

USDA US Export Sales Results in 000 Metric Tons

		Actual 7/30/2020	Trade Estimates* 7/30/2020	Last Week Last Week	Year Ago 8/1/2019
Beans	2019-20	345.3	200-500	2017-18 257.8	101.7
	2020-21	1405.0	600-1200	2019-20 3344.2	318.3
Meal	2019-20	328.3	100-450	Sales 260.9	Sales 92.2
	2020-21	203.9	200-300		
	Shipments	232.5	NA	Shipments 185.3	Shipments 166.2
Oil	2019-20	24.4	5-30	Sales 0.8	Sales 31.8
	2020-21	11.1	0-5		
	Shipments	47.5	NA	Shipments 10.9	Shipments 1.7
Corn	2019-20	101.7	100-600	2017-18 -29.3	42.6
	2020-21	2599.5	2000-2600	2019-20 638.7	197.0
Wheat	2020-21	605.5	200-800	2020-21 676.6	187.7
				n/c 0.0	0.0

Source: FI & USDA *Reuters estimates

n/c= New Crop

USDA Export Sales Estimates/Results in 000 tons

	ESTIMATED 7/30/2020			ACTUAL This Week			7/23/2020 Last Week			8/1/2019 Year Ago		
Beans	19/20	250-550		19/20	345.3		19/20	257.8		18/19	101.7	
	n/c	600-1000		n/c	1,405.0		n/c	3,344.2		n/c	318.3	
				Sales to China 58.7			Sales to China (64.3)			Sales to China 126.2		
Meal	Shipped			Shipped			Shipped			Shipped		
	19-20	175-225	150-300	19/20	328.3		19/20	260.9	185.3	18/19	92.2	166.2
	n/c	200-300		n/c	203.9		32.9		n/c	18.6		
Oil	Shipped			Shipped			Shipped			Shipped		
	19-20	5-15	15-30	19/20	24.4		19/20	0.8	10.9	18/19	31.8	1.7
	n/c	0-5		n/c	11.1		10.0		n/c	8.9		
			Sales to China 8.6			Sales to China 0.0			Sales to China 0.0			
Corn	19/20	200-350		19/20	101.7		19/20	(29.3)		18/19	42.6	
	n/c	2000-2500		n/c	2,599.5		n/c	638.7		n/c	197.0	
				Sales to China 0.0			Sales to China 2.5			Sales to China 0.0		
Wheat	20/21	350-600		20/21	605.5		19/20	676.6		19/20	187.7	
							n/c			n/c	0.0	

o/c=Old Crop, n/c= New Crop Source: Futures International and USDA

US crop-year to date export sales					% sold from USDA's export projection				
		Current	Last Year	YOY	YOY	2019-20	2018-19	2017-18	2016-17
2019-20	Soybeans mil bu	1725	1792	-67	-3.7%	104.5%	102.3%	100.5%	102.9%
2019-20	SoyOil MT	1269	876	394	44.9%	98.2%	99.5%	92.7%	93.2%
2019-20	SoyMeal MT	11999	11677	323	2.8%	98.3%	95.8%	94.6%	97.5%
2019-20	Corn mil bu	1724	1966	-242	-12.3%	97.1%	95.2%	96.7%	96.7%
2020-21	Wheat mil bu	376	344	32	9.2%	39.5%	35.7%	29.2%	40.8%

