were sold for 2020-21 delivery.
- Conab surprised the trade by lowering total Brazil corn production by 2.3 million tons to 102.59 million,
   6.8 million below a Bloomberg trade estimate. The area came in nearly 1 million hectares below expectations.
- China made no changes to their corn & soybean balances. China left corn production and imports unchanged from the previous month in their CASDE report, at 264.7 million tons and 7.00 million, respectively. Trade estimates for corn production range from 250.0 to 264.7 million tons. They left 2020-21 corn imports unchanged at 7.0 million tons despite data calling for more than 13 million tons.
- Separately China's statistics bureau reported 2020 corn production was 260.67 million tons, below 264.7 million tons projected by CASDE. China's statistics bureau estimated grain production increased 0.9% to 669.49 million tons, and the planted area increased 0.6% to 116.8 million hectares.
- Today was day 4 of the Goldman Roll.
- Germany is asking China to end the pork import ban, at least for product from regions unaffected by the ASF outbreak. Around 240 ASF cases have been confirmed in Germany since Sept. 10. All were in wild animals.
- France reported a second bird flu outbreak, in the Landes region in southwest France.
- Coceral 2021 EU + UK corn production was estimated at 63.1 million tons versus 62.8 million tons in 2020.
- President elect Biden picked Tom Vilsack as the US Secretary of Agriculture.

#### Corn Export Developments

- Under the 24-hour announcement system, private exporters sold 344,442 tons of corn to Mexico for 2020-21 delivery.
- South Korea's Korea Corn Processing Industry Association (KOCOPIA) bought 60,000 tons of corn from the United States at an estimated \$250.25 a ton c&f for arrival around April 1.

| USDA 24-ho   | ur               |             |             |         |
|--------------|------------------|-------------|-------------|---------|
| Date reporte | ☑ Value (tonnes) | Commodity   | Destination | Year    |
| 10-Dec       | 344,442          | Corn        | Mexico      | 2020-21 |
| 9-Dec        | 257,071          | Corn        | Mexico      | 2020-21 |
| 4-Dec        | 182,020          | Corn        | Mexico      | 2020-21 |
| 30-Nov       | 204,000          | Corn        | Unknown     | 2020-21 |
| 30-Nov       | 140,000          | Corn        | Unknown     | 2020-21 |
| 27-Nov       | 302,160          | Corn        | Mexico      | 2020-21 |
| 23-Nov       | 334,000          | Corn        | Unknown     | 2020-21 |
| 20-Nov       | 158,270          | Corn        | Mexico      | 2020-21 |
| 20-Nov       | 131,000          | Corn        | Unknown     | 2020-21 |
| 18-Nov       | 140,000          | Corn        | Unknown     | 2020-21 |
| 17-Nov       | 195,000          | Corn        | Mexico      | 2020-21 |
| 10-Nov       | 130,000          | Corn        | South Korea | 2020-21 |
| 9-Nov        | 123,000          | Soybeans    | Unknown     | 2020-21 |
| 6-Nov        | 132,000          | Soybeans    | China       | 2020-21 |
| 6-Nov        | 272,150          | Soybeans    | Unknown     | 2020-21 |
| 6-Nov        | 206,900          | Corn        | Unknown     | 2020-21 |
| 6-Nov        | 30,000           | Soybean oil | South Korea | 2020-21 |
| 5-Nov        | 33,000           | Soybean oil | India       | 2020-21 |
| 5-Nov        | 106,000          | Sorghum     | China       | 2020-21 |
| 2-Nov        | 204,000          | Corn        | Unknown     | 2020-21 |

| Corn              |                 | Change           | Oats        |                   | Change    | Ethanol     | Settle           |                |
|-------------------|-----------------|------------------|-------------|-------------------|-----------|-------------|------------------|----------------|
| DEC0              | 420.25          | (1.75)           | DEC0        | 339.00            | 4.50      | JAN1        | 1.32             | Spot DDGS IL   |
| MAR1              | 422.25          | (1.50)           | MAR1        | 332.25            | 4.50      | FEB1        | 1.32             | Cash & CBOT    |
| MAY1              | 425.25          | (1.25)           | MAY1        | 328.75            | 4.75      | MAR1        | 1.33             | Corn + Ethanol |
| JUL1              | 426.25          | (1.25)           | JUL1        | 322.75            | 5.75      | APR1        | 1.38             | Crush          |
| SEP1              | 412.75          | (1.75)           | SEP1        | 306.00            | 2.75      | MAY1        | 1.39             | 1.26           |
| DEC1              | 409.50          | (1.00)           | DEC1        | 303.75            | 3.25      | JUN1        | 1.39             |                |
| Soybean/0         | Corn            | Ratio            | Spread      | Change            | Wheat/Cor | n Ratio     | Spread           | Change         |
| JAN1              | DEC0            | 2.75             | 734.00      | (2.50)            | DEC0      | 1.40        | 170.00           | 15.00          |
| MAY1              | MAR1            | 2.75             | 738.75      | (2.00)            | MAR1      | 1.42        | 176.00           | 16.50          |
| JUL1              | MAY1            | 2.73             | 734.50      | (2.00)            | MAY1      | 1.41        | 173.00           | 15.00          |
| AUG1              | JUL1            | 2.67             | 712.50      | (1.75)            | JUL1      | 1.40        | 169.75           | 13.50          |
| NOV1              | SEP1            | 2.54             | 634.25      | 0.75              | SEP1      | 1.45        | 186.50           | 13.75          |
| JAN2              | DEC1            | 2.56             | 637.75      | (0.25)            | DEC1      | 1.48        | 196.25           | 12.00          |
| <b>US Corn Ba</b> | asis & Barge    | Freight          |             |                   |           |             |                  |                |
| Gulf Corn         |                 |                  | BRAZIL C    | orn Basis         |           | Chicago     | +11 z            | unch           |
| DE                | C +66 / 70      | ) h up1/unch     |             | JAN nq            | nq        | Toledo      | mch price        | unch           |
| JAI               | N +72 / 76      | 6 h dn2/unch     |             | JLY +80 / 100 n   | unch      | Decatur     | +25 h            | unch           |
| FE                | В :             | 36 unch          |             | AUG +70 / 90 u    | dn5/unch  | Dayton      | +10 z            | : up5          |
| MCI               | H +70 / 74      | h dn1/unch       |             | SEP +70 / 90 u    | dn5/unch  | Cedar Rapi  | c +5 h           | dn2            |
| AP                | R +69 / 73      | 3 k unch         |             |                   |           | Burns Hark  | mch price        | unch           |
| USD/ton:          | Ukraine Ode     | ssa \$ 215.00    | ס           |                   |           | Memphis-0   | Cairo Barge Frei | ght (offer)    |
| US Gulf 3YO       | Fob Gulf Selle  | r (RTRS) 222.2 2 | 217.4 212.7 | 207.6 201.7 201.7 | Brg       | F MTCT DEC  | 280              | unchanged      |
| China 2YC         | Maize Cif Dalia | an (DCE) 385.5   | 388.8 391.3 | 393.8 395.8 397.0 | Br        | gF MTCT JAN | 275              | unchanged      |
| Argentine Y       | ellow Maize Fo  | b UpRiver - 2    | 228.3 - 21  | 3.0 209.8 -       | Br        | gF MTCT FEB | 270              | unchanged      |
| Source: FL        | DJ. Reuters     | & various tra    | de sources  |                   |           |             |                  |                |

Updated 11/30/20

March corn is seen trading in a \$4.15 and \$4.40 range.

#### Soybean complex.

- Soybeans started the day higher on follow through buying but a benign USDA report sent futures lower.
  January soybeans dropped 5.75 cents, January meal fell \$1.90, but January soybean oil was up 20
  points. Soybean oil saw a lift in part to strength in European vegetable oil, higher energy prices and
  tight South American supplies for products. Argentina strike and economic woes may send additional
  soybean oil business to the United States, but November Argentina soybean exports were very strong.
  MPOB confirmed a decline in palm oil stocks.
- Funds sold an estimated net 5,000 soybeans, 3,000 soybean meal and bought 2,000 soybean oil.
- Conab reported Brazil soybean production at 134.45 million tons, 0.5 below the previous month and 1.2 million tons above a Bloomberg trade average. The area was slightly lowered from the previous month.
- We heard China trading houses bought at least two US Gulf soybean cargoes and crushers picked up at least one August Brazilian cargo.
- Russian Prime Minister Mikhail Mishustin signed an export duty on sunflower seeds and rapeseeds as of January 2021. The duty rises to 30% but not less than 165 euro per ton. The current duty on sunflower seeds is currently 6.5% but no less than 9.75 euros per ton and rapeseed is 6.5% also but no less than 11.4 euros per ton.
- The Philippines bought US soybean meal off the west coast.
- Brazil's Mato Grosso, Goias, and Minas Gerais will see rain through Sunday. Argentina will pick up on rain starting Friday.
- Indonesia's \$180/ton crude palm oil export levy went into effect today, from \$55/ton previously.
- Malaysian palm oil traded higher as palm stocks hit a 3-year low (June '17). The trade missed expectations for the ending stocks. However, higher mineral oil prices and bullish undertone in CBOR soybean oil lifted futures higher.

| Malaysian     | Vialaysian MPOB palm S&D Reuters Poll (volumes in tonnes) |               |                     |          |           |           |           |           |        |  |  |  |
|---------------|---|---------------|---------------------|----------|-----------|-----------|-----------|-----------|--------|--|--|--|
|               | Nov-20  | Nov 2020 poll | Range               | ActPoll  | Oct-20    | Sep-20    | Nov-19    | YOY       | YOY %  |  |  |  |
| Output        | 1,491,551   | 1,548,000     | 1,480,000-1,660,200 | (56,449) | 1,724,559 | 1,869,255 | 1,538,053 | (46,502)  | -3.0%  |  |  |  |
| Stocks        | 1,564,505   | 1,538,970     | 1,500,000-1,629,405 | 25,535   | 1,573,665 | 1,722,007 | 2,255,082 | (690,577) | -30.6% |  |  |  |
| Exports       | 1,303,318   | 1,400,000     | 1,350,000-1,520,000 | (96,682) | 1,674,304 | 1,612,155 | 1,405,638 | (102,320) | -7.3%  |  |  |  |
| Imports       | 112,663   | 72,500        | 44,700-100,000      | 40,163   | 45,398    | 48,273    | 74,684    | 37,979    | 50.9%  |  |  |  |
| Source: Ruete | rs and FI   |               |                     |          |           |           |           |           |        |  |  |  |

Malaysian end of November stocks fell slightly from the previous month, but it was less than expected (by 25,500 tons). Palm oil production was reported 56,500 tons below expectations and imports came in 40,100 tons above an average trade guess, but the higher supplies were more than offset by lower than expected exports (by 96,700 tons) and poorer than expected implied domestic demand. See attached PDF.

Note December 1-10 palm exports were reported as follows:

- ITS 402,880 tons, down 6.0% from 428,445 tons previous month
- AmSpec 417,960 tons, down 5.8% from 443,895 tons previous month
- SGS 396,099 tons, down 11.3% from 446,630 tons previous month

### 3<sup>rd</sup> month rolling palm oil futures - monthly



#### **Oilseeds Export Developments**

- Egypt's GASC bought 30,000 tons of soybean oil and passed on 10,000 tons of sunflower oil for arrival from Jan. 28 to Feb. 14. Price was \$1,000 a ton c&f.
- Iran's GTC seeks about 30,000 tons of sunflower oil.

|                             | NOPA CRUSH REPORT |               |        |        |        |        |  |  |  |  |  |
|-----------------------------|-------------------|---------------|--------|--------|--------|--------|--|--|--|--|--|
|                             | FI Est Trade Act- |               |        |        |        |        |  |  |  |  |  |
|                             | Nov-20            | Est*          | Trade* | Oct-20 | Sep-20 | Nov-19 |  |  |  |  |  |
| Crush- mil bu               | 178.2             | na            | na     | 185.2  | 161.5  | 164.9  |  |  |  |  |  |
| Oil Stocks-mil lbs          | 1480              | na            | na     | 1487   | 1433   | 1448   |  |  |  |  |  |
| Oil Yield -lbs/bu           |                   | na            | na     | 11.67  | 11.60  | 11.53  |  |  |  |  |  |
| Meal Exports -000 tons      |                   | na            | na     | 946    | 991    | 869    |  |  |  |  |  |
| Meal Yield -lbs/bu          |                   | na            | na     | 46.95  | 46.92  | 47.22  |  |  |  |  |  |
| Sources: NOPA, and FI *(Reu | iters range NA)   | (Bloomberg av | e. NA) |        |        |        |  |  |  |  |  |

| Soybeans          |                     | Change      | Soybean Meal |          |        | Change        | Soybean Oi |                 | Change     |
|-------------------|---------------------|-------------|--------------|----------|--------|---------------|------------|-----------------|------------|
| JAN1              | 1154.25             | (4.25)      | DEC0         | 381.00   |        | (3.40)        | DEC0       | 38.96           | 0.20       |
| MAR1              | 1160.25             | (3.25)      | JAN1         | 377.60   |        | (1.50)        | JAN1       | 38.07           | 0.21       |
| MAY1              | 1161.00             | (3.50)      | MAR1         | 379.70   |        | (1.70)        | MAR1       | 37.92           | 0.20       |
| JUL1              | 1159.75             | (3.25)      | MAY1         | 379.80   |        | (1.80)        | MAY1       | 37.69           | 0.17       |
| AUG1              | 1138.75             | (3.00)      | JUL1         | 379.50   |        | (0.80)        | JUL1       | 37.51           | 0.15       |
| SEP1              | 1085.75             | (3.50)      | AUG1         | 372.90   |        | (0.30)        | AUG1       | 37.10           | 0.11       |
| NOV1              | 1047.00             | (1.00)      | SEP1         | 359.90   |        | (0.80)        | SEP1       | 36.50           | (0.03)     |
| Soybeans          | Spread              | Change      | SoyMeal      | Spread   |        | Change        | SoyOil     | Spread          | Change     |
| Nov/Jan           | 6.00                | 1.00        | Dec/Jan      | -3.40    |        | 1.90          | Dec/Jan    | -0.89           | 0.01       |
| Electronic B      | eans Crush          |             | Oil as %     | Meal/Oi  | \$     | Meal          | Oil        |                 |            |
| Month             | Margin              |             | of Oil&Meal  | Con. Val | ıe     | Value         | Value      |                 |            |
| NOV0/DEC0         | 112.51              | DEC0        | 33.83%       | \$ 1     | 4,724  | 838.20        | 428.56     |                 |            |
| MAR1              | 89.24               | JAN1        | 33.52%       | \$ 1     | 4,918  | 830.72        | 418.77     | EUR/USD         | 1.2134     |
| MAY1              | 91.46               | MAR1        | 33.30%       | \$ 1     | 5,218  | 835.34        | 417.12     | Brazil Real     | 5.0410     |
| JUL1              | 90.40               | MAY1        | 33.16%       | \$ 1     | 5,366  | 835.56        | 414.59     | Malaysia Bid    | 4.0600     |
| AUG1              | 108.76              | JUL1        | 33.07%       | \$ 1     | 15,444 | 834.90        | 412.61     | China RMB       | 6.5435     |
| SEP1              | 142.73              | AUG1        | 33.22%       | \$ 1     | 15,030 | 820.38        | 408.10     | AUD             | 0.7529     |
| NOV1              | 146.28              | SEP1        | 33.65%       | \$ 1     | 4,090  | 791.78        | 401.50     | CME Bitcoin     | 18408      |
| NOV1/DEC1         | 113.69              | OCT1        | 34.15%       | \$ 1     | 3,144  | 765.82        | 397.21     | 3M Libor        | 0.2195     |
| MAR2              | 116.96              | DEC1        | 34.09%       | \$ 1     | 3,192  | 765.16        | 395.78     | Prime rate      | 3.2500     |
| MAY2              | 105.89              | JAN2        | 34.16%       | \$ 1     | 3,028  | 759.44        | 394.02     |                 |            |
| <b>US Soybean</b> | <b>Complex Basi</b> | is          |              |          |        |               |            |                 |            |
| DEC               | +68 / 72 f          | unch/up2    |              |          |        |               | DECATUR    | +10 f           | unch       |
| JAN               | +72 / 78 f          | unch        | IL SBM       |          | F-7    | 12/8/2020     | SIDNEY     |                 | unch       |
| FEB               | +72 / 77 h          | unch/dn10   | CIF Meal     |          | F+20   | 12/8/2020     | CHICAGO    | -10 f           | unch       |
| MCH               | +73 / +80 h         | dn3/up1     | OII FOB NOLA |          | 650    | 12/4/2020     | TOLEDO     | jan price       | unch       |
| APR               | +80 / 82 k          | unch        | Decatur Oil  |          | 150    | 12/4/2020     | BRNS HRBR  |                 |            |
|                   |                     |             |              |          |        |               | C. RAPIDS  | -50 f           | unch       |
|                   |                     |             |              |          |        |               |            |                 |            |
|                   | Brazil Soybea       | _           |              | Brazil M |        | •             |            | Brazil Oil Para | -          |
| FEB               | +97 / +101 f        | -           | JAN          | -        |        | up3/dn3       | JAN        | +500 / +520 f   | unch/dn230 |
| MCH               | +67 / +70 h         | •           | FEB          |          |        | up1/unch      |            | +380 / +460 h   | •          |
| APR               | +62 / +68 k         | -           | MCH          | -        |        | up1/unch      |            | +250 / +450 h   |            |
| MAY               | +68 / +74 k         |             | APR          | •        |        | unch/dn1      |            | +180 / +280 k   | -          |
| JUNE              | •                   | -           | MAY          | •        | -4 k   | unch/dn1      |            | +180 / +280 k   | -          |
|                   | Arge                | entina meal | 402          | 24.2     |        | Argentina oil | Spot fob   | 44.0            | 5.93       |

Source: FI, DJ, Reuters & various trade sources

*Updated 12/02/20* 

January soybeans are seen in a \$11.40-\$12.10 range January soybean meal is seen trading in a \$375 and \$405 range January soybean oil is seen in a 36.00-38.50 cent range.