Source: Futures International and USDA

EXPORT SALES SITUATION

ALL-WHEAT

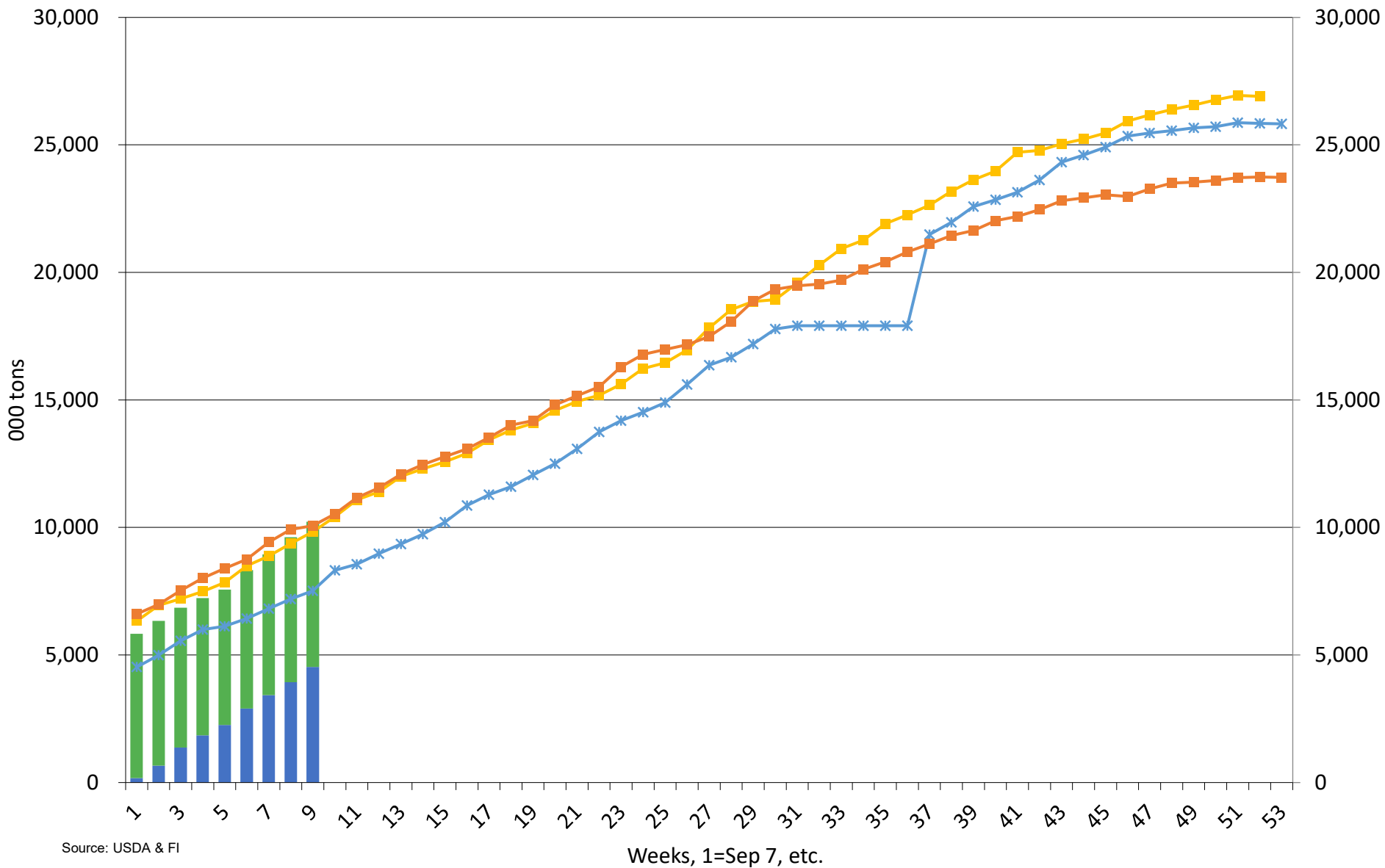
(million bushels)

Weekly Sales Total	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11	2009-10	2008-09	2007-08	2006-07	2005-06	2004-05	2003-04	2002-03	2001-02	
New Crop Sales	203.0	213.2	152.7	225.5	200.6	160.1	219.3	256.5	185.8	243.2	148.6	115.7	263.9	159.2	134.1	134.1	208.4	125.1	112.6	111.0	
4-Jun	9.9	12.0	11.1	16.9	8.2	13.8	20.9	15.7	15.9	16.7	4.8	12.4	12.3	15.2	16.9	12.1	10.7	10.2	11.0	7.5	
Weeks remaining	11-Jun	18.5	6.9	17.0	13.7	28.0	11.6	13.7	15.9	30.9	24.3	35.3	9.9	19.8	19.9	11.6	18.8	21.7	21.7	7.6	13.0
42.85714286	18-Jun	19.1	22.5	20.7	19.9	17.0	16.0	13.2	26.9	11.9	20.0	26.5	13.5	18.3	22.9	19.9	21.6	15.9	19.0	16.4	19.9
	25-Jun	15.2	10.2	16.2	18.1	23.7	13.4	20.9	21.8	15.4	15.6	15.4	8.9	24.5	19.1	11.0	23.1	17.2	24.2	20.5	22.6
	2-Jul	12.0	10.4	5.0	13.8	30.3	12.7	12.4	54.1	11.5	19.1	18.9	21.5	22.7	43.5	7.4	11.3	20.2	20.6	6.2	10.8
	9-Jul	28.1	12.8	11.0	13.1	11.7	10.7	11.6	36.6	21.6	12.7	11.4	15.5	27.5	28.1	12.1	21.6	11.5	24.2	31.2	20.0
	16-Jul	22.7	24.2	14.2	24.6	17.6	18.5	16.3	24.3	13.5	17.4	14.0	12.6	22.4	76.3	17.1	19.2	15.7	13.8	20.6	26.0
	23-Jul	24.9	14.1	14.1	18.3	18.6	25.7	29.4	21.9	19.0	18.4	33.8	21.1	26.7	64.0	21.4	31.7	22.0	17.9	10.6	16.6
	30-Jul	22.2	17.9	11.7	5.3	12.0	30.8	21.7	26.7	23.5	13.8	31.0	20.3	25.1	32.7	14.5	22.8	18.5	20.9	24.8	19.7
	6-Aug																				
	13-Aug																				
	20-Aug																				
	27-Aug																				
	3-Sep																				
	10-Sep																				
	17-Sep																				
	24-Sep																				
	1-Oct																				
	8-Oct																				
	15-Oct																				
	22-Oct																				
Crop year to date sales	375.6	344.1	273.6	369.4	367.8	313.2	379.4	500.5	349.0	401.2	339.5	251.4	463.2	480.8	266.1	316.4	361.9	297.8	261.6	267.2	
Average weekly sales																					
rate to reach proj total	13.4	14.5	15.5	12.5	15.9	10.8	11.3	15.8	15.5	15.2	22.2	14.6	12.9	18.3	15.0	16.0	16.4	20.1	13.7	16.2	
Proj./Actual export total	950	965	937	906	1051	778	864	1176	1012	1051	1289	879	1015	1263	908	1003	1066	1158	850	962	
YTD sales as % of total	39.5	35.7	29.2	40.8	35.0	40.3	43.9	42.6	34.5	38.2	26.3	28.6	45.6	38.1	29.3	31.5	34.0	25.7	30.8	27.8	