#### Wheat

US wheat started the day higher on follow through buying and held most its gains following the news
Russian president Vladimir Putin ordered the government to contain food price inflation. Reuters noted
Russian incomes fell 4.8% in the third quarter after their sharpest plunge in 20 years in the preceding
quarter due to the COVID-19 crisis. Bread, flour and sunflower oil prices rose by 6.3%, 12.9% and 23.8%,

- respectively Putin. Therefore, Russia is considering imposing a grain export quota and wheat export tax. Preliminary reports call for the tax and quota during the Feb. 15 through Jun 30 period.
- Russia' Federal Center of Quality & Safety Assurance for Grain & Grain Products reported wheat exports are up 21% do far this crop-year to 23.5 million tons.
- Funds bought an estimated net 11,000 contracts of CBOT SRW contracts.
- FranceAgriMer raised its forecast for French soft wheat exports outside the European Union to 6.95 million tons compared with 6.85 million last month, but still 48% below the record 13.46 million tons during 2019-20.
- EU March milling wheat was up 2.00 at 204.75 euros.

#### Export Developments.

- The Philippines seek 200,000 tons of optional origin feed wheat for Feb-Apr shipment.
- Jordan seeks 120,000 tons of feed barley on December 15 for March-May shipment.
- Japan in a SBS import tender seeks 80,000 tons of feed wheat and 100,000 tons of barley on Dec 16 for arrival around March 11.

#### Rice/Other

 Bangladesh seeks 50,000 tons of rice on Dec. 22. They bought a combined 100,000 tons on Dec. 2 and Nov 26, the country's first rice purchase in about three years. Bangladesh plans to import 300,000 tons of rice.

| Chicago       | Wheat         | Change       | KC Wheat | t       | C         | Change      | MN Wheat     | Settle         | Change    |
|---------------|---------------|--------------|----------|---------|-----------|-------------|--------------|----------------|-----------|
| DEC0          | 590.25        | 13.25        | DEC0     | 562.75  | 1         | 12.50       | DEC0         | 548.00         | 6.25      |
| MAR1          | 598.25        | 15.00        | MAR1     | 564.75  | 1         | L3.75       | MAR1         | 562.50         | 7.00      |
| MAY1          | 598.25        | 13.75        | MAY1     | 568.75  | 1         | 13.00       | MAY1         | 570.75         | 7.25      |
| JUL1          | 596.00        | 12.25        | JUL1     | 571.00  | 1         | L2.75       | JUL1         | 578.75         | 7.50      |
| SEP1          | 599.25        | 12.00        | SEP1     | 575.00  | 1         | 12.00       | SEP1         | 587.00         | 7.50      |
| DEC1          | 605.75        | 11.00        | DEC1     | 581.75  | 1         | L1.75       | DEC1         | 597.25         | 7.75      |
| MAR2          | 612.50        | 10.50        | MAR2     | 584.75  | 9         | 9.75        | MAR2         | 604.25         | 7.25      |
| Chicago       | Rice          | Change       |          |         |           |             |              |                |           |
| JAN1          | 12.43         | 0.060        | MAR1     | 12.60   | 0         | 0.060       | MAY1         | 12.71          | 0.060     |
| <b>US Whe</b> | at Basis      |              |          |         |           |             |              |                |           |
| Gulf SRV      | V Wheat       |              | Gulf HRW | ' Wheat |           |             | Chicago mill | dec price      | unch      |
| [             | DEC +85 / 100 | 0 h unch     |          | DEC     | 146/h u   | ınch        | Toledo       | mch price      | unch      |
|               | JAN +94 / 10: | 1 h unch     |          | JAN     | 152 / h u | ınch        | PNW US So    | ft White 10.5% | protein   |
| I             | FEB +97 / 103 | 3 h unch     |          | FEB     | 152 / h u | ınch        | PNW Dec      | 625            | unchanged |
| M             | ICH +95 / 10! | 5 h unch/up2 |          | MCH     | 152 / h u | ınch        | PNW Jan      | 635            | unchanged |
| 0             | Jan           |              |          | APR     | 150 / k u | ınch        | PNW Feb      | 640            | unchanged |
|               |               |              |          |         |           |             | PNW Mar      | 645            | unchanged |
| Paris WI      | neat          | Change       | OI       | OI Chan | ge V      | World Price | es \$/ton    |                | Change    |
| DEC0          | 0.00          | 0.00         | 1,502    | (1,158) | L         | JS SRW FO   | В            | \$262.00       | \$4.80    |
| MAR1          | 205.00        | 2.25         | 233,030  | (2,895) | L         | JS HRW FC   | В            | \$264.90       | \$3.30    |
| MAY1          | 203.00        | 2.75         | 89,134   | 868     | R         | Rouen FOB   | 11%          | \$254.79       | \$4.50    |
| SEP1          | 187.25        | 0.75         | 60,637   | (299)   | R         | Russia FOE  | 3 12%        | \$255.00       | \$0.00    |
| EUR           | 1.2133        |              |          |         | L         | Jkr. FOB fe | ed (Odessa)  | \$218.50       | \$0.00    |
|               |               |              |          |         | Δ         | Arg. Bread  | FOB 12%      | \$254.26       | \$0.00    |
|               |               |              |          |         |           |             |              |                |           |

#### Source: FI, DJ, Reuters & various trade sources

Updated 12/7/20

March Chicago wheat is seen in a \$5.60-\$6.20 range (lowered 10 cents) March KC wheat is seen in a \$5.25-\$5.70 range (lowered 5 & 10)

March MN wheat is seen in a \$5.35-\$5.65 range (down 5 & 10)

#### U.S. EXPORT SALES FOR WEEK ENDING 12/3/2020

|           |       | CU                   | RRENT MA     |        | NEXT MARKETING YEAR |         |           |             |  |  |
|-----------|-------|----------------------|--------------|--------|---------------------|---------|-----------|-------------|--|--|
| COMMODITY | NET   |                      |              | WEEKLY | ACCUM               | ULATED  | NET SALES | OUTSTANDING |  |  |
|           | SALES | CURRENT              | CURRENT YEAR |        | EXPORTS   CURRENT   |         |           | SALES       |  |  |
|           |       | YEAR                 | AGO          |        | YEAR                | AGO     |           |             |  |  |
|           |       | THOUSAND METRIC TONS |              |        |                     |         |           |             |  |  |
| WHEAT     |       |                      |              |        |                     |         |           |             |  |  |
| HRW       | 257.2 | 1,595.7              | 1,284.3      | 192.0  | 5,141.4             | 4,921.7 | 0.0       | 22.0        |  |  |
| SRW       | 29.3  | 400.7                | 525.4        | 22.3   | 1,022.8             | 1,455.0 | 0.0       | 100.0       |  |  |
| HRS       | 127.5 | 1,475.3              | 1,302.8      | 172.9  | 3,767.7             | 3,468.7 | 0.0       | 45.0        |  |  |

| WHITE    | 181.7   | 2,559.4  | 935.6   | 125.4   | 2,559.3    | 2,384.9    | 0.0   | 20.0  |
|----------|---------|----------|---------|---------|------------|------------|-------|-------|
| DURUM    | 20.9    | 153.1    | 139.0   | 40.1    | 433.1      | 540.7      | 0.0   | 0.0   |
| TOTAL    | 616.5   | 6,184.2  | 4,187.1 | 552.6   | 12,924.2   | 12,771.0   | 0.0   | 187.0 |
| BARLEY   | 0.0     | 28.9     | 32.6    | 1.5     | 13.9       | 26.1       | 0.0   | 0.0   |
| CORN     | 1,362.2 | 28,567.5 | 8,613.3 | 715.0   | 11,087.8   | 6,875.8    | 0.0   | 747.0 |
| SORGHUM  | 123.0   | 3,376.8  | 701.1   | 1.9     | 1,277.4    | 258.4      | 0.0   | 327.0 |
| SOYBEANS | 569.0   | 23,088.9 | 9,563.3 | 2,691.3 | 29,817.7   | 17,431.2   | 168.0 | 237.0 |
| SOY MEAL | 163.6   | 3,132.1  | 3,243.5 | 224.4   | 2,132.7    | 1,979.1    | 0.0   | 18.1  |
| SOY OIL  | 8.4     | 247.0    | 152.0   | 51.1    | 151.4      | 210.2      | 0.0   | 0.6   |
| RICE     |         |          |         |         |            |            |       |       |
| L G RGH  | 19.0    | 262.7    | 335.1   | 2.1     | 533.3      | 566.0      | 0.0   | 0.0   |
| M S RGH  | 0.0     | 18.5     | 15.8    | 0.9     | 10.4       | 15.0       | 0.0   | 0.0   |
| L G BRN  | 0.1     | 10.2     | 24.0    | 0.3     | 12.0       | 15.7       | 0.0   | 0.0   |
| M&S BR   | 0.1     | 16.0     | 56.9    | 0.2     | 33.5       | 2.0        | 0.0   | 0.0   |
| L G MLD  | 42.5    | 79.1     | 223.4   | 11.5    | 209.3      | 383.2      | 0.0   | 0.0   |
| M S MLD  | 4.3     | 196.3    | 189.3   | 3.6     | 143.4      | 178.5      | 0.0   | 0.0   |
| TOTAL    | 66.0    | 582.8    | 844.5   | 18.7    | 941.8      | 1,160.3    | 0.0   | 0.0   |
| COTTON   | '       |          | l       | THOU    | ISAND RUNI | NING BALES | !     |       |
| UPLAND   | 403.0   | 5,813.7  | 7,558.1 | 323.2   | 4,455.3    | 3,285.6    | 48.0  | 699.9 |
| PIMA     | 13.0    | 222.5    | 159.0   | 26.4    | 277.4      | 140.7      | 0.0   | 0.7   |
|          |         |          |         |         |            |            |       |       |

#### **Export Sales Highlights**

This summary is based on reports from exporters for the period November 27-December 3, 2020.

**Wheat:** Net sales of 616,500 metric tons (MT) for 2020/2021 were up 38 percent from the previous week and 42 percent from the prior 4-week average. Increases primarily for Mexico (107,300 MT), unknown destinations (104,000 MT), Japan (88,700 MT, including decreases of 200 MT), Thailand (86,500 MT), and China (68,300 MT), were offset by reductions primarily for Algeria (2,400 MT). Exports of 552,600 MT were up 22 percent from the previous week and 56 percent from the prior 4-week average. The destinations were primarily to Japan (90,700 MT), Mexico (73,300 MT), China (68,300 MT), the Philippines (66,000 MT), and Thailand (54,800 MT).

Optional Origin Sales: For 2020/2021, the current outstanding balance of 10,000 MT, all Spain.

**Corn:** Net sales of 1,362,200 MT for 2020/2021 were down 1 percent from the previous week, but up 7 percent from the prior 4-week average. Increases primarily for unknown destinations (422,200 MT), Mexico (408,100 MT, including decreases of 21,800 MT), China (141,200 MT), Chile (90,000 MT), and South Korea (66,600 MT), were offset by reductions primarily for El Salvador (15,800 MT). Exports of 715,000 MT were down 33 percent from the previous week and 19 percent from the prior 4-week average. The destinations were primarily to China (271,300 MT), Mexico (261,200 MT), Saudi Arabia (71,500 MT), Costa Rica (58,900 MT), and Taiwan (21,900 MT).

W: 312.604.1366 | treilly@futures-int.com

Optional Origin Sales: For 2020/2021, new optional origin sales of 65,000 MT were reported for South Korea. The current outstanding balance of 1,548,400 MT is for South Korea (834,000 MT), unknown destinations (224,000 MT), Taiwan (205,000 MT), Vietnam (130,000 MT), China (65,000 MT), Japan (58,000 MT), and Ukraine (32,400 MT). **Barley:** No net sales were reported for the week. Exports of 1,500 MT were to Japan.

Sorghum: Net sales of 123,000 MT for 2020/2021 were down 49 percent from the previous week and 45 percent from the prior 4-week average. Increases were primarily for China (67,900 MT, including decreases of 100 MT) and unknown destinations (55,000 MT). Exports of 1,900 MT were down 99 percent from the previous week and from the prior 4-week average. The destination was China.

Rice: Net sales of 66,000 MT for 2020/2021 were down 8 percent from the previous week, but up 15 percent from the prior 4-week average. Increases were primarily for Haiti (38,000 MT), Mexico (20,000 MT), Jordan (2,000 MT), Saudi Arabia (1,800 MT), and Canada (1,500 MT). Exports of 18,700 MT were down 87 percent from the previous week and 83 percent from the prior 4-week average. The destinations were primarily to Haiti (7,200 MT), Mexico (3,400 MT), Saudi Arabia (2,200 MT), Canada (2,100 MT), and Jordan (1,400 MT).

Export Adjustments: Accumulated exports of medium brown rice to South Korea were adjusted down 1,040 MT for weekend October 8<sup>th</sup>. This shipment was reported in error.

Soybeans: Net sales of 569,000 MT for 2020/2021 were up 40 percent from the previous week, but down 42 percent from the prior 4-week average. Increases primarily for China (685,400 MT, including 459,000 switched from unknown destinations and decreases of 6,500 MT), Mexico (178,600 MT, including decreases of 700 MT), Thailand (103,800 MT, including 70,000 MT switched from unknown destinations), the Netherlands (95,200 MT, including 84,000 MT switched from unknown destinations), and Egypt (86,100 MT, including 55,000 MT switched from unknown destinations, 27,700 MT switched from Canada, and decreases of 200 MT), were offset by reductions primarily for unknown destinations (715,200 MT). For 2021/2022, net sales of 168,000 MT were for China (126,000 MT) and unknown destinations (42,000 MT). Exports of 2,691,300 MT were up 8 percent from the previous week and 2 percent from the prior 4-week average. The destinations were primarily to China (1,899,100 MT, including 134,800 MT late – see below), Egypt (256,100 MT), the Netherlands (115,200 MT), Thailand (109,000 MT), and Tunisia (63,200 MT).

Optional Origin Sales: For 2020/2021, the current outstanding balance of 63,000 MT, all China.

*Exports for Own Account:* For 2020/2021, new exports for own account totaling 25,300 MT were to Canada. The current exports for own account outstanding balance is 109,600 MT, all Canada.

Late Reporting: For 2020/2021, exports totaling 134,800 MT were reported late. These exports were for China. **Soybean Cake and Meal:** Net sales of 163,600 MT for 2020/2021, resulting in increases primarily for Morocco (43,000 MT), Colombia (22,000 MT), Canada (17,700 MT, including decreases of 100 MT), Mexico (16,500 MT), and Venezuela (14,000 MT), were offset by reductions primarily for Trinidad and Tobago (500 MT). Exports of 224,400 MT were primarily to the Philippines (75,000 MT), Bangladesh (49,500 MT), Peru (31,400 MT), Canada (30,500 MT), and Mexico (16,900 MT).

**Soybean Oil:** Net sales of 8,400 MT for 2020/2021, primarily for South Korea (11,600 MT, including 1,600 MT switched from China), Belgium (100 MT), and Mexico (100 MT), were offset by reductions for Guatemala (2,000 MT), Canada (800 MT), China (400 MT), and Honduras (100 MT). Exports of 51,100 MT were primarily to the South Korea (34,600 MT), China (10,600 MT), Guatemala (4,500 MT), Honduras (900 MT), and Canada (400) MT).

Cotton: Net sales of 403,000 RB for 2020/2021 were up 45 percent from the previous week and 61 percent from the prior 4-week average. Increases primarily for China (159,100 RB, including 3,000 RB switched from Hong Kong), Pakistan (75,900 RB), Vietnam (35,800 RB, including 2,000 RB switched from China), Indonesia (26,800 RB), and Thailand (21,600 RB, including 3,000 RB switched from Vietnam, 1,900 RB switched from Indonesia, 700 RB switched from Japan, and decreases of 600 RB), were offset by reductions for Hong Kong (2,000 RB). For 2021/2022, net sales of 48,000 RB reported for Pakistan (44,000 RB), Vietnam (6,600 RB), Mexico (6,500 RB), Costa Rica (2,400 RB), and Turkey (1,800 RB), were offset by reductions for China (13,200 RB). Exports of 323,200 RB were up 79 percent from the previous week and 38 percent from the prior 4-week average. Exports were primarily to China (167,100 RB), Pakistan (52,300 RB), Vietnam (36,800 RB), Mexico (17,000 RB), and Bangladesh (9,600 RB). Net sales of Pima totaling 13,000 RB were up 66 percent from the previous week, but down 13 percent from the prior 4-week average.