Source: Futures International and USDA

US Wheat Current Crop-Year Commitments

Thousand Tons, Sept-Aug Crop-Year

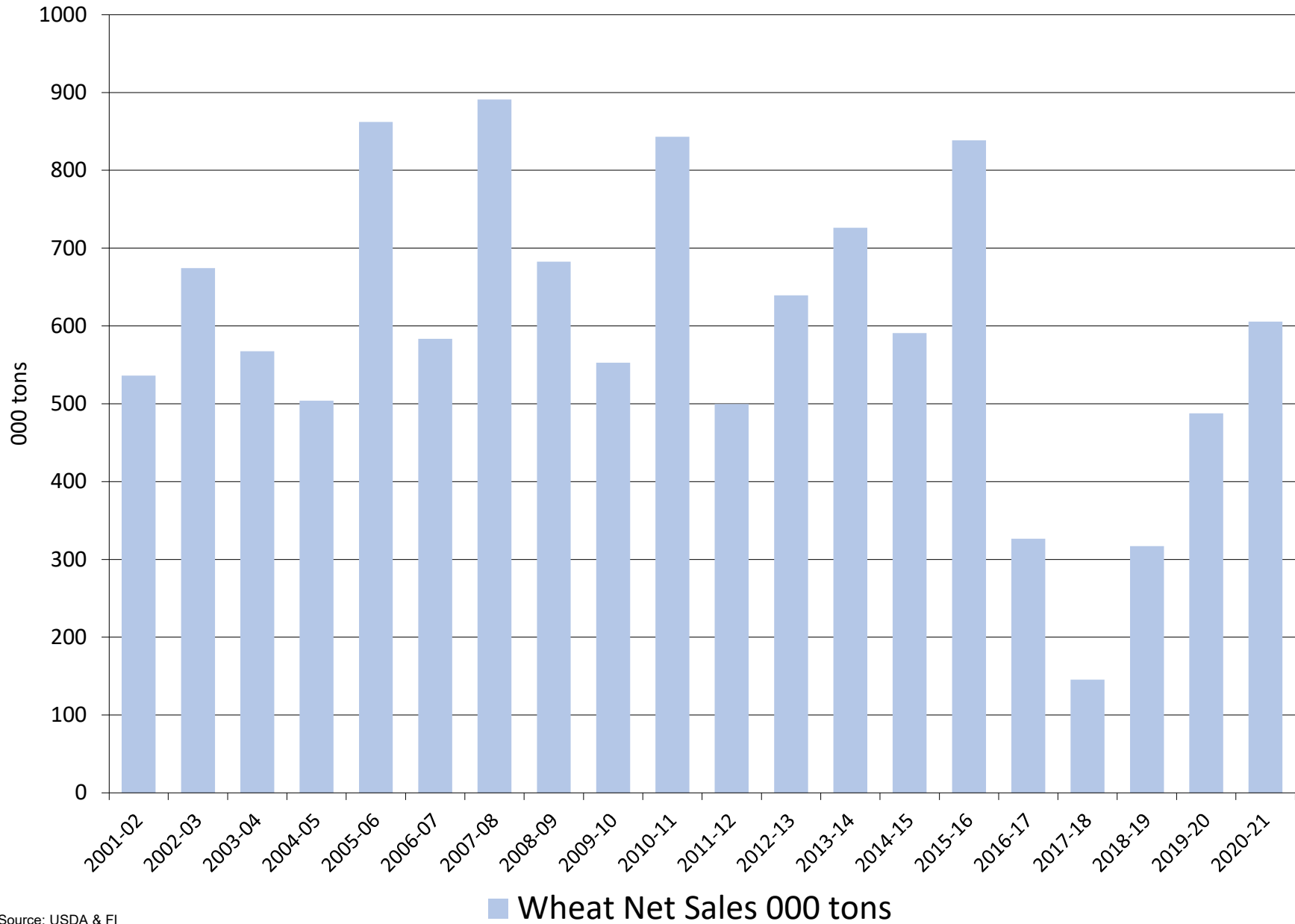


Source: USDA & FI

Weeks, 1=Sep 7, etc.

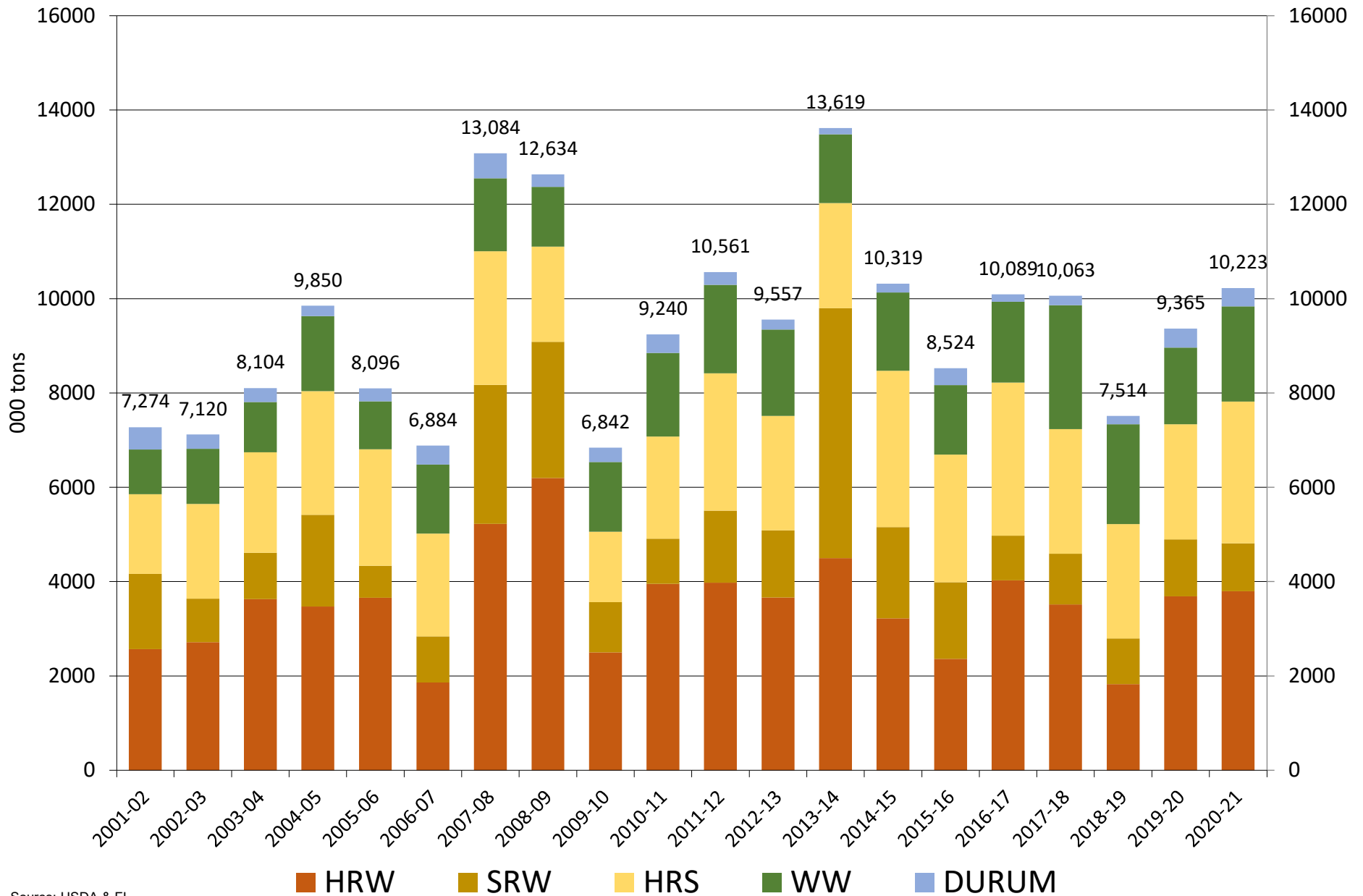
■ Accumulated Exports
 ■ Outstanding Sales
 ■ 2019-20
 * 2018-19
 ■ 2017-18

US all wheat export sales for the week ending on or near 08/02/2020



Source: USDA & FI

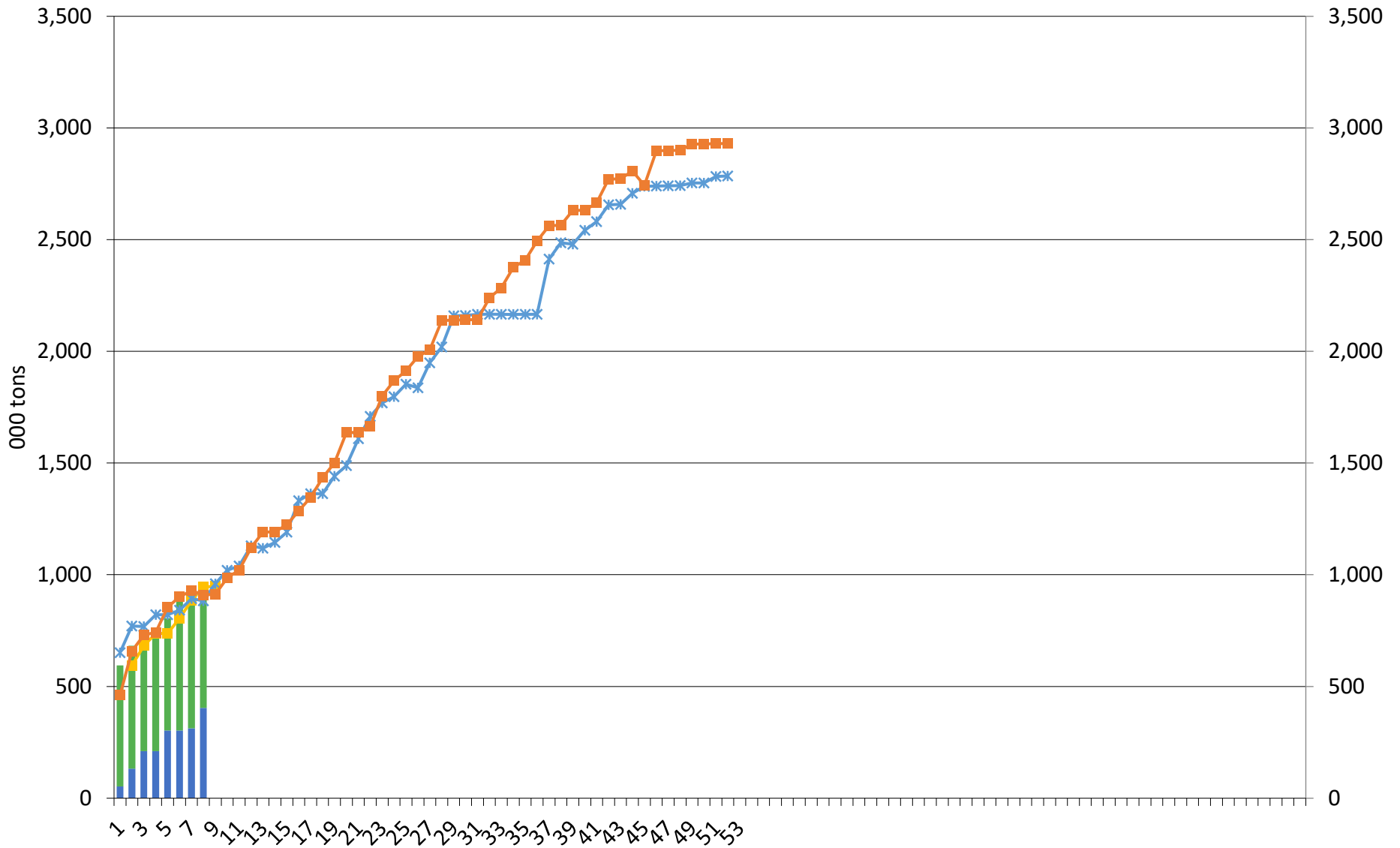
US all wheat export commitments on or near 08/02/2020