Increases primarily for Vietnam (6,800 RB), India (2,300 RB), Egypt (2,000 RB), Thailand (900 RB, including 400 RB switched from Malaysia), and Austria (900 RB, switched from Switzerland), were offset by reductions for Switzerland (900 RB). Exports of 26,400 RB were down 5 percent from the previous week, but up 17 percent from the prior 4-week average. The destinations were primarily to India (7,900 RB), China (6,000 RB), Pakistan (2,800 RB), Italy (1,900 RB), and Bangladesh (1,500 RB).

Exports for Own Account: For 2020/2021, new exports for own account totaling 8,500 RB were to China. Exports for own account totaling 20,900 RB to China (20,800 RB) and Vietnam (100 RB) were applied to new or outstanding sales. The current exports for own account outstanding balance of 29,500 RB is for China (28,200 RB), Bangladesh (1,000 RB), and Indonesia (300 RB).

Hides and Skins: Net sales of 332,800 pieces for 2020 were up 25 percent from the previous week and 3 percent from the prior 4-week average. Increases primarily for China (180,800 whole cattle hides, including decreases of 25,600 pieces), South Korea (75,700 whole cattle hides, including decreases of 1,300 pieces), Mexico (43,400 whole cattle hides, including decreases of 1,900 pieces), and Brazil (5,100 whole cattle hides, including decreases of 1,400 pieces), were offset by reductions for Indonesia (400 pieces). Additionally, total net sales reductions of 12,000 calf skins were for Italy. Net sales of 7,700 kip skins were reported for Belgium (5,600 kip skins) and Italy (2,100 kip skins). For 2021, net sales of 87,400 pieces were primarily for China (35,600 whole cattle hides), Indonesia (22,900 whole cattle hides), and Taiwan (19,000 whole cattle hides). Additionally, total net sales of 9,500 calf skins were reported for Italy. Net sales of 11,200 kip skins were reported for Belgium. Exports of 368,300 pieces reported for 2020 were up 19 percent from the previous week and 2 percent from the prior 4-week average. Whole cattle hides exports were primarily to China (266,500 pieces), South Korea (44,100 pieces), Mexico (35,100 pieces), Brazil (6,300 pieces), and Indonesia (3,800 pieces).

Net sales of 99,500 wet blues for 2020 were down 56 percent from the previous week, but up 3 percent from the prior 4-week average. Increases were primarily for China (61,400 unsplit and 4,900 grain splits), Vietnam (11,900 unsplit, including decreases of 100 unsplit), Taiwan (4,800 unsplit and 200 grain splits), Mexico (3,400 unsplit and 1,200 grain splits), and Thailand (4,400 unsplit, including decreases of 400 unsplit). Exports of 104,700 wet blues for 2020 were down 6 percent from the previous week and 8 percent from the prior 4-week average. The destinations were primarily to Vietnam (38,000 unsplit), China (24,600 unsplit and 200 grain splits), Thailand (14,400 unsplit), Italy (8,000 unsplit and 3,800 grain splits), and South Korea (5,200 grain splits). Net sales of 86,100 splits were reported for China (86,000 pounds) and Vietnam (100 pounds). Exports of 159,700 pounds were to Vietnam (118,700 pounds) and China (41,000 pounds).

**Beef:** Net sales of 3,000 MT reported for 2020 were down 78 percent from the previous week and 80 percent from the prior 4-week average. Increases primarily for Japan (3,300 MT, including decreases of 400 MT), Mexico (1,700 MT, including decreases of 100 MT), Canada (1,300 MT), China (800 MT, including decreases of 300 MT), and Indonesia (400 MT), were offset by reductions primarily for South Korea (4,600 MT) and Hong Kong (1,000 MT). For 2021, net sales of 12,000 MT were primarily for South Korea (7,200 MT), Japan (1,600 MT), Hong Kong (1,200 MT), China (1,000 MT), and Mexico (900 MT). Exports of 18,200 MT were up 10 percent from the previous week, but unchanged from the prior 4-week average. The destinations were primarily to Japan (5,100 MT), South Korea (4,400 MT), Mexico (2,600 MT), China (1,800 MT), and Hong Kong (1,400 MT).

**Pork:** Net sales of 26,500 MT reported for 2020 were down 15 percent from the previous week and 13 percent from the prior 4-week average. Increases primarily for Mexico (10,400 MT, including decreases of 900 MT), China (6,300 MT, including decreases of 1,900 MT), Japan (5,500 MT, including decreases of 200 MT), South Korea (900 MT, including decreases of 400 MT), were offset by reductions primarily for Nicaragua (200 MT). For 2021, net sales of 6,400 MT were primarily for South Korea (1,700 MT), Japan (1,200 MT), Colombia (900 MT), the Dominican Republic (700 MT), and China (500 MT). Exports of 42,000 MT were up 23 percent from the previous week and 11 percent from the prior 4-week average. The destinations were primarily to China (13,300 MT), Mexico (13,200 MT), Japan (5,200 MT), South Korea (3,100 MT), and Canada (2,200 MT).

# **USDA WASDE REPORT - US**

Released Nov. 10, 2020 11:00 a.m. CT

## **US 2020-21 Carryout Projection**

|                        | Dec-20 | Trade   |            | Trade       | FI Est. | Nov-20 | мом     | YOY %  |
|------------------------|--------|---------|------------|-------------|---------|--------|---------|--------|
|                        | USDA   | Average | USDA-Trade | Range       | of USDA | USDA   | Change  | Change |
| Corn Bil. Bu.          | 1.702  | 1.691   | 0.011      | 1.520-1.775 | 1.702   | 1.702  | 0.000   | -14.7% |
| STU %                  | 11.5%  |         |            |             |         | 11.5%  | 0.00%   |        |
| Wheat Bil. Bu.         | 0.862  | 0.874   | (0.012)    | 0.850-0.900 | 0.851   | 0.877  | (0.015) | -16.1% |
| STU %                  | 40.8%  |         |            |             |         | 41.7%  | -0.91%  |        |
| Soybeans Bil. Bu.      | 0.175  | 0.168   | 0.007      | 0.120-0.190 | 0.170   | 0.190  | (0.015) | -66.6% |
| STU %                  | 3.9%   |         |            |             |         | 4.2%   | -0.34%  |        |
| Soy Meal 000 tons      | 350    | na      | na         | na          | 350     | 350    | 0       | 2.6%   |
| Soy Meal Yield         | 47.12  | na      | na         | na          | na      | 47.16  | (0.05)  | -0.2%  |
| Soy Oil Bil. Bil. Lbs. | 1.889  | na      | na         | na          | 1.995   | 1.864  | 0.025   | 2.2%   |
| Soy Oil Yield          | 11.59  | na      | na         | na          | na      | 11.59  | 0.00    | 0.7%   |
|                        |        |         |            |             |         |        |         |        |

Source: USDA, Reuters, and FI Trade estimates uses Reuters (what USDA will report), unless otherwise noted

| US Soybeans              |        | 20/2   | 19/20 Crop Year |        |        |         |
|--------------------------|--------|--------|-----------------|--------|--------|---------|
|                          | Dec-20 | Nov-20 | YOY             | Dec-20 | Nov-20 | Net Chg |
| Area Planted             | 83.1   | 83.1   | 0.0             | 76.1   | 76.1   | 0.0     |
| Area Harvested           | 82.3   | 82.3   | 0.0             | 74.9   | 74.9   | 0.0     |
| Yield per Harvested Acre | 50.7   | 50.7   | 0.0             | 47.4   | 47.4   | 0.0     |
| Beginning Stocks         | 523    | 523    | 0               | 909    | 909    | 0       |
| Production               | 4170   | 4170   | 0               | 3552   | 3552   | 0       |
| Imports                  | 15     | 15     | 0               | 15     | 15     | 0       |
| Supply, Total            | 4709   | 4709   | 0               | 4476   | 4476   | 0       |
| Crushings                | 2195   | 2180   | 15              | 2165   | 2165   | 0       |
| Exports                  | 2200   | 2200   | 0               | 1676   | 1676   | 0       |
| Seed                     | 103    | 103    | 0               | 96     | 96     | 0       |
| Residual                 | 35     | 35     | 0               | 16     | 16     | 0       |
| Use, Total               | 4534   | 4519   | 15              | 3953   | 3953   | 0       |
| Ending Stocks (MBU)      | 175    | 190    | -15             | 523    | 523    | 0       |
| Ending Stocks (MT)       | 4.76   | 5.17   | -0.41           | 14.24  | 14.24  | 0.00    |

| US Soybean Meal        |        | 20/    | 19/20 Crop Year |        |        |         |
|------------------------|--------|--------|-----------------|--------|--------|---------|
|                        | Dec-20 | Nov-20 | Net Chg         | Dec-20 | Nov-20 | Net Chg |
| Beginning Stocks       | 341    | 341    | 0               | 402    | 402    | 0       |
| Production             | 51709  | 51409  | 300             | 51100  | 51100  | 0       |
| Imports                | 600    | 400    | 200             | 639    | 639    | 0       |
| Supply, Total          | 52650  | 52150  | 500             | 52142  | 52142  | 0       |
| Domestic Disappearance | 38300  | 38300  | 0               | 37723  | 37723  | 0       |
| Exports                | 14000  | 13500  | 500             | 14077  | 14077  | 0       |
| Use, Total             | 52300  | 51800  | 500             | 51800  | 51800  | 0       |
| Ending Stocks          | 350    | 350    | 0               | 341    | 341    | 0       |

| US Soybean Oil                |        | 20/    | 19/20 Crop Year |        |        |         |
|-------------------------------|--------|--------|-----------------|--------|--------|---------|
|                               | Dec-20 | Nov-20 | Net Chg         | Dec-20 | Nov-20 | Net Chg |
| Beginning Stocks              | 1849   | 1849   | 0               | 1775   | 1775   | 0       |
| Production                    | 25440  | 25265  | 175             | 24912  | 24912  | 0       |
| Imports                       | 350    | 350    | 0               | 319    | 319    | 0       |
| Supply, Total                 | 27639  | 27464  | 175             | 27006  | 27006  | 0       |
| Domestic Disappearance        | 23000  | 23000  | 0               | 22319  | 22319  | 0       |
| Biodiesel                     | 8100   | 8100   | 0               | 7858   | 7900   | -42     |
| Food, Feed & other Industrial | 14900  | 14900  | 0               | 14461  | 14419  | 42      |
| Exports                       | 2750   | 2600   | 150             | 2839   | 2839   | 0       |
| Use, Total                    | 25750  | 25600  | 150             | 25158  | 25158  | 0       |
| Ending Stocks                 | 1889   | 1864   | 25              | 1849   | 1849   | 0       |

| US Corn                  |        | 20/    | 19/20 Crop Year |        |        |         |
|--------------------------|--------|--------|-----------------|--------|--------|---------|
|                          | Dec-20 | Nov-20 | Net Chg         | Dec-20 | Nov-20 | Net Chg |
| Area Planted             | 91.0   | 91.0   | 0.0             | 89.7   | 89.7   | 0.0     |
| Area Harvested           | 82.5   | 82.5   | 0.0             | 81.3   | 81.3   | 0.0     |
| Yield per Harvested Acre | 175.8  | 175.8  | 0.0             | 167.5  | 167.5  | 0.0     |
| Beginning Stocks         | 1995   | 1995   | 0               | 2221   | 2221   | 0       |
| Production               | 14507  | 14507  | 0               | 13620  | 13620  | 0       |
| Imports                  | 25     | 25     | 0               | 42     | 42     | 0       |
| Supply, Total            | 16527  | 16527  | 0               | 15883  | 15883  | 0       |
| Feed and Residual        | 5700   | 5700   | 0               | 5827   | 5827   | 0       |
| Food, Seed & Industrial  | 6475   | 6475   | 0               | 6282   | 6282   | 0       |
| Ethonal & by-products    | 5050   | 5050   | 0               | 4852   | 4852   | 0       |
| Domestic, Total          | 12175  | 12175  | 0               | 12109  | 12109  | 0       |
| Exports                  | 2650   | 2650   | 0               | 1778   | 1778   | 0       |
| Use, Total               | 14825  | 14825  | 0               | 13887  | 13887  | 0       |
| Ending Stocks (MBU)      | 1702   | 1702   | 0               | 1995   | 1995   | 0       |
| Ending Stocks (MT)       | 43.23  | 43.23  | 0.00            | 50.67  | 50.67  | 0.00    |

| US All-Wheat             |        | 20/    | 21 Crop Year |        | 19/20 Crop Year |         |  |
|--------------------------|--------|--------|--------------|--------|-----------------|---------|--|
|                          | Dec-20 | Nov-20 | Net Chg      | Dec-20 | Nov-20          | Net Chg |  |
| Area Planted             | 44.3   | 44.3   | 0.0          | 45.5   | 45.5            | 0.0     |  |
| Area Harvested           | 36.7   | 36.7   | 0.0          | 37.4   | 37.4            | 0.0     |  |
| Yield per Harvested Acre | 49.7   | 49.7   | 0            | 51.7   | 51.7            | 0       |  |
| Beginning Stocks         | 1028   | 1028   | 0            | 1080   | 1080            | 0       |  |
| Production               | 1826   | 1826   | 0            | 1932   | 1932            | 0       |  |
| Imports                  | 120    | 125    | -5           | 105    | 105             | 0       |  |
| Supply, Total            | 2974   | 2979   | -5           | 3117   | 3117            | 0       |  |
| Food, Seed & Industrial  | 965    | 965    | 0            | 962    | 962             | 0       |  |
| Seed                     | 62     | 62     | 0            | 60     | 60              | 0       |  |
| Feed and Residual        | 100    | 100    | 0            | 101    | 101             | 0       |  |
| Domestic, Total          | 1127   | 1127   | 0            | 1123   | 1123            | 0       |  |
| Exports                  | 985    | 975    | 10           | 965    | 965             | 0       |  |
| Use, Total               | 2112   | 2102   | 10           | 2089   | 2089            | 0       |  |
| Ending Stocks (MBU)      | 862    | 877    | -15          | 1028   | 1028            | 0       |  |
| Ending Stocks (MT)       | 23.46  | 23.87  | -0.41        | 27.98  | 27.98           | 0.00    |  |

| US Wheat Stocks           |        | 19/20 Crop Year |         |        |        |         |
|---------------------------|--------|-----------------|---------|--------|--------|---------|
|                           | Dec-20 | Nov-20          | Net Chg | Dec-20 | Nov-20 | Net Chg |
| Hard Winter Ending Stocks | 348    | 338             | 10      | 506    | 506    | 0       |
| Hard Spring Ending Stocks | 284    | 284             | 0       | 280    | 280    | 0       |
| Soft Red Ending Stocks    | 105    | 107             | -2      | 105    | 105    | 0       |
| White Ending Stocks       | 95     | 115             | -20     | 95     | 95     | 0       |
| Durum Ending Stocks       | 31     | 34              | -3      | 42     | 42     | 0       |