Source: USDA & FI

US Wheat Current Crop-Year Commitments for Japan

Thousand Tons, Sept-Aug Crop-Year



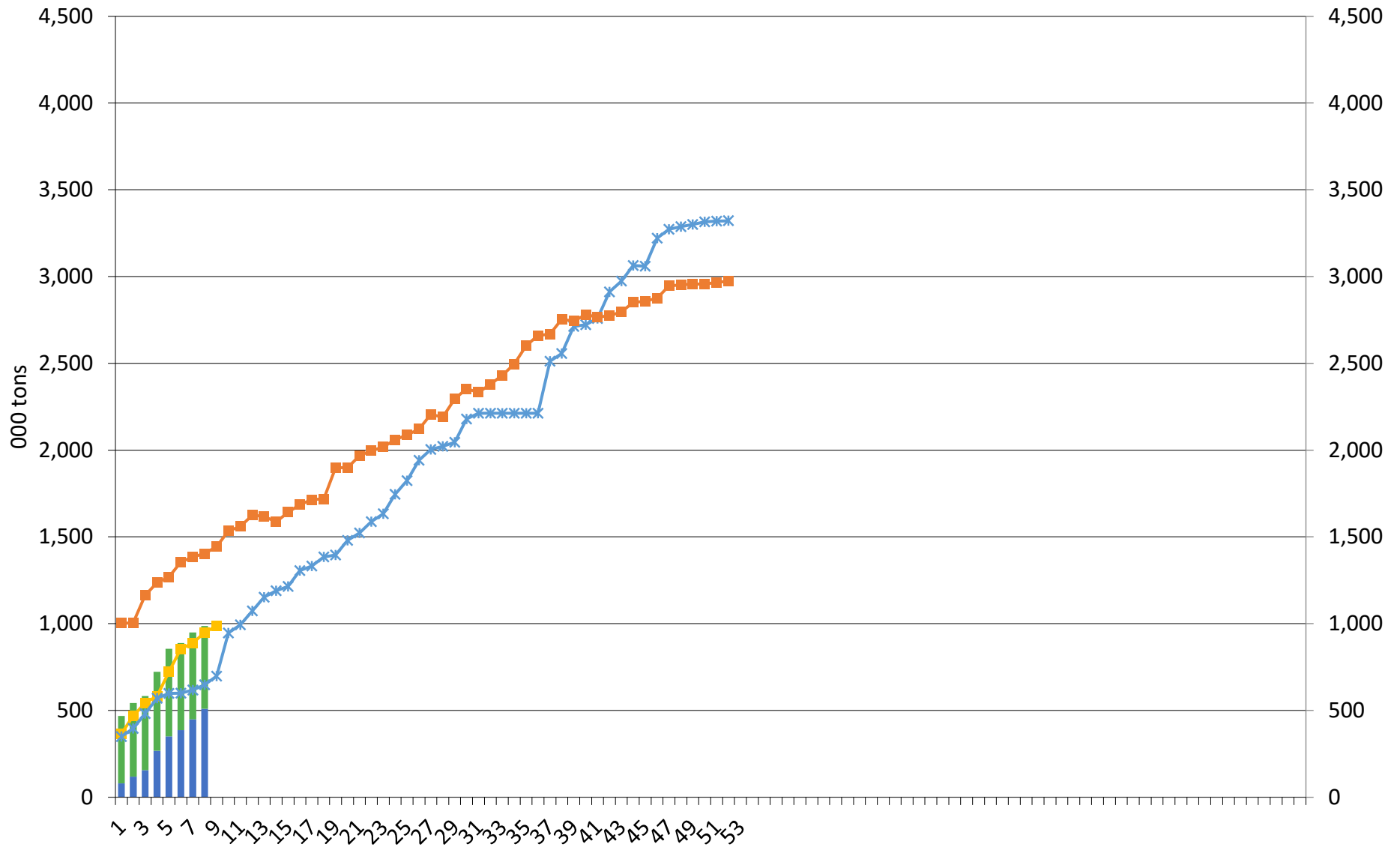
Source: USDA & FI

Weeks, 1=Sep 7, etc.

■ Accumulated Exports
 ■ Outstanding Sales
 ■ 2019-20
 * 2018-19
 ■ 2017-18

US Wheat Current Crop-Year Commitments for Mexico

Thousand Tons, Sept-Aug Crop-Year



Source: USDA & FI

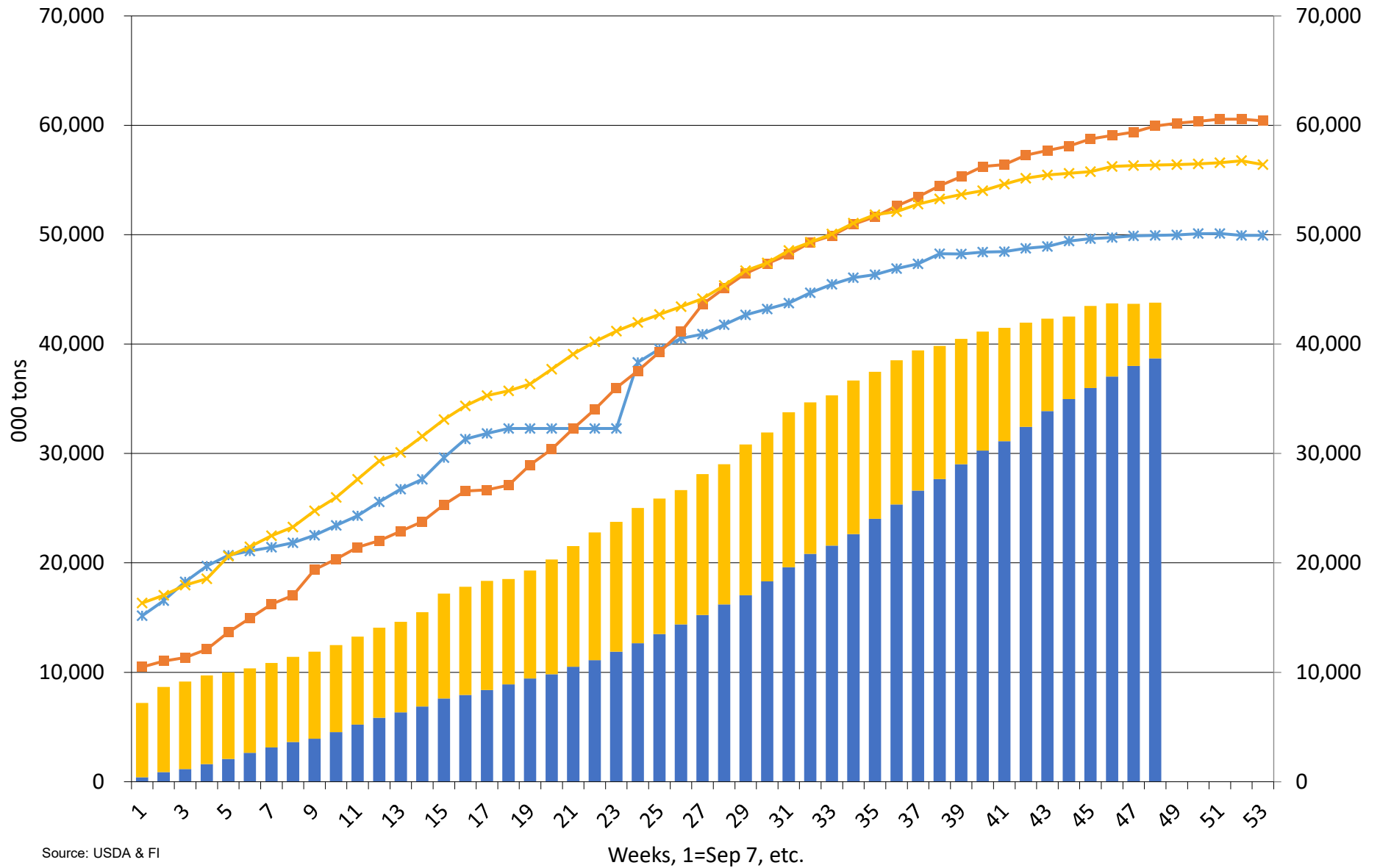
Weeks, 1=Sep 7, etc.