Source: USDA and FI

## **USDA WASDE REPORT - WORLD**

Released Nov. 10, 2020 11:00 a.m. CT

#### 2020-21 World S&D

(000 tons)

|                                 |        |         | (000 tc    | 1115)       |        |        |        |        |
|---------------------------------|--------|---------|------------|-------------|--------|--------|--------|--------|
|                                 | Dec-20 | Trade   | USDA-Trade | Trade       | Nov-20 | MOM    | YOY    | YOY %  |
|                                 | USDA   | Average |            | Range       | USDA   | Change | Change | Change |
| World Comp Dundoution           | 1143.6 | ŭ       |            | ŭ           |        | · ·    | •      | _      |
| World Corn Production           |        | na      | na         | na          | 1144.6 | (1.1)  | 27.3   | 2.5%   |
| World Corn End Stocks           | 289.0  | 289.3   | (0.3)      | 284.0-293.0 | 291.4  | (2.5)  | (14.5) | -4.8%  |
| US Corn Production              | 368.5  | na      | na         | na          | 368.5  | 0.0    | 22.5   | 6.5%   |
| US Corn End Stocks              | 43.2   | na      | na         | na          | 43.2   | 0.0    | (7.5)  | -14.7% |
| World less China Stocks         | 97.5   |         |            |             | 99.9   | (2.5)  | (5.4)  | -5.3%  |
| Argentina Corn Production       | 49.0   | na      | na         | na          | 50.0   | (1.0)  | (2.0)  | -3.9%  |
| Brazil Corn Production          | 110.0  | na      | na         | na          | 110.0  | 0.0    | 8.0    | 7.8%   |
| EU Corn Production              | 63.7   | na      | na         | na          | 64.2   | (0.5)  | (3.0)  | -4.5%  |
| Mexico Corn Production          | 28.0   | na      | na         | na          | 28.0   | 0.0    | 1.5    | 5.7%   |
|                                 | 16.0   |         |            |             |        |        |        |        |
| South Africa Corn Production    |        | na      | na         | na          | 16.0   | 0.0    | 0.0    | 0.0%   |
| China Corn Production           | 260.0  | na      | na         | na          | 260.0  | 0.0    | (0.8)  | -0.3%  |
| China Corn Imports              | 16.5   | na      | na         | na          | 13.0   | 3.5    | 8.9    | 117.1% |
| World Wheat Production          | 773.7  | na      | na         | na          | 772.4  | 1.3    | 9.2    | 1.2%   |
| World Wheat End Stocks          | 316.5  | 321.1   | (4.6)      | 318.5-325.5 | 320.5  | (3.9)  | 15.9   | 5.3%   |
| US Wheat Production             | 49.7   | na      | na         | na          | 49.7   | 0.0    | (2.9)  | -5.5%  |
| US Wheat End Stocks             | 23.5   | na      | na         | na          | 23.9   | (0.4)  | (4.5)  | -16.2% |
| World less China Stocks         | 155.3  | Ha      | 114        | 114         | 156.8  | (1.5)  | 6.4    | 4.3%   |
|                                 |        |         |            |             |        |        |        |        |
| Argentina Wheat Production      | 18.0   | na      | na         | na          | 18.0   | 0.0    | (1.8)  | -8.9%  |
| Brazil Wheat Production         | 6.3    | na      | na         | na          | 6.6    | (0.3)  | 1.1    | 21.2%  |
| Australia Wheat Production      | 30.0   | na      | na         | na          | 28.5   | 1.5    | 14.8   | 97.4%  |
| Canadian Wheat Production       | 35.2   | na      | na         | na          | 35.0   | 0.2    | 2.5    | 7.7%   |
| <b>Ukraine Wheat Production</b> | 25.5   | na      | na         | na          | 25.5   | 0.0    | (3.7)  | -12.6% |
| Russia Wheat Production         | 84.0   | na      | na         | na          | 83.5   | 0.5    | 10.4   | 14.1%  |
| India Wheat Production          | 107.6  | na      | na         | na          | 107.6  | 0.0    | 4.0    | 3.9%   |
| EU Wheat Production             | 135.8  | na      | na         | na          | 136.6  | (8.0)  | (18.7) | -12.1% |
| China Wheat Production          | 136.0  | na      | na         | na          | 136.0  | 0.0    | 2.4    | 1.8%   |
| China Wheat Imports             | 8.5    | na      | na         | na          | 8.0    | 0.5    | 3.1    | 58.0%  |
| Clilla Wileat Imports           | 0.5    | IIa     | IIa        | IIa         | 8.0    | 0.3    | 3.1    | 38.070 |
| World Soy Production            | 362.1  | na      | na         | na          | 362.6  | (0.6)  | 25.6   | 7.6%   |
| World Soy End Stocks            | 85.6   | 85.1    | 0.5        | 81.0-86.5   | 86.5   | (0.9)  | (9.8)  | -10.3% |
| US Soy Production               | 113.5  | na      | na         | na          | 113.5  | 0.0    | 16.8   | 17.4%  |
| US Soy End Stocks               | 4.8    | na      | na         | na          | 5.2    | (0.4)  | (9.5)  | -66.6% |
| World less China Stocks         | 58.8   |         |            |             | 59.7   | (0.9)  | (9.8)  | -14.3% |
| Argentina Soy Production        | 50.0   | na      | na         | na          | 51.0   | (1.0)  | 1.2    | 2.5%   |
| Brazil Soy Production           | 133.0  |         |            | na          | 133.0  | 0.0    | 7.0    | 5.6%   |
|                                 |        | na      | na         |             |        |        |        |        |
| Brazil Soy Exports              | 85.0   | na      | na         | na          | 85.0   | 0.0    | (7.1)  | -7.7%  |
| Paraguay Soy Production         | 10.3   | na      | na         | na          | 10.3   | 0.0    | 0.4    | 3.5%   |
| China Soy Production            | 17.5   | na      | na         | na          | 17.5   | 0.0    | (0.6)  | -3.3%  |
| China Soy imports               | 100.0  | na      | na         | na          | 100.0  | 0.0    | 1.5    | 1.5%   |
| World Rice Production           | 501.2  | na      | na         | na          | 501.1  | 0.1    | 5.1    | 1.0%   |
| World Rice End Stocks           | 179.0  | na      | na         | na          | 179.8  | (0.8)  | 0.8    | 0.4%   |
| US Rice Production              | 7.2    | na      | na         | na          | 7.2    | 0.0    | 1.3    | 22.5%  |
|                                 | 1.6    |         |            |             |        |        |        |        |
| US Rice End Stocks              | 1.0    | na      | na         | na          | 1.6    | 0.0    | 0.7    | 76.9%  |

## **USDA WASDE REPORT - WORLD**

Released Nov. 10, 2020 11:00 a.m. CT

#### 2019-20 World S&D

(000 tons)

|                                |        |         | (000 tons) |       |        |        |        |
|--------------------------------|--------|---------|------------|-------|--------|--------|--------|
|                                | Dec-20 | Trade   | USDA-Trade | Trade | Nov-20 | MOM    | YOY    |
|                                | USDA   | Average |            | Range | USDA   | Change | Change |
| World Corn Production          | 1116.2 | na      | na         | na    | 1116.2 | 0.0    | (7.2)  |
| World Corn End Stocks          | 303.4  | na      | na         | na    | 303.3  | 0.1    | (16.4) |
| US Corn Production             | 346.0  | na      | na         | na    | 346.0  | 0.0    | (18.3) |
| US Corn End Stocks             | 50.7   | na      | na         | na    | 50.7   | 0.0    | (5.7)  |
| World less China Stocks        | 102.9  |         |            |       | 102.8  | 0.1    | (6.8)  |
| Argentina Corn Production      | 51.0   | na      | na         | na    | 51.0   | 0.0    | 0.0    |
| Brazil Corn Production         | 102.0  | na      | na         | na    | 102.0  | 0.0    | 1.0    |
| EU Corn Production             | 66.7   | na      | na         | na    | 66.7   | 0.0    | 2.3    |
| Mexico Corn Production         | 26.5   | na      | na         | na    | 26.5   | 0.0    | (1.1)  |
| South Africa Corn Production   | 16.0   | na      | na         | na    | 16.0   | 0.0    | 4.2    |
| China Corn Production          | 260.8  | na      | na         | na    | 260.8  | 0.0    | 3.6    |
| China Corn Imports             | 7.6    | na      | na         | na    | 7.6    | 0.0    | 3.1    |
| World Wheat Production         | 764.5  | na      | na         | na    | 764.9  | (0.4)  | 33.6   |
| World Wheat End Stocks         | 300.6  | na      | na         | na    | 300.8  | (0.1)  | 16.5   |
| US Wheat Production            | 52.6   | na      | na         | na    | 52.6   | 0.0    | 1.3    |
| US Wheat End Stocks            | 28.0   | na      | na         | na    | 28.0   | 0.0    | (1.4)  |
| World less China Stocks        | 148.9  |         |            |       | 149.1  | (0.1)  | 4.6    |
| Argentina Wheat Production     | 19.8   | na      | na         | na    | 19.8   | 0.0    | 0.3    |
| <b>Brazil Wheat Production</b> | 5.2    | na      | na         | na    | 5.2    | 0.0    | (0.2)  |
| Australia Wheat Production     | 15.2   | na      | na         | na    | 15.2   | 0.0    | (2.4)  |
| Canadian Wheat Production      | 32.7   | na      | na         | na    | 32.7   | 0.0    | 0.3    |
| Ukraine Wheat Production       | 29.2   | na      | na         | na    | 29.2   | 0.0    | 4.1    |
| Russia Wheat Production        | 73.6   | na      | na         | na    | 73.6   | 0.0    | 1.9    |
| India Wheat Production         | 103.6  | na      | na         | na    | 103.6  | 0.0    | 3.7    |
| EU Wheat Production            | 154.5  | na      | na         | na    | 155.0  | (0.5)  | 17.9   |
| China Wheat Production         | 133.6  | na      | na         | na    | 133.6  | 0.0    | 2.2    |
| China Wheat Imports            | 5.4    | na      | na         | na    | 5.4    | 0.0    | 2.2    |
| World Soy Production           | 336.5  | na      | na         | na    | 336.7  | (0.2)  | (24.6) |
| World Soy End Stocks           | 95.5   | na      | na         | na    | 95.3   | 0.1    | (17.3) |
| US Soy Production              | 96.7   | na      | na         | na    | 96.7   | 0.0    | (23.9) |
| US Soy End Stocks              | 14.3   | na      | na         | na    | 14.3   | 0.0    | (10.5) |
| World less China Stocks        | 68.7   |         |            |       | 68.5   | 0.1    | (24.6) |
| Argentina Soy Production       | 48.8   | na      | na         | na    | 49.0   | (0.2)  | (6.5)  |
| Brazil Soy Production          | 126.0  | na      | na         | na    | 126.0  | 0.0    | 6.3    |
| Brazil Soy Exports             | 92.1   | na      | na         | na    | 92.2   | (0.1)  | 17.2   |
| Paraguay Soy Production        | 9.9    | na      | na         | na    | 9.9    | 0.0    | 1.4    |
| China Soy Production           | 18.1   | na      | na         | na    | 18.1   | 0.0    | 2.1    |
| China Soy imports              | 98.5   | na      | na         | na    | 98.5   | 0.0    | 16.0   |
| World Rice Production          | 496.1  | na      | na         | na    | 496.1  | 0.0    | (0.9)  |
| World Rice End Stocks          | 178.2  | na      | na         | na    | 177.9  | 0.3    | 1.3    |
| US Rice Production             | 5.9    | na      | na         | na    | 5.9    | 0.0    | (1.3)  |
| US Rice End Stocks             | 0.9    | na      | na         | na    | 0.9    | 0.0    | (0.5)  |
|                                |        |         |            |       |        |        |        |

## **USDA WASDE REPORT - WORLD**

Released Nov. 10, 2020 11:00 a.m. CT

#### 2018-19 World S&D

(000 tons)

|                              |                |         | (000 tons) |       |        |        |        |
|------------------------------|----------------|---------|------------|-------|--------|--------|--------|
|                              | Dec-20         | Trade   | USDA-Trade | Trade | Nov-20 | MOM    | YOY    |
|                              | USDA           | Average |            | Range | USDA   | Change | Change |
| World Corn Production        | 1123.4         | na      | na         | na    | 1123.4 | 0.0    | 43.3   |
| World Corn End Stocks        | 319.8          | na      | na         | na    | 319.8  | 0.0    | (21.8) |
| US Corn Production           | 364.3          | na      | na         | na    | 364.3  | 0.0    | (6.8)  |
| US Corn End Stocks           | 56.4           | na      | na         | na    | 56.4   | 0.0    | 2.0    |
| World less China Stocks      | 109.7          | na      | na         | na    | 109.7  | 0.0    | (9.4)  |
| Argentina Corn Production    | 51.0           | na      | na         | na    | 51.0   | 0.0    | 19.0   |
| Brazil Corn Production       | 101.0          | na      | na         | na    | 101.0  | 0.0    | 19.0   |
| EU Corn Production           | 64.4           | na      | na         | na    | 64.4   | 0.0    | 2.4    |
| Mexico Corn Production       | 27.6           | na      | na         | na    | 27.6   | 0.0    | 0.0    |
| South Africa Corn Production | 11.8           | na      | na         | na    | 11.8   | 0.0    | (1.3)  |
| China Corn Production        | 257.2          | na      | na         | na    | 257.2  | 0.0    | (1.9)  |
| China Corn Imports           | 4.5            | na      | na         | na    | 4.5    | 0.0    | 1.0    |
| Marild Mhast Draduction      | 730.9          |         |            |       | 720.0  | 0.0    | (22.0) |
| World Wheat Production       | 730.9<br>284.1 | na      | na         | na    | 730.9  | 0.0    | (32.0) |
| World Wheat End Stocks       |                | na      | na         | na    | 284.1  | 0.0    | 0.4    |
| US Wheat Production          | 51.3           | na      | na         | na    | 51.3   | 0.0    | 3.9    |
| US Wheat End Stocks          | 29.4<br>144.4  | na      | na         | na    | 29.4   | 0.0    | (0.5)  |
| World less China Stocks      |                | na      | na         | na    | 144.4  | 0.0    | (8.1)  |
| Argentina Wheat Production   | 19.5           | na      | na         | na    | 19.5   | 0.0    | 1.0    |
| Brazil Wheat Production      | 5.4            | na      | na         | na    | 5.4    | 0.0    | 1.2    |
| Australia Wheat Production   | 17.6           | na      | na         | na    | 17.6   | 0.0    | (3.3)  |
| Canadian Wheat Production    | 32.4           | na      | na         | na    | 32.4   | 0.0    | 2.0    |
| Ukraine Wheat Production     | 25.1           | na      | na         | na    | 25.1   | 0.0    | (1.9)  |
| Russia Wheat Production      | 71.7           | na      | na         | na    | 71.7   | 0.0    | (13.5) |
| India Wheat Production       | 99.9           | na      | na         | na    | 99.9   | 0.0    | 1.4    |
| EU Wheat Production          | 136.6          | na      | na         | na    | 136.6  | 0.0    | (14.6) |
| China Wheat Production       | 131.4          | na      | na         | na    | 131.4  | 0.0    | (2.9)  |
| China Wheat Imports          | 3.2            | na      | na         | na    | 3.2    | 0.0    | (0.8)  |
| World Soy Production         | 361.0          | na      | na         | na    | 361.1  | (0.0)  | 19.0   |
| World Soy End Stocks         | 112.7          | na      | na         | na    | 112.9  | (0.1)  | 13.7   |
| US Soy Production            | 120.5          | na      | na         | na    | 120.5  | 0.0    | 0.5    |
| US Soy End Stocks            | 24.7           | na      | na         | na    | 24.7   | 0.0    | 12.8   |
| World less China Stocks      | 93.3           | na      | na         | na    | 93.4   | (0.1)  | 17.3   |
| Argentina Soy Production     | 55.3           | na      | na         | na    | 55.3   | 0.0    | 17.5   |
| Brazil Soy Production        | 119.7          | na      | na         | na    | 119.7  | 0.0    | (2.3)  |
| Brazil Soy Exports           | 74.9           | na      | na         | na    | 74.9   | 0.0    | (1.3)  |
| Paraguay Soy Production      | 8.5            | na      | na         | na    | 8.5    | 0.0    | (2.0)  |
| China Soy Production         | 16.0           | na      | na         | na    | 16.0   | 0.0    | 0.7    |
| China Soy imports            | 82.5           | na      | na         | na    | 82.5   | 0.0    | (11.6) |
| World Rice Production        | 497.0          | na      | na         | na    | 497.0  | 0.0    | 2.1    |
| World Rice End Stocks        | 176.9          | na      | na         | na    | 176.9  | (0.0)  | 14.4   |
| US Rice Production           | 7.1            | na      | na         | na    | 7.1    | 0.0    | 1.5    |
| US Rice End Stocks           | 1.4            | na      | na         | na    | 1.4    | 0.0    | 0.5    |
|                              |                |         |            |       |        |        |        |

| ORT |  |  |  |
|-----|--|--|--|
|     |  |  |  |
|     |  |  |  |
|     |  |  |  |

#### SOYBEANS (million bushels)

|  |                 |         |         |         |         |         |         |         |         | (million bu | ishels) |         |         |         |         |         |         |         |         |         |         |
|--|-----------------|---------|---------|---------|---------|---------|---------|---------|---------|-------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|  | 2               | 2020-21 | 2019-20 | 2018-19 | 2017-18 | 2016-17 | 2015-16 | 2014-15 | 2013-14 | 2012-13     | 2011-12 | 2010-11 | 2009-10 | 2008-09 | 2007-08 | 2006-07 | 2005-06 | 2004-05 | 2003-04 | 2002-03 | 2001-02 |
| Weekly Sales Total                           |                 |         |         |         |         |         |         |         |         |             |         |         |         |         |         |         |         |         |         |         |         |
| N  | ew Crop Sales   | 966.5   | 290.0   | 542.3   | 562.9   | 762.3   | 452.1   | 8.008   | 789.1   | 738.3       | 522.9   | 623.8   | 583.1   | 309.4   | 284.6   | 237.7   | 145.7   | 219.3   | 296.3   | 213.2   | 206.2   |
| Weeks remaining                              | 3-Sep           | 116.2   | 43.1    | 25.5    | 59.2    | 65.3    | 62.3    | 36.2    | 17.6    | 23.1        | 16.3    | 31.2    | 30.5    | 16.9    | 12.7    | 27.2    | 0.5     | 2.7     | 1.5     | 4.0     | 2.5     |
| 39   | 10-Sep          | 90.3    | 63.5    | 33.7    | 85.9    | 37.4    | 33.5    | 53.9    | 33.9    | 23.8        | 14.9    | 24.6    | 18.0    | 15.1    | 18.9    | 28.0    | 21.9    | 23.3    | 21.7    | 23.1    | 20.9    |
|  | 17-Sep          | 117.4   | 38.1    | 32.0    | 109.6   | 32.2    | 48.4    | 94.3    | 103.5   | 29.4        | 38.0    | 39.8    | 42.3    | 22.5    | 27.4    | 31.8    | 27.6    | 36.9    | 27.7    | 25.9    | 15.3    |
|  | 24-Sep          | 95.2    | 76.3    | 55.9    | 37.3    | 62.2    | 92.1    | 31.9    | 31.6    | 47.6        | 25.8    | 63.8    | 50.9    | 17.3    | 24.5    | 43.9    | 24.8    | 27.8    | 25.8    | 9.8     | 35.4    |
|  | 1-Oct           | 95.2    | 76.9    | 16.2    | 64.2    | 80.1    | 47.2    | 33.9    | 34.2    | 18.4        | 24.7    | 34.8    | 16.6    | 22.1    | 20.2    | 39.9    | 19.9    | 35.3    | 17.4    | 19.0    | 40.0    |
|  | 8-Oct           | 96.7    | 58.8    | 10.8    | 46.9    | 52.1    | 54.3    | 34.4    | 0.0     | 19.2        | 21.9    | 39.6    | 24.0    | 37.8    | 27.6    | 31.9    | 25.2    | 36.0    | 42.2    | 20.6    | 48.5    |
|  | 15-Oct          | 81.8    | 17.5    | 7.8     | 78.2    | 71.0    | 74.6    | 79.6    | 0.0     | 19.2        | 8.4     | 74.1    | 36.3    | 28.8    | 17.0    | 23.0    | 32.7    | 36.3    | 36.3    | 44.4    | 39.1    |
|  | 22-Oct          | 59.5    | 34.7    | 14.5    | 72.3    | 72.4    | 76.7    | 48.7    | 174.2   | 27.2        | 7.7     | 74.4    | 25.4    | 53.5    | 27.2    | 23.5    | 30.9    | 34.0    | 59.7    | 60.0    | 32.5    |
|  | 29-Oct          | 56.2    | 66.4    | 14.3    | 42.6    | 92.4    | 24.1    | 59.2    | 36.6    | 6.8         | 22.2    | 58.3    | 19.2    | 32.9    | 22.6    | 28.2    | 28.0    | 17.6    | 68.8    | 29.1    | 55.2    |
|  | 5-Nov           | 54.0    | 46.0    | 17.3    | 40.6    | 34.5    | 47.7    | 39.5    | 28.6    | 20.6        | 27.4    | 29.7    | 46.8    | 17.6    | 47.6    | 27.8    | 21.3    | 24.2    | 33.7    | 29.3    | 27.3    |
|  | 12-Nov          | 51.0    | 55.7    | 25.0    | 31.9    | 51.7    | 66.0    | 17.7    | 47.8    | 16.2        | 33.9    | 37.0    | 49.6    | 29.1    | 66.4    | 29.5    | 22.0    | 35.3    | 26.0    | 43.0    | 51.6    |
|  | 19-Nov          | 28.2    | 61.1    | 23.1    | 34.6    | 69.8    | 43.1    | 54.6    | 51.7    | 11.7        | 18.0    | 24.8    | 41.7    | 28.7    | 41.1    | 26.8    | 7.7     | 49.1    | 31.7    | 36.0    | 36.8    |
|  | 26-Nov          | 15.0    | 25.1    | 32.7    | 74.1    | 48.8    | 32.3    | 43.3    | 29.6    | 42.0        | 28.3    | 49.3    | 26.6    | 13.2    | 29.5    | 24.5    | 12.2    | 15.0    | 9.1     | 25.5    | 31.4    |
|  | 3-Dec           | 20.9    | 38.6    | 29.1    | 53.4    | 51.1    | 53.4    | 29.8    | 40.7    | 48.5        | 17.2    | 23.4    | 34.1    | 29.8    | 35.7    | 33.2    | 35.0    | 16.4    | 13.2    | 48.8    | 29.6    |
|  | 10-Dec          |         |         |         |         |         |         |         |         |             |         |         |         |         |         |         |         |         |         |         |         |
|  | 17-Dec          |         |         |         |         |         |         |         |         |             |         |         |         |         |         |         |         |         |         |         |         |
|  | 24-Dec          |         |         |         |         |         |         |         |         |             |         |         |         |         |         |         |         |         |         |         |         |
|  | 31-Dec          |         |         |         |         |         |         |         |         |             |         |         |         |         |         |         |         |         |         |         |         |
|  | 7-Jan           |         |         |         |         |         |         |         |         |             |         |         |         |         |         |         |         |         |         |         |         |
| Cran waar ta data aala                       |                 | 1944    | 992     | 880     | 1394    | 1583    | 1208    | 1458    | 1419    | 1092        | 827     | 1229    | 1045    | 675     | 703     | 657     | 455     | 609     | 711     | 632     | 672     |
| Crop year to date sale  Average weekly sales | 5               | 1944    | 992     | 000     | 1394    | 1503    | 1200    | 1430    | 1419    | 1092        | 021     | 1229    | 1045    | 675     | 703     | 007     | 455     | 609     | / 1 1   | 032     | 0/2     |
| rate to reach proj to                        | tal             | 4.7     | 17.7    | 22.4    | 19.0    | 15.0    | 18.9    | 9.9     | 5.6     | 5.8         | 13.8    | 7.0     | 11.7    | 15.6    | 11.7    | 11.8    | 12.5    | 12.6    | 4.5     | 10.6    | 10.1    |
| Proj./Actual export total                    |                 | 2125    | 1680    | 1752    | 2134    | 2166    | 1942    | 1842    | 1638    | 1317        | 1365    | 1501    | 1499    | 1279    | 1159    | 1116    | 940     | 1097    | 887     | 1044    | 10.1    |
| YTD sales as % of total                      |                 | 91.5    | 59.0    | 50.2    | 65.3    | 73.1    | 62.2    | 79.1    | 86.6    | 82.9        | 60.6    | 81.9    | 69.7    | 52.8    | 60.7    | 58.9    | 48.4    | 55.5    | 80.1    | 60.5    | 63.2    |
| 1 1D 3ale3 a3 /0 01 l0li                     | ai .            | 91.5    | 58.0    | 50.2    | 00.3    | 73.1    | 02.2    | 18.1    | 00.0    | 02.9        | 00.0    | 01.9    | 09.7    | 52.0    | 00.7    | 56.9    | 40.4    | 55.5    | 00.1    | 00.5    | 03.2    |
| Sold as of around Sep                        | 1 %             | 45.5    | 17.3    | 31.0    | 26.4    | 35.2    | 23.3    | 43.5    | 48.2    | 56.1        | 38.3    | 41.6    | 38.9    | 24.2    | 24.6    | 21.3    | 15.5    | 20.0    | 33.4    | 20.4    | 19.4    |
| Souce: Futures Interna                       | ational and USD | 4       |         |         |         |         |         |         |         |             |         |         |         |         |         |         |         |         |         |         |         |

## **EXPORT SALES SITUATION**

# SOYMEAL (000 metric tons)

| Weekly Sales Total       |                 |            |            |         | 2017-18 |         | 2015-16 |         | 2013-14 | 2012-13 | 2011-12 | 2010-11 | 2009-10 | 2008-09 | 2007-08 | 2006-07 | 2005-06 | 2004-05 | 2003-04 | 2002-03 | 2001-02 |
|--------------------------|-----------------|------------|------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| N                        | ew Crop Sales   | 3,195.2    | 3,098.4    | 3,586.7 | 3,206.0 | 2,943.3 | 3,686.7 | 5,318.9 | 2,679.3 | 3,203.3 | 1,431.4 | 2,079.9 | 3,014.9 | 1,673.6 | 1,648.7 | 1,117.6 | 1,051.0 | 1,586.8 | 1,677.7 | 1,398.4 | 1,612.1 |
| Weeks remaining          | 1-Oct           | 271.8      | 364.7      | 348.2   | 106.0   | 398.0   | 225.8   | 707.6   | 1,189.2 | 143.5   | 558.6   | 423.1   | 466.1   | 29.2    | 266.0   | 611.2   | 59.9    | 177.6   | 456.0   | 269.1   | 562.9   |
| 42                       | 8-Oct           | 152.2      | 152.9      | 104.1   | 296.0   | 146.2   | 264.4   | 195.9   | 0.0     | 173.1   | 348.9   | 245.7   | 115.7   | 242.3   | 100.4   | 151.4   | 119.8   | 230.5   | 291.2   | 112.8   | 220.2   |
|                          | 15-Oct          | 321.9      | 110.4      | 203.0   | 142.8   | 301.0   | 218.7   | 23.0    | 0.0     | 73.2    | 74.1    | 153.9   | 176.2   | 263.5   | 244.4   | 101.0   | 194.2   | 182.9   | 96.0    | 103.1   | 186.6   |
|                          | 22-Oct          | 199.3      | 179.1      | 317.4   | 225.0   | 149.9   | 246.2   | 147.8   | 805.2   | 194.5   | 120.8   | 165.6   | 116.7   | 130.2   | 203.9   | 57.7    | 304.7   | 24.4    | 65.4    | 218.5   | 231.3   |
|                          | 29-Oct          | 331.4      | 262.4      | 255.1   | 212.9   | 437.4   | 208.2   | -123.7  | 287.8   | 234.6   | 291.4   | 365.3   | 224.1   | 107.4   | 211.0   | 265.9   | 79.8    | 145.8   | 589.6   | 228.7   | 78.9    |
|                          | 5-Nov           | 145.3      | 345.3      | 432.3   | 163.1   | 224.5   | 224.1   | 21.3    | 283.2   | 197.9   | 201.5   | 198.0   | 357.5   | 124.4   | 153.2   | 132.7   | 204.7   | 97.2    | -131.5  | 87.7    | 161.9   |
|                          | 12-Nov          | 182.1      | 196.4      | 229.7   | 379.8   | 150.4   | 254.9   | 265.7   | 116.0   | 365.1   | 150.2   | 292.7   | 225.2   | 92.3    | 133.1   | 245.9   | 143.2   | 125.2   | 74.8    | 222.2   | 153.2   |
|                          | 19-Nov          | 138.1      | 93.2       | 189.5   | 176.6   | 222.5   | 77.5    | -22.3   | 307.9   | 429.9   | 135.5   | 133.8   | 107.4   | 59.7    | 145.2   | 214.1   | 76.1    | 110.6   | 102.1   | 210.6   | 144.2   |
|                          | 26-Nov          | 163.9      | 181.1      | 287.3   | 166.4   | 200.0   | 228.7   | 226.8   | 120.4   | 238.2   | 170.0   | 193.4   | 232.3   | 106.0   | 163.4   | 116.5   | 272.4   | 82.8    | -4.7    | 130.5   | 173.4   |
|                          | 3-Dec           | 163.6      | 238.6      | 50.5    | 455.4   | 139.2   | 108.6   | 88.9    | 82.7    | 390.8   | 103.7   | 171.8   | 191.4   | 18.5    | 96.0    | 205.5   | 120.7   | 167.2   | 46.3    | 110.8   | 134.2   |
|                          | 10-Dec          |            |            |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
|                          | 17-Dec          |            |            |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
|                          | 24-Dec          |            |            |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
|                          | 31-Dec          |            |            |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
|                          | 7-Jan           |            |            |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
|                          | 14-Jan          |            |            |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
|                          | 21-Jan          |            |            |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
|                          | 28-Jan          |            |            |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| Crop year to date sale   | S               | 5264.8     | 5222.5     | 6003.8  | 5530.0  | 5312.5  | 5743.9  | 6850.1  | 5871.7  | 5644.0  | 3585.9  | 4423.3  | 5227.5  | 2847.1  | 3365.3  | 3219.6  | 2626.7  | 2931.0  | 3262.8  | 3092.4  | 3659.2  |
| Average weekly sales     |                 |            |            |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| ***rate to reach proj to | tal             | 166.8      | 174.3      | 147.8   | 171.7   | 124.1   | 121.9   | 120.4   | 110.0   | 107.4   | 125.5   | 91.1    | 117.0   | 116.1   | 119.9   | 113.9   | 111.7   | 89.1    | 34.1    | 56.6    | 75.3    |
| Proj./Actual export tota | ıl***           | 12247      | 12519      | 12191   | 12715   | 10505   | 10845   | 11891   | 10474   | 10139   | 8839    | 8238    | 10124   | 7708    | 8384    | 7987    | 7301    | 6659    | 4690    | 5460    | 6811    |
| YTD sales as % of tota   | al              | 43.0       | 41.7       | 49.2    | 43.5    | 50.6    | 53.0    | 57.6    | 56.1    | 55.7    | 40.6    | 53.7    | 51.6    | 36.9    | 40.1    | 40.3    | 36.0    | 44.0    | 69.6    | 56.6    | 53.7    |
| ***Does not include US   | SDA's Forecast  | on Flour N | /leal (MT) |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| Souce: Futures Interna   | ational and USD | PΑ         | ·          |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |

## **EXPORT SALES SITUATION**

# **SOYOIL** (000 metric tons)

| Weekly Sales Total                 | 2020-21  | 2019-20 | 2018-19 | 2017-18 | 2016-17 | 2015-16 | 2014-15 | 2013-14 | 2012-13 | 2011-12 | 2010-11 | 2009-10 | 2008-09 | 2007-08 | 2006-07 | 2005-06 | 2004-05 | 2003-04 | 2002-03 | 2001-02 |
|------------------------------------|----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| New Crop Sal                       | es 168.5 | 194.5   | 138.2   | 74.7    | 259.5   | 137.4   | 95.4    | 26.6    | 144.7   | 38.9    | 633.7   | 388.3   | 67.1    | 14.3    | 92.8    | 79.7    | 121.3   | 118.0   | 149.9   | 46.8    |
| Weeks remaining 1-C                | ct 8.4   | 1.2     | 11.4    | 10.9    | 16.8    | 79.8    | 69.8    | 38.1    | 57.8    | 36.6    | 26.7    | 195.9   | 79.8    | 58.2    | 6.0     | 3.8     | 17.5    | 42.4    | 67.5    | 36.4    |
| 42 8-0                             | ct 1.4   | 4.0     | 26.6    | 27.4    | 0.3     | 53.2    | 46.4    | 0.0     | 24.5    | 6.1     | 13.7    | 24.0    | 16.1    | 26.4    | 6.2     | -1.3    | 8.2     | 2.4     | 2.5     | 36.0    |
| 15-C                               | ct 37.0  | 3.4     | 26.3    | 27.9    | 24.5    | 14.8    | 10.6    | 0.0     | 12.0    | 4.1     | 5.5     | 23.3    | 3.3     | 24.3    | 2.1     | 6.3     | 12.3    | 5.9     | 9.0     | 11.2    |
| 22-0                               | ct 6.0   | 30.0    | 22.2    | 27.0    | 21.2    | 82.1    | 15.8    | 14.5    | 28.5    | 0.7     | -32.6   | 9.2     | 5.2     | 14.8    | 5.8     | 4.7     | 4.1     | 9.5     | 9.1     | 28.4    |
| 29-0                               | ct 6.8   | 3.8     | 22.4    | 15.9    | 16.3    | 36.2    | 13.9    | 65.9    | 36.7    | 21.7    | 6.0     | 6.9     | 1.0     | 7.2     | -0.1    | 41.2    | 0.3     | -19.2   | 26.3    | 36.4    |
| 5-N                                | ov 88.0  | 30.6    | 15.1    | 2.7     | 14.4    | 28.9    | 15.6    | 7.2     | 21.0    | 2.1     | 60.0    | 5.8     | 6.3     | 29.7    | 18.0    | 0.9     | 13.6    | 8.1     | 1.6     | -8.2    |
| 12-N                               | ov 45.1  | 39.1    | 40.0    | 4.2     | 26.1    | 37.7    | 19.6    | 95.8    | 124.1   | 2.7     | -0.7    | 12.4    | 7.9     | 65.1    | 0.3     | 11.6    | 11.9    | 13.0    | 11.6    | 2.2     |
| 19-N                               | ov 26.3  | 14.9    | 9.2     | 11.6    | 54.5    | 12.8    | 35.6    | 18.8    | 121.5   | 8.9     | 32.1    | 19.2    | 17.1    | 31.8    | 31.5    | 3.4     | 9.4     | 6.9     | 11.3    | 6.5     |
| 26-N                               | ov 2.5   | 10.8    | 21.1    | 21.0    | 13.4    | 5.3     | 25.1    | 1.4     | 19.0    | 18.5    | 51.3    | 19.0    | 2.7     | 40.9    | 48.4    | 14.5    | 2.3     | -0.8    | 8.1     | 22.0    |
| 3-D                                | ec 8.4   | 30.0    | 5.9     | 14.5    | 40.3    | 13.8    | 14.7    | 2.3     | 30.5    | 5.5     | 128.2   | 12.3    | 0.4     | 42.1    | 15.6    | 0.3     | 11.3    | 1.7     | 14.3    | 10.8    |
| 10-D                               | ec       |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| 17-D                               | ec       |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| 24-D                               | ec       |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| 31-D                               | ec       |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| 7-J                                | an       |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| 14-J                               | an       |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| 21-J                               | an       |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| 28-J                               |          |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
|                                    |          |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| Crop year to date sales            | 398      | 362     | 338     | 238     | 487     | 502     | 363     | 271     | 620     | 146     | 924     | 716     | 207     | 355     | 227     | 165     | 212     | 188     | 311     | 228     |
| Average weekly sales               |          |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| rate to reach proj total           | 18.7     | 21.1    | 12.9    | 20.8    | 16.1    | 12.3    | 13.2    | 13.9    | 8.6     | 12.4    | 13.0    | 19.3    | 18.8    | 23.1    | 14.9    | 8.6     | 9.3     | 5.7     | 17.1    | 21.8    |
| Proj./Actual export total (MT)     | 1179     | 1247    | 880     | 1108    | 1159    | 1017    | 914     | 851     | 982     | 664     | 1466    | 1524    | 995     | 1320    | 851     | 523     | 601     | 425     | 1026    | 1143    |
| YTD sales as % of total            | 33.8     | 29.0    | 38.5    | 21.5    | 42.0    | 49.4    | 39.7    | 31.8    | 63.2    | 22.0    | 63.0    | 47.0    | 20.8    | 26.9    | 26.6    | 31.5    | 35.3    | 44.2    | 30.3    | 20.0    |
| Souce: Futures International and U | SDA      |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |

| EXPORT SALES SITUATION |                      |               |              |              |              |              |              |              |              |            |            |              |              |              |              |              |              |              |              |              |              |
|------------------------|----------------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                        |                      |               |              |              |              |              |              |              | СО           | RN         |            |              |              |              |              |              |              |              |              |              |              |
|                        |                      |               |              |              |              |              |              |              | (million l   | oushels)   |            |              |              |              |              |              |              |              |              |              |              |
| Weekly Sales Total     | 2                    | 2020-21       | 2019-20      | 2018-19      |              | 2016-17      | 2015-16      | 2014-15      | 2013-14      | 2012-13    | 2011-12    | 2010-11      | 2009-10      | 2008-09      | 2007-08      | 2006-07      | 2005-06      |              | 2003-04      | 2002-03      | 2001-02      |
|                        | New Crop Sales       | 670.2         | 263.5        | 565.7        | 353.8        | 597.1        | 323.5        | 458.7        | 490.2        | 385.1      | 535.9      | 579.0        | 455.4        | 455.8        | 608.3        | 458.8        | 309.6        |              | 300.2        | 244.3        | 279.1        |
|                        | 3-Sep                | 71.8          | 19.6         | 30.5         | 41.2         | 43.0         | 16.2         | 22.2         | 13.1         | 9.8        | 32.3       | 26.8         | 43.4         | 19.9         | 40.9         | 26.4         | 0.4          | 9.1          | 18.1         | 17.3         | 22.3         |
|                        | 10-Sep               | 63.4          | 57.7         | 54.5         | 20.7         | 27.7         | 21.0         | 26.0         | 17.2         | 2.7        | 23.5       | 23.0         | 38.0         | 12.8         | 80.0         | 40.5         | 21.6         |              | 36.0         | 41.0         | 27.3         |
|                        | 17-Sep               | 84.2          | 19.4         | 67.4         | 12.6         | 36.3         | 16.8         | 32.9         | 25.2         | 0.0        | 31.0       | 22.1         | 26.5         | 21.6         | 66.8         | 32.7         | 29.4         | 45.5         | 54.2         | 29.1         | 47.0         |
|                        | 24-Sep               | 79.8          | 22.1         | 56.3         | 32.0         | 22.6         | 29.5         | 25.1         | 30.5         | 12.9       | 50.8       | 36.4         | 48.1         | 22.3         | 45.3         | 45.6         | 27.7         | 35.6         | 36.1         | 37.6         | 49.4         |
|                        | 1-Oct                | 48.3          | 11.2         | 39.6         | 62.7         | 81.1         | 20.5         | 30.9         | 52.8         | 0.2        | 49.6       | 23.9         | 20.5         | 37.7         | 91.3         | 50.7         | 37.5         |              | 37.7         | 27.3         | 24.4         |
|                        | 8-Oct                | 25.8          | 14.5         | 15.1         | 49.4         | 34.4         | 23.6         | 75.7         | 0.0          | 6.6        | 69.4       | 35.7         | 24.9         | 36.4         | 72.9         | 32.3         | 36.5         |              | 64.5         | 25.6         | 32.0         |
| Weeks remaining        | ,                    | 72.1          | 19.3         | 13.8         | 50.7         | 40.3         | 9.8          | 40.6         | 0.0          | 5.6        | 13.2       | 7.6          | 9.2          | 31.1         | 60.8         | 41.2         | 37.9         |              | 29.4         | 20.4         | 35.6         |
| 39                     | 22-Oct               | 88.3          | 21.6         | 15.5         | 31.9         | 31.5         | 27.9         | 19.3         | 172.3        | 6.6        | 24.5       | 21.7         | 14.5         | 16.3         | 25.0         | 40.4         | 28.3         | 42.9         | 58.0         | 40.5<br>42.8 | 22.2         |
|                        | 29-Oct<br>5-Nov      | 102.8<br>38.5 | 19.2<br>22.9 | 27.6<br>35.1 | 93.1<br>37.4 | 58.0<br>48.6 | 21.9<br>24.4 | 18.8<br>19.9 | 63.0<br>47.4 | 6.2<br>4.1 | 9.9<br>8.0 | 18.2<br>22.6 | 22.2<br>19.2 | 18.6<br>14.0 | 59.3<br>53.7 | 75.9<br>54.9 | 48.0<br>34.8 | 57.2<br>32.7 | 56.8<br>29.5 | 42.6<br>45.2 | 35.4<br>31.8 |
|                        | 12-Nov               | 42.9          | 31.0         | 34.5         | 42.6         | 65.4         | 30.7         | 35.8         | 30.3         | 30.3       | 12.3       | 21.0         | 13.9         | 17.1         | 72.7         | 41.0         | 58.8         |              | 36.1         | 36.8         | 26.8         |
|                        | 12-Nov<br>19-Nov     | 65.6          | 31.8         | 49.9         | 23.6         | 66.5         | 80.2         | 37.2         | 39.6         | 9.3        | 11.0       | 32.4         | 48.2         | 18.3         | 72.7         | 40.2         | 40.7         | 51.2         | 63.1         | 45.4         | 25.6         |
|                        | 26-Nov               | 54.0          | 21.5         | 46.4         | 34.5         | 30.0         | 19.7         | 46.1         | 11.1         | 2.0        | 27.4       | 29.8         | 25.9         | 13.5         | 41.7         | 32.0         | 24.1         | 23.0         | 33.4         | 26.5         | 59.8         |
|                        | 3-Dec                | 53.6          | 34.4         | 35.6         | 34.1         | 58.9         | 43.1         | 37.9         | 18.1         | 10.2       | 19.9       | 26.4         | 33.4         | 36.6         | 45.5         | 55.1         | 27.3         | 36.0         | 40.9         | 21.5         | 34.8         |
|                        | 10-Dec               | 00.0          | 0            | 00.0         | 0            | 00.0         |              | 01.0         |              |            | 10.0       | 20           | 00.1         | 00.0         | 10.0         | 00           | 27.0         | 00.0         |              | 21.0         | 0            |
|                        | 17-Dec               |               |              |              |              |              |              |              |              |            |            |              |              |              |              |              |              |              |              |              |              |
|                        | 24-Dec               |               |              |              |              |              |              |              |              |            |            |              |              |              |              |              |              |              |              |              |              |
|                        | 31-Dec               |               |              |              |              |              |              |              |              |            |            |              |              |              |              |              |              |              |              |              |              |
|                        | 7-Jan                |               |              |              |              |              |              |              |              |            |            |              |              |              |              |              |              |              |              |              |              |
|                        | 14-Jan               |               |              |              |              |              |              |              |              |            |            |              |              |              |              |              |              |              |              |              |              |
|                        | 21-Jan               |               |              |              |              |              |              |              |              |            |            |              |              |              |              |              |              |              |              |              |              |
|                        | 28-Jan               |               |              |              |              |              |              |              |              |            |            |              |              |              |              |              |              |              |              |              |              |
|                        | 4-Feb                |               |              |              |              |              |              |              |              |            |            |              |              |              |              |              |              |              |              |              |              |
|                        | 11-Feb               |               |              |              |              |              |              |              |              |            |            |              |              |              |              |              |              |              |              |              |              |
|                        | 18-Feb               |               |              |              |              |              |              |              |              |            |            |              |              |              |              |              |              |              |              |              |              |
|                        | 25-Feb               |               |              |              |              |              |              |              |              |            |            |              |              |              |              |              |              |              |              |              |              |
| Crop year to date sa   | ales                 | 1561.1        | 609.8        | 1087.4       | 920.4        | 1241.4       | 708.5        | 927.0        | 1010.6       | 491.6      | 918.8      | 926.7        | 843.3        | 771.9        | 1436.7       | 1067.7       | 762.5        | 822.8        | 893.9        | 701.3        | 753.3        |
|                        | Average weekly sales |               |              |              |              |              |              |              |              |            |            |              |              |              |              |              |              |              |              |              |              |
| rate to reach proj     | total                | 28.0          | 29.7         | 25.2         | 39.1         | 27.1         | 30.7         | 24.2         | 23.4         | 6.1        | 16.1       | 23.3         | 29.3         | 27.7         | 25.7         | 27.2         | 35.3         | 25.6         | 25.9         | 22.8         | 29.6         |

Proj./Actual export total

YTD sales as % of total

Sold as of around Sep 1 %
Souce: Futures International and USDA

2650

58.9

25.3

1765

34.5

14.9

2066

52.6

27.4

2438

37.8

14.5

2294

54.1

26.0

1901

37.3

17.0

1867

49.7

24.6

1920

52.6

25.5

730

67.3

52.8

1543

59.5

34.7

1834

50.5

31.6

1980

42.6

23.0

1849

41.7

24.7

2437

59.0

25.0

2125

50.2

21.6

2134

35.7

14.5

1818

45.3

15.0

1900

47.0

15.8

1588

44.2

15.4

1905

39.5

14.7

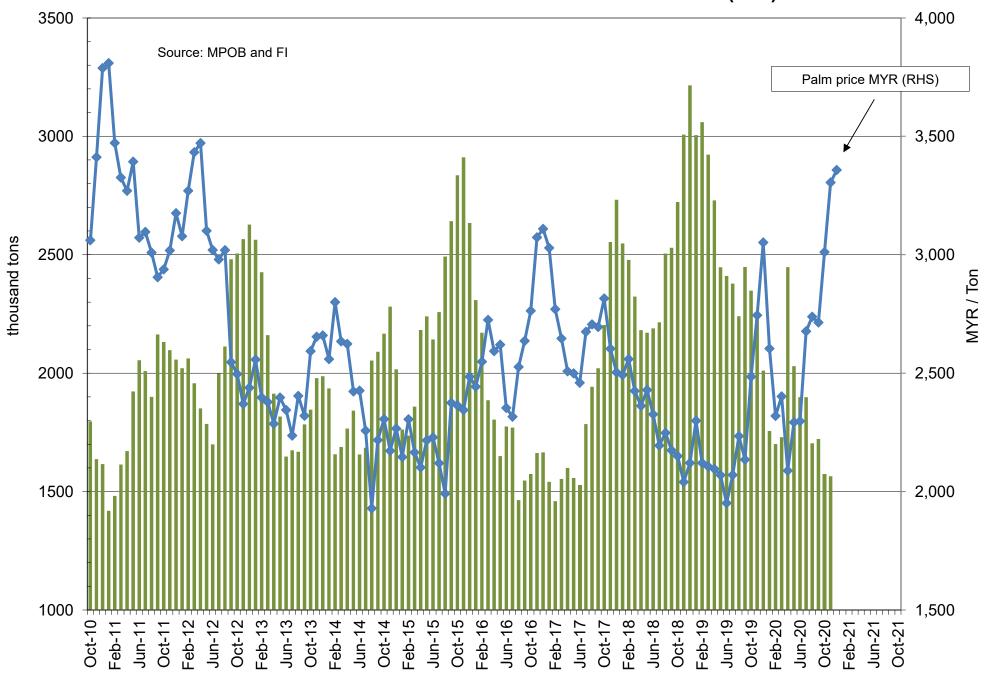
## **EXPORT SALES SITUATION**

# ALL-WHEAT (million bushels)

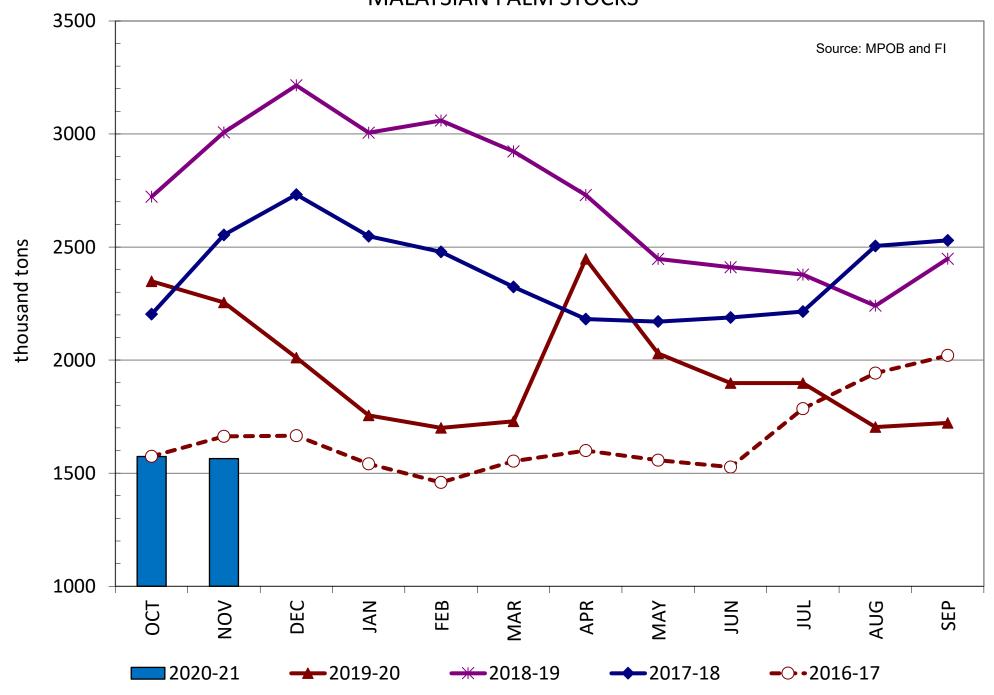
| Weekly Sales Total     |                   | 2020-21 | 2019-20 | 2018-19 | 2017-18 | 2016-17 | 2015-16 | 2014-15 | 2013-14 | ,     | 2011-12 | 2010-11 | 2009-10 | 2008-09 | 2007-08 | 2006-07 | 2005-06 | 2004-05 | 2003-04 | 2002-03 | 2001-02 |
|------------------------|-------------------|---------|---------|---------|---------|---------|---------|---------|---------|-------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| •                      | New Crop Sales    | 197.5   | 213.2   | 152.7   | 225.5   | 200.6   | 160.1   | 219.3   | 256.5   | 185.8 | 243.2   | 148.6   | 115.7   | 263.9   | 159.2   | 134.1   | 134.1   | 2004-03 | 125.1   | 112.6   | 111.0   |
|                        | 4-Jun             | 9.9     | 12.0    | 11.1    | 16.9    | 8.2     | 13.8    | 20.9    | 15.7    | 15.9  | 16.7    | 4.8     | 12.4    | 12.3    | 15.2    | 16.9    | 12.1    | 10.7    | 10.2    | 112.0   | 7.5     |
| Weeks remaining        | 11-Jun            | 18.5    | 6.9     | 17.0    | 13.7    | 28.0    | 11.6    | 13.7    | 15.7    | 30.9  | 24.3    | 35.3    | 9.9     | 19.8    | 19.9    | 11.6    | 18.8    | 21.7    | 21.7    | 7.6     | 13.0    |
| 24.85714286            | 18-Jun            | 19.1    | 22.5    | 20.7    | 19.9    | 17.0    | 16.0    | 13.2    | 26.9    | 11.9  | 20.0    | 26.5    | 13.5    | 18.3    | 22.9    | 19.9    | 21.6    | 15.9    | 19.0    | 16.4    | 19.9    |
| 24.007 14200           | 25-Jun            | 15.2    | 10.2    | 16.2    | 18.1    | 23.7    | 13.4    | 20.9    | 21.8    | 15.4  | 15.6    | 15.4    | 8.9     | 24.5    | 19.1    | 11.0    | 23.1    | 17.2    | 24.2    | 20.5    | 22.6    |
|                        | 2-Jul             | 12.0    | 10.4    | 5.0     | 13.8    | 30.3    | 12.7    | 12.4    | 54.1    | 11.5  | 19.1    | 18.9    | 21.5    | 22.7    | 43.5    | 7.4     | 11.3    | 20.2    | 20.6    | 6.2     | 10.8    |
|                        | 9-Jul             | 28.1    | 12.8    | 11.0    | 13.1    | 11.7    | 10.7    | 11.6    | 36.6    | 21.6  | 12.7    | 11.4    | 15.5    | 27.5    | 28.1    | 12.1    | 21.6    | 11.5    | 24.2    | 31.2    | 20.0    |
|                        | 16-Jul            | 22.7    | 24.2    | 14.2    | 24.6    | 17.6    | 18.5    | 16.3    | 24.3    | 13.5  | 17.4    | 14.0    | 12.6    | 22.4    | 76.3    | 17.1    | 19.2    | 15.7    | 13.8    | 20.6    | 26.0    |
|                        | 23-Jul            | 24.9    | 14.1    | 14.1    | 18.3    | 18.6    | 25.7    | 29.4    | 21.9    | 19.0  | 18.4    | 33.8    | 21.1    | 26.7    | 64.0    | 21.4    | 31.7    | 22.0    | 17.9    | 10.6    | 16.6    |
|                        | 30-Jul            | 22.2    | 17.9    | 11.7    | 5.3     | 12.0    | 30.8    | 21.7    | 26.7    | 23.5  | 13.8    | 31.0    | 20.3    | 25.1    | 32.7    | 14.5    | 22.8    | 18.5    | 20.9    | 24.8    | 19.7    |
|                        | 6-Aug             | 13.5    | 17.0    | 29.5    | 17.1    | 22.3    | 15.5    | 12.4    | 18.0    | 14.5  | 20.2    | 48.9    | 17.6    | 23.9    | 43.6    | 14.2    | 17.2    | 20.6    | 26.5    | 23.3    | 28.1    |
|                        | 13-Aug            | 19.2    | 21.8    | 8.8     | 23.3    | 18.0    | 11.6    | 7.7     | 18.2    | 17.2  | 12.8    | 51.9    | 13.2    | 33.7    | 38.6    | 14.5    | 31.4    | 27.3    | 27.2    | 6.6     | 15.5    |
|                        | 20-Aug            | 28.1    | 24.3    | 15.2    | 14.2    | 14.0    | 19.4    | 14.8    | 20.3    | 18.7  | 13.6    | 39.6    | 24.0    | 13.5    | 45.2    | 16.0    | 14.6    | 22.6    | 47.3    | 22.7    | 17.6    |
|                        | 27-Aug            | 21.5    | 11.5    | 14.0    | 19.7    | 10.3    | 10.2    | 6.2     | 24.6    | 20.4  | 18.8    | 37.6    | 14.9    | 16.0    | 26.1    | 14.1    | 31.4    | 20.5    | 21.6    | 29.9    | 23.4    |
|                        | 3-Sep             | 17.8    | 22.4    | 14.2    | 13.8    | 24.3    | 10.7    | 25.4    | 20.0    | 14.0  | 15.2    | 35.0    | 20.0    | 16.8    | 77.8    | 12.4    | 21.5    | 17.9    | 24.2    | 18.6    | 11.8    |
|                        | 10-Sep            | 12.3    | 10.5    | 17.2    | 11.6    | 14.8    | 12.5    | 11.6    | 25.9    | 18.0  | 25.0    | 17.5    | 15.6    | 24.2    | 52.9    | 19.1    | 29.2    | 12.8    | 24.8    | 29.7    | 15.1    |
|                        | 17-Sep            | 12.9    | 10.4    | 24.1    | 11.3    | 20.6    | 10.4    | 14.2    | 22.8    | 15.7  | 15.8    | 34.9    | 18.6    | 10.4    | 55.6    | 15.0    | 21.7    | 15.2    | 28.3    | 33.1    | 19.0    |
|                        | 24-Sep            | 18.6    | 12.1    | 16.0    | 16.0    | 21.0    | 2.8     | 27.2    | 30.8    | 11.3  | 15.8    | 23.2    | 19.8    | 24.0    | 58.7    | 13.9    | 17.5    | 17.3    | 28.0    | 16.9    | 24.5    |
|                        | 1-Oct             | 19.5    | 19.2    | 12.5    | 18.1    | 13.9    | 10.6    | 13.7    | 24.0    | 10.3  | 17.8    | 29.5    | 28.2    | 18.8    | 34.3    | 25.1    | 13.1    | 29.5    | 12.8    | 20.3    | 23.0    |
|                        | 8-Oct             | 19.4    | 14.5    | 17.5    | 6.4     | 18.0    | 16.9    | 16.7    | 0.0     | 15.1  | 14.7    | 13.9    | 17.6    | 16.0    | 36.2    | 16.4    | 14.5    | 21.8    | 15.6    | 11.6    | 15.6    |
|                        | 15-Oct            | 13.5    | 9.6     | 16.3    | 22.6    | 18.9    | 13.1    | 11.0    | 0.0     | 21.0  | 11.6    | 21.1    | 23.1    | 14.1    | 20.2    | 16.9    | 13.9    | 11.7    | 21.8    | 28.8    | 24.8    |
|                        | 22-Oct            | 27.3    | 18.1    | 21.4    | 13.2    | 23.7    | 20.2    | 16.3    | 48.1    | 13.3  | 11.8    | 22.2    | 12.8    | 16.9    | 6.3     | 34.5    | 15.9    | 15.8    | 0.6     | 16.6    | 27.1    |
|                        | 29-Oct            | 21.9    | 13.2    | 24.3    | 12.8    | 8.6     | 3.1     | 9.8     | 15.3    | 7.7   | 11.0    | 20.8    | 10.5    | 13.5    | 0.5     | 21.1    | 50.8    | 14.3    | 35.8    | 10.6    | 13.2    |
|                        | 5-Nov             | 11.0    | 8.8     | 16.1    | 28.7    | 28.3    | 7.7     | 15.3    | 10.6    | 11.6  | 11.7    | 30.6    | 15.1    | 9.1     | 15.3    | 11.9    | 20.7    | 24.1    | 19.7    | 11.0    | 13.9    |
|                        | 12-Nov            | 7.1     | 16.1    | 12.1    | 18.0    | 22.0    | 26.5    | 13.3    | 22.7    | 23.3  | 22.6    | 34.7    | 13.3    | 18.8    | 18.1    | 13.3    | 15.9    | 18.5    | 40.2    | 22.9    | 17.7    |
|                        | 19-Nov            | 29.2    | 22.5    | 13.9    | 7.3     | 26.2    | 11.2    | 15.9    | 20.7    | 10.3  | 18.5    | 27.4    | 12.9    | 16.1    | 14.9    | 20.1    | 9.2     | 15.5    | 41.7    | 11.9    | 13.7    |
|                        | 26-Nov            | 16.4    | 8.4     | 26.2    | 6.8     | 17.8    | 14.4    | 11.7    | 8.4     | 13.0  | 15.7    | 24.4    | 14.4    | 7.6     | 8.7     | 14.8    | 15.9    | 12.3    | 32.4    | 6.7     | 21.2    |
|                        | 3-Dec<br>10-Dec   | 22.7    | 18.5    | 27.7    | 11.8    | 18.5    | 8.3     | 16.3    | 13.7    | 19.1  | 11.7    | 19.5    | 9.0     | 8.8     | 18.9    | 17.3    | 26.2    | 18.7    | 17.1    | 4.8     | 17.1    |
|                        | 17-Dec            |         |         |         |         |         |         |         |         |       |         |         |         |         |         |         |         |         |         |         |         |
|                        | 24-Dec            |         |         |         |         |         |         |         |         |       |         |         |         |         |         |         |         |         |         |         |         |
|                        | 31-Dec            |         |         |         |         |         |         |         |         |       |         |         |         |         |         |         |         |         |         |         |         |
|                        | 31-060            |         |         |         |         |         |         |         |         |       |         |         |         |         |         |         |         |         |         |         |         |
| Crop year to date sale |                   | 702.1   | 623.1   | 600.6   | 642.1   | 708.8   | 538.3   | 638.7   | 844.3   | 623.2 | 685.2   | 872.0   | 552.0   | 765.4   | 1052.6  | 576.7   | 697.1   | 698.3   | 763.3   | 587.7   | 609.7   |
| rate to reach proj to  |                   | 11.0    | 13.8    | 13.5    | 10.6    | 13.8    | 9.6     | 9.1     | 13.3    | 15.6  | 14.7    | 16.8    | 13.2    | 10.0    | 8.5     | 13.3    | 12.3    | 14.8    | 15.9    | 10.6    | 14.2    |
| Proj./Actual export to |                   | 975     | 965     | 937     | 906     | 1051    | 778     | 864     | 1176    | 1012  | 1051    | 1289    | 879     | 1015    | 1263    | 908     | 1003    | 1066    | 1158    | 850     | 962     |
| YTD sales as % of to   |                   | 72.0    | 64.6    | 64.1    | 70.9    | 67.4    | 69.2    | 73.9    | 71.8    | 61.6  | 65.2    | 67.6    | 62.8    | 75.4    | 83.3    | 63.5    | 69.5    | 65.5    | 65.9    | 69.1    | 63.4    |
| Souce: Futures Intern  | national and USDA |         |         |         |         |         |         |         |         |       |         |         |         |         |         |         |         |         |         |         |         |

|                                 | 2019-20 (Nov<br>forecast) | 2019-20 (Dec<br>forecast) | MOM  | Percentage change | 2020-21 (Nov<br>forecast) | 2020-21 (Dec forecast) | MOM  | YOY     | Percentag<br>change YO |
|---------------------------------|---------------------------|---------------------------|------|-------------------|---------------------------|------------------------|------|---------|------------------------|
| Corn - crop year Oct-Sept       |                           |                           |      |                   |                           |                        |      |         |                        |
| Planted acreage (mln hectares)  | 41.28                     | 41.28                     | 0.00 | 0.0%              | 41.82                     | 41.82                  | 0.00 | 0.54    | 1.3%                   |
| Output (mln tonnes)             | 260.77                    | 260.77                    | 0.00 | 0.0%              | 264.71                    | 264.71                 | 0.00 | 3.94    | 1.5%                   |
| mports (mln tonnes)             | 7.60                      | 7.60                      | 0.00 | 0.0%              | 7.00                      | 7.00                   | 0.00 | (0.60)  | -7.9%                  |
| consumption (mln tonnes)        | 278.30                    | 278.30                    | 0.00 | 0.0%              | 288.17                    | 288.17                 | 0.00 | 9.87    | 3.5%                   |
| xports (mln tonnes)             | 0.01                      | 0.01                      | 0.00 | 0.0%              | 0.02                      | 0.02                   | 0.00 | 0.01    | 100.0%                 |
| alance (mln tonnes)             | -9.94                     | -9.94                     | 0.00 | 0.0%              | -16.48                    | -16.48                 | 0.00 | (6.54)  | 65.8%                  |
| Soybean - crop year Oct-Sept    |                           |                           |      |                   |                           |                        |      |         |                        |
| Planted acreage (mln hectares)  | 9.35                      | 9.35                      | 0.00 | 0.0%              | 9.60                      | 9.60                   | 0.00 | 0.25    | 2.7%                   |
| Output (mln tonnes)             | 18.10                     | 18.10                     | 0.00 | 0.0%              | 18.82                     | 18.82                  | 0.00 | 0.72    | 4.0%                   |
| mports (mln tonnes)             | 98.53                     | 98.53                     | 0.00 | 0.0%              | 95.10                     | 95.10                  | 0.00 | (3.43)  | -3.5%                  |
| consumption (mln tonnes)        | 108.60                    | 108.60                    | 0.00 | 0.0%              | 113.12                    | 113.12                 | 0.00 | 4.52    | 4.2%                   |
| xports (mln tonnes)             | 0.90                      | 0.90                      | 0.00 | 0.0%              | 0.15                      | 0.15                   | 0.00 | (0.75)  | -83.3%                 |
| alance (mln tonnes)             | 7.94                      | 7.94                      | 0.00 | 0.0%              | 0.65                      | 0.65                   | 0.00 | (7.29)  | -91.8%                 |
| otton - crop year Sept-Aug      |                           |                           |      |                   |                           |                        |      |         |                        |
| eginning stocks (mln tonnes)    | 7.21                      | 7.21                      | 0.00 | 0.0%              | 7.36                      | 7.36                   | 0.00 | 0.15    | 2.1%                   |
| lanted acreage (mln hectares)   | 3.30                      | 3.30                      | 0.00 | 0.0%              | 3.21                      | 3.21                   | 0.00 | (0.09)  | -2.7%                  |
| Output (mln tonnes)             | 5.80                      | 5.80                      | 0.00 | 0.0%              | 5.85                      | 5.85                   | 0.00 | 0.05    | 0.9%                   |
| nports (mln tonnes)             | 1.60                      | 1.60                      | 0.00 | 0.0%              | 2.00                      | 2.00                   | 0.00 | 0.40    | 25.0%                  |
| onsumption (mln tonnes)         | 7.23                      | 7.23                      | 0.00 | 0.0%              | 8.00                      | 8.00                   | 0.00 | 0.77    | 10.7%                  |
| xports (mln tonnes)             | 0.03                      | 0.03                      | 0.00 | 0.0%              | 0.05                      | 0.05                   | 0.00 | 0.02    | 66.7%                  |
| nding Stocks (mln tonnes)       | 7.36                      | 7.36                      | 0.00 | 0.0%              | 7.16                      | 7.16                   | 0.00 | (0.20)  | -2.7%                  |
| ugar - crop year Oct-Sept       |                           |                           |      |                   |                           |                        |      | , ,     |                        |
| lanted acreage (mln hectares)   | 1.38                      | 1.38                      | 0.00 | 0.0%              | 1.45                      | 1.45                   | 0.00 | 0.07    | 5.1%                   |
| ane                             | 1.17                      | 1.17                      | 0.00 | 0.0%              | 1.19                      | 1.19                   | 0.00 | 0.02    | 1.7%                   |
| eet                             | 0.22                      | 0.22                      | 0.00 | 0.0%              | 0.26                      | 0.26                   | 0.00 | 0.04    | 18.2%                  |
| output (mln tonnes)             | 10.42                     | 10.42                     | 0.00 | 0.0%              | 10.50                     | 10.50                  | 0.00 | 0.08    | 0.8%                   |
| ane sugar                       | 9.02                      | 9.02                      | 0.00 | 0.0%              | 8.96                      | 8.96                   | 0.00 | (0.06)  | -0.7%                  |
| eet sugar                       | 1.39                      | 1.39                      | 0.00 | 0.0%              | 1.54                      | 1.54                   | 0.00 | 0.15    | 10.8%                  |
| mports (mln tonnes)             | 3.76                      | 3.76                      | 0.00 | 0.0%              | 3.50                      | 3.90                   | 0.40 | 0.14    | 3.7%                   |
| consumption (mln tonnes)        | 15.00                     | 15.00                     | 0.00 | 0.0%              | 15.30                     | 15.30                  | 0.00 | 0.30    | 2.0%                   |
| xports (mln tonnes)             | 0.18                      | 0.18                      | 0.00 | 0.0%              | 0.18                      | 0.18                   | 0.00 | 0.00    | 0.0%                   |
| alance (mln tonnes)             | -1.00                     | -1.00                     | 0.00 | 0.0%              | -1.48                     | -1.08                  | 0.40 | (0.08)  | 8.0%                   |
| dible oils - crop year Oct-Sept |                           |                           |      |                   |                           |                        |      | (3.3.7) |                        |
| Output (mln tonnes)             | 28.21                     | 28.21                     | 0.00 | 0.0%              | 27.65                     | 27.65                  | 0.00 | (0.56)  | -2.0%                  |
| oybean oil                      | 17.01                     | 17.01                     | 0.00 | 0.0%              | 16.58                     | 16.58                  | 0.00 | (0.43)  | -2.5%                  |
| apeseed oil                     | 5.65                      | 5.65                      | 0.00 | 0.0%              | 5.26                      | 5.26                   | 0.00 | (0.39)  | -6.9%                  |
| eanut oil                       | 3.24                      | 3.24                      | 0.00 | 0.0%              | 3.39                      | 3.39                   | 0.00 | 0.15    | 4.6%                   |
| nports (mln tonnes)             | 9.27                      | 9.27                      | 0.00 | 0.0%              | 8.45                      | 8.45                   | 0.00 | (0.82)  | -8.8%                  |
| alm oil                         | 4.62                      | 4.62                      | 0.00 | 0.0%              | 4.20                      | 4.20                   | 0.00 | (0.42)  | -9.1%                  |
| apeseed oil                     | 1.90                      | 1.90                      | 0.00 | 0.0%              | 1.80                      | 1.80                   | 0.00 | (0.10)  | -5.3%                  |
| oybean oil                      | 0.96                      | 0.96                      | 0.00 | 0.0%              | 0.70                      | 0.70                   | 0.00 | (0.26)  | -27.1%                 |
| onsumption (mln tonnes)         | 32.90                     | 32.90                     | 0.00 | 0.0%              | 33.82                     | 33.82                  | 0.00 | 0.92    | 2.8%                   |
| xports (mln tonnes)             | 0.26                      | 0.26                      | 0.00 | 0.0%              | 0.27                      | 0.27                   | 0.00 | 0.92    | 3.8%                   |
| salance (min tonnes)            | 4.33                      | 4.33                      | 0.00 | 0.0%              | 2.02                      | 2.02                   | 0.00 | (2.31)  | -53.3%                 |

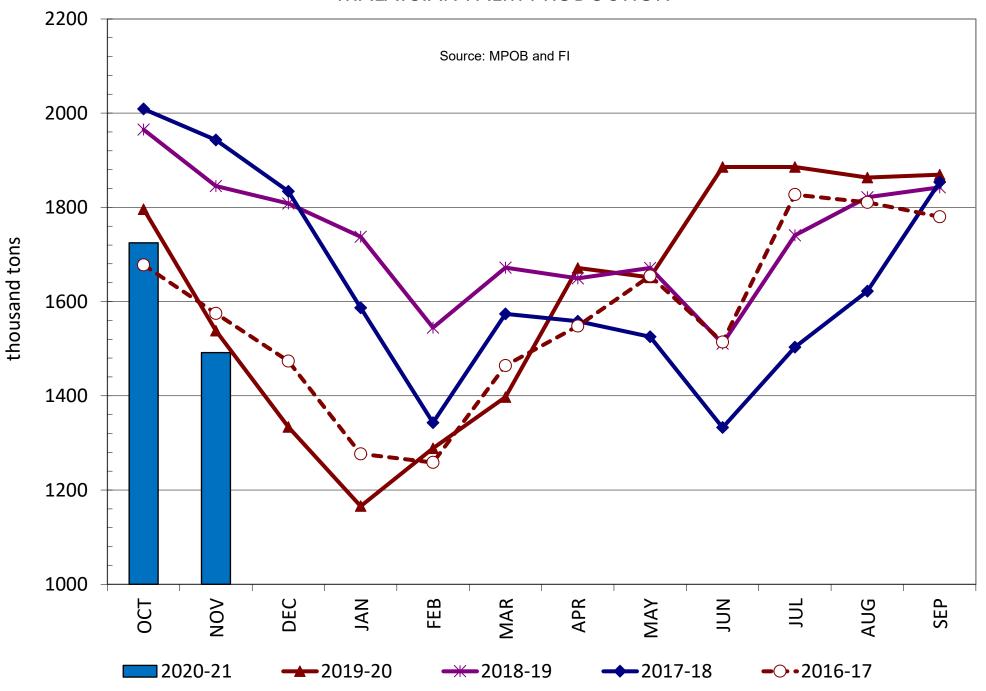
# MALAYSIAN PALM STOCKS vs. PALM FUTURES (line)



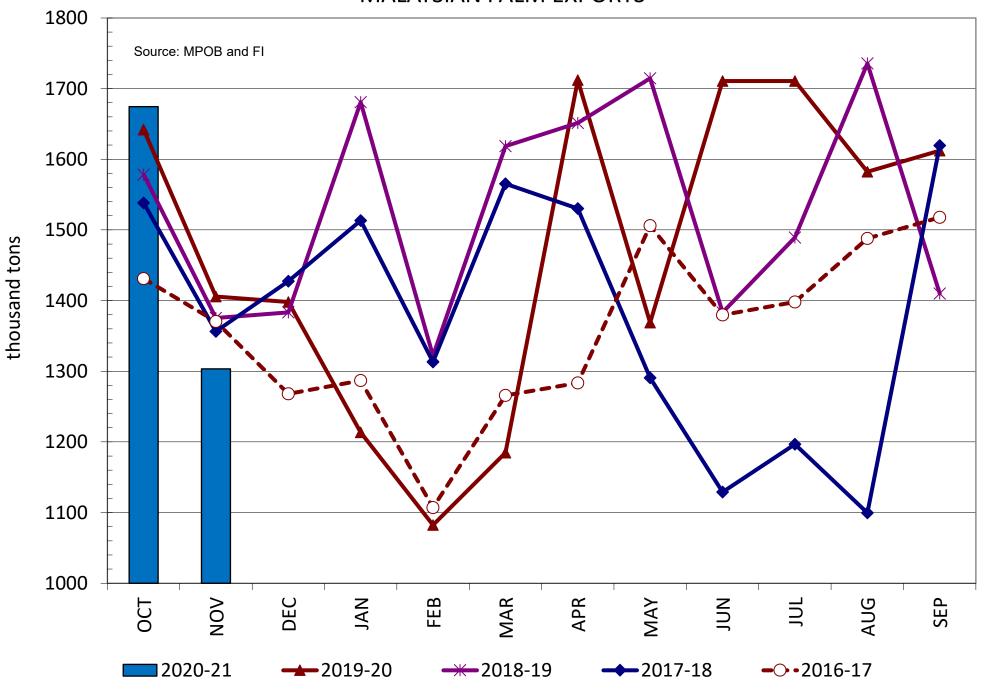
## MALAYSIAN PALM STOCKS



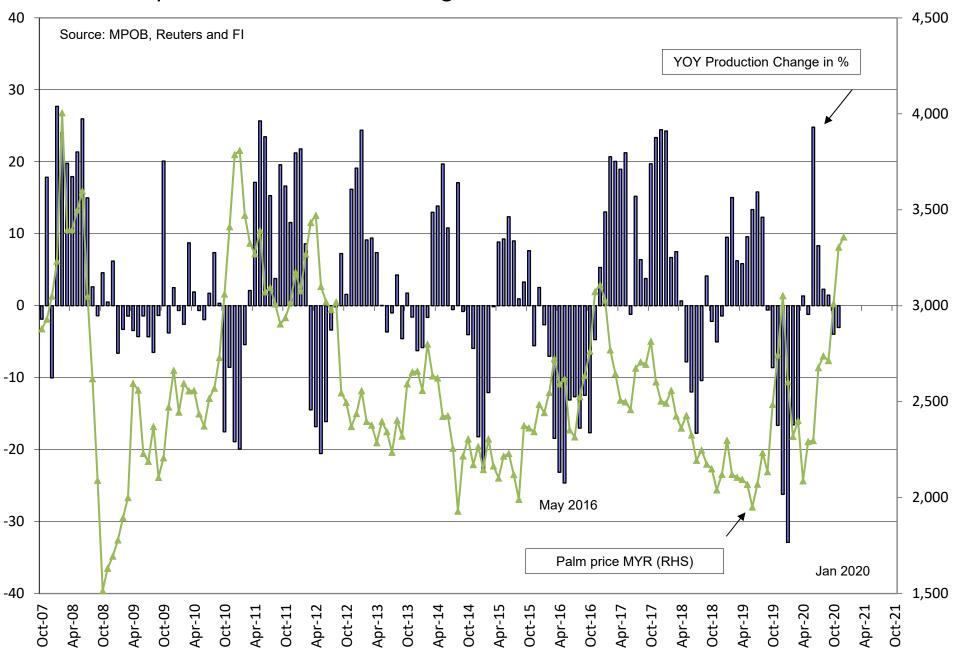
# MALAYSIAN PALM PRODUCTION



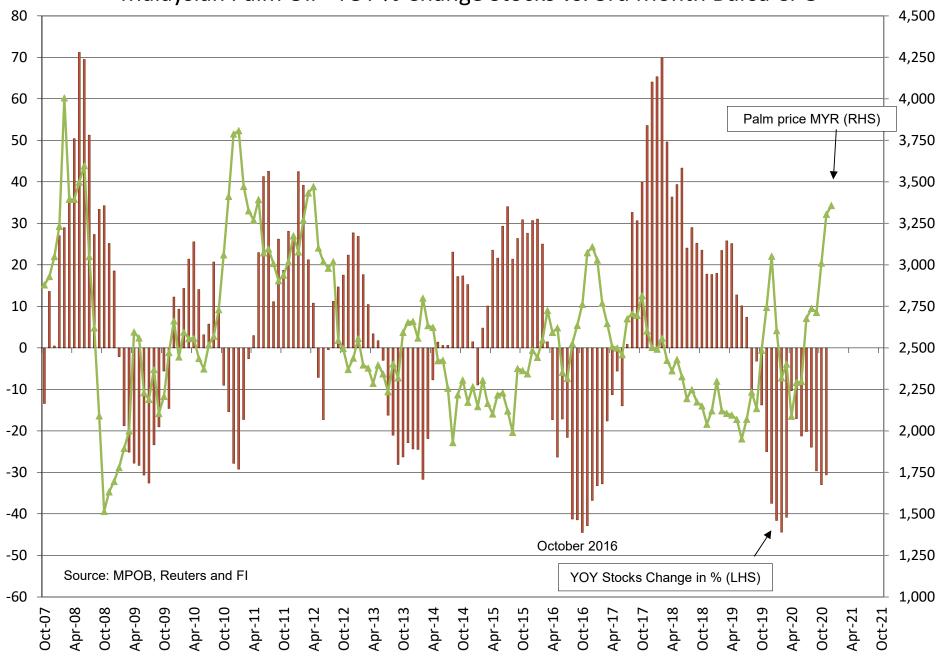
## MALAYSIAN PALM EXPORTS



# Malaysian Palm Oil - YOY % Change Production vs. 3rd Month Bursa CPO



# Malaysian Palm Oil - YOY % Change Stocks vs. 3rd Month Bursa CPO







# MIAX and MGEX Announce SPIKES Futures December 14 Relaunch

**PRINCETON, NJ and MINNEAPOLIS, MN** — **December 10, 2020** — Miami International Securities Exchange, LLC (MIAX®) and the Minneapolis Grain Exchange (MGEX) today announce the planned December 14 relaunch of futures on the SPIKES® Index (SPIKES Futures) on MGEX via the CME Globex® platform.

SPIKES is a measure of the expected 30-day volatility in the SPDR® S&P 500® ETF (SPY), the most actively traded ETF in the world, and was developed by T3 Index, a firm that develops proprietary indexes. Available on MGEX via the CME Globex platform, SPIKES Futures (Ticker: SPK) offers a trading experience consistent with industry best practice tick size, notional value and contract specifications. SPIKES Futures introduces an innovative, efficient, accurate and cost-effective choice to the current volatility trading market. SPIKES Options are currently listed on MIAX.

"We are grateful to the Commissioners and staff at the SEC and the CFTC for their recognition of the need for innovation and the introduction of competition in the volatility derivatives space," said Thomas P. Gallagher, Chairman and CEO of MIAX. "The futures volatility trading market has been unnecessarily closed off to competition, and the marketplace has suffered as a result of a lack of choice. We believe that SPIKES Futures is the solution. This is a very significant day for investors."

"We would like to thank the regulatory agencies for their support for new, innovative products and for their focus on the benefit and protection of investors," said Mark G. Bagan, President and CEO of MGEX.

SPIKES Futures contracts are expected to relaunch on MGEX on December 14, 2020.

SPIKES Futures contract specifications, trading rules, pricing and interface specifications are available on the MGEX website at <a href="https://www.mgex.com">www.mgex.com</a>. Additional information regarding SPIKES is available at <a href="https://www.mgex.com/spikes">MIAXoptions.com/spikes</a>.

For further information regarding MIAX and SPIKES, please visit <a href="www.MIAXOptions.com">www.MIAXOptions.com</a> or contact MIAX Trading Operations @ MIAXOptions.com.

#### **Corporate Communications Contacts:**

#### **MIAX**

Natalie Kay, Karma Agency 215-790-7806 nkay@karmaagency.com

#### MGEX

Jesse Marie Green 612-321-7122 marketing@mgex.com

# Traditional Daily Estimate of Funds 12/8/20

| /Noa | )-"Short" | Pos-"Long | ١١, |
|------|-----------|-----------|-----|
| uveg | - Snort   | Pos-Lone  | 2   |

|                                      | Est.  | <b>Corn</b> 431.0    | <b>Bean</b> 262.3    | Chi. Wheat 8.9       | <b>Meal</b> 90.6   | <b>Oil</b><br>136.1              |
|--------------------------------------|---|----------------------|----------------------|----------------------|--------------------|----------------------------------|
|                                      | 9-Dec<br>10-Dec<br>11-Dec<br>14-Dec<br>15-Dec | 18.0<br>(12.0)       | 9.0<br>(5.0)         | 13.0<br>11.0         | 3.0 (3.0)          | 4.0<br>2.0                       |
| FI Est. of Futures Only 12/8         | /20   | 437.0                | 266.3                | 32.9                 | 90.6               | 142.1                            |
| FI Est. Futures & Options            | _   | 416.7                | 231.2                | 31.6                 | 82.6               | 133.0                            |
| Futures only record long             |   | 498.2<br>2/1/2011    | 280.9<br>11/10/2020  | 86.5<br>8/7/2018     | 167.5<br>5/1/2018  | 160.2<br>11/1/2016               |
| Futures only record short            |   | (235.0)<br>6/9/2020  | (118.3)<br>4/30/2019 | (130.0)<br>4/25/2017 | (49.5)<br>3/1/2016 | (69.8)<br>9/18/2018              |
| Futures and options record net long  |   | 458.5<br>9/28/2010   | 270.9<br>10/6/2020   | 64.8<br>8/7/2012     | 132.1<br>5/1/2018  | 159.2<br>1/1/2016                |
| Futures and options record net short |   | (270.6)<br>4/26/2019 | (132.0)<br>4/30/2019 | (143.3)<br>4/25/2017 | (64.1)<br>3/1/2016 | <mark>(77.8)</mark><br>9/18/2018 |

| Managed Money Daily Estimate of Funds 12/8/20                   |   |       |            |      |       |  |  |  |  |  |  |  |  |
|---|---|-------|------------|------|-------|--|--|--|--|--|--|--|--|
|   | Corn  | Bean  | Chi. Wheat | Meal | Oil   |  |  |  |  |  |  |  |  |
| Latest CFTC Fut. Only   | 251.1   | 189.2 | (9.7)      | 70.0 | 102.5 |  |  |  |  |  |  |  |  |
| Latest CFTC F&O   | 270.6   | 194.7 | (4.4)      | 70.4 | 104.7 |  |  |  |  |  |  |  |  |
|   | Corn  | Bean  | Chi. Wheat | Meal | Oil   |  |  |  |  |  |  |  |  |
| FI Est. Managed Money F&O                                       | 273   | 189   | 17         | 60   | 114   |  |  |  |  |  |  |  |  |
| Index Funds Latest Po   | Index Funds Latest Positions (as of last Tuesday) |       |            |      |       |  |  |  |  |  |  |  |  |
| Index Futures & Options   | 389.3   | 186.2 | 137.0      | NA   | 130.0 |  |  |  |  |  |  |  |  |
| Change From Previous Week                                       | 0.0   | 0.0   | 0.0        | NA   | 0.0   |  |  |  |  |  |  |  |  |
| Source: Reuters, CFTC & FI (FI est. are noted with latest date) |   |       |            |      |       |  |  |  |  |  |  |  |  |

# Disclaimer

#### TO CLIENTS/PROSPECTS OF FUTURES INTERNATIONAL, SEE RISK DISCLOSURE BELOW:

#### THIS COMMUNICATION IS CONVEYED AS A SOLICITATION FOR ENTERING INTO A DERIVATIVES TRANSACTION.

Any trading recommendations and market or other information to Customer by Futures International (FI), although based upon information obtained from sources believed by FI to be reliable may not be accurate and may be changed without notice to customer. FI makes no guarantee as to the accuracy or completeness of any of the information or recommendations furnished to Customer. Customer understands that FI, its managers, employees and/or affiliates may have a position in commodity futures, options or other derivatives which may not be consistent with the recommendations furnished by FI to Customer.

The risk of trading futures and options and other derivatives involves a substantial risk of loss and is not suitable for all persons. In purchasing an option, the risk is limited to the premium paid, and all commissions and fees involved with the trade. When an option is shorted or written, the writer of the option has unlimited risk with respect to the option written. The use of options strategies such as a straddles and strangles involve multiple option positions and may substantially increase the amount of commissions and fees paid to execute the strategy. Option prices do not necessarily move in tandem with cash or futures prices. Each person must consider whether a particular trade, combination of trades or strategy is suitable for that person's financial means and objectives.

This material may include discussions of seasonal patterns, however, futures prices have already factored in the seasonal aspects of supply and demand, and seasonal patterns are no indication of future market trends. Finally, past performance is not indicative of future results.

This communication may contain links to third party websites which are not under the control of FI and FI is not responsible for their content. Products and services are offered only in jurisdictions where solicitation and sale are lawful, and in accordance with applicable laws and regulations in each such jurisdiction.