■ Accumulated Exports
 ■ Outstanding Sales
 ■ 2019-20
 * 2018-19
 ■ 2017-18

Source: USDA and FI

US Corn Current Crop-Year Commitments

Thousand Tons, Sept-Aug Crop-Year

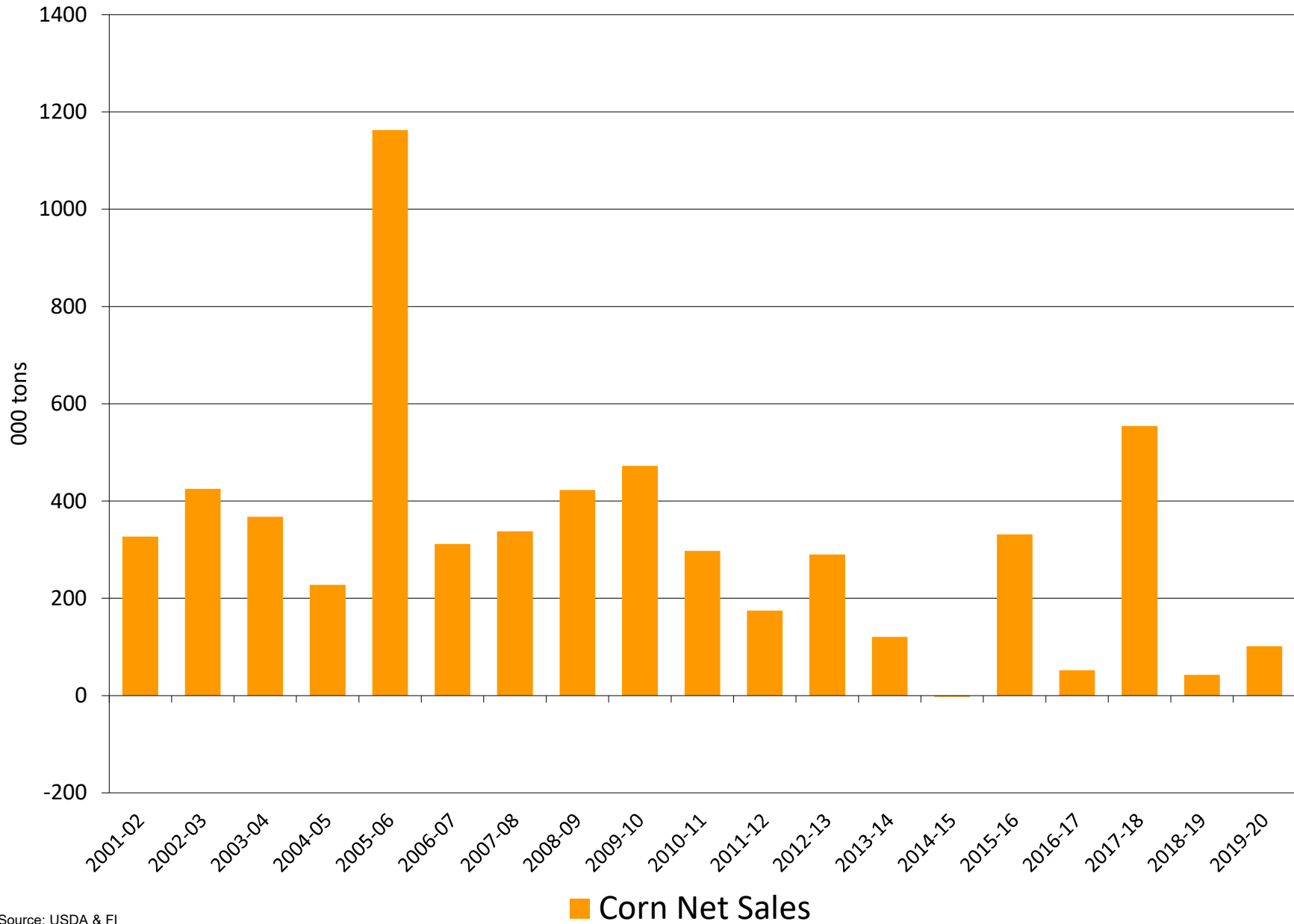


Source: USDA & FI

Weeks, 1=Sep 7, etc.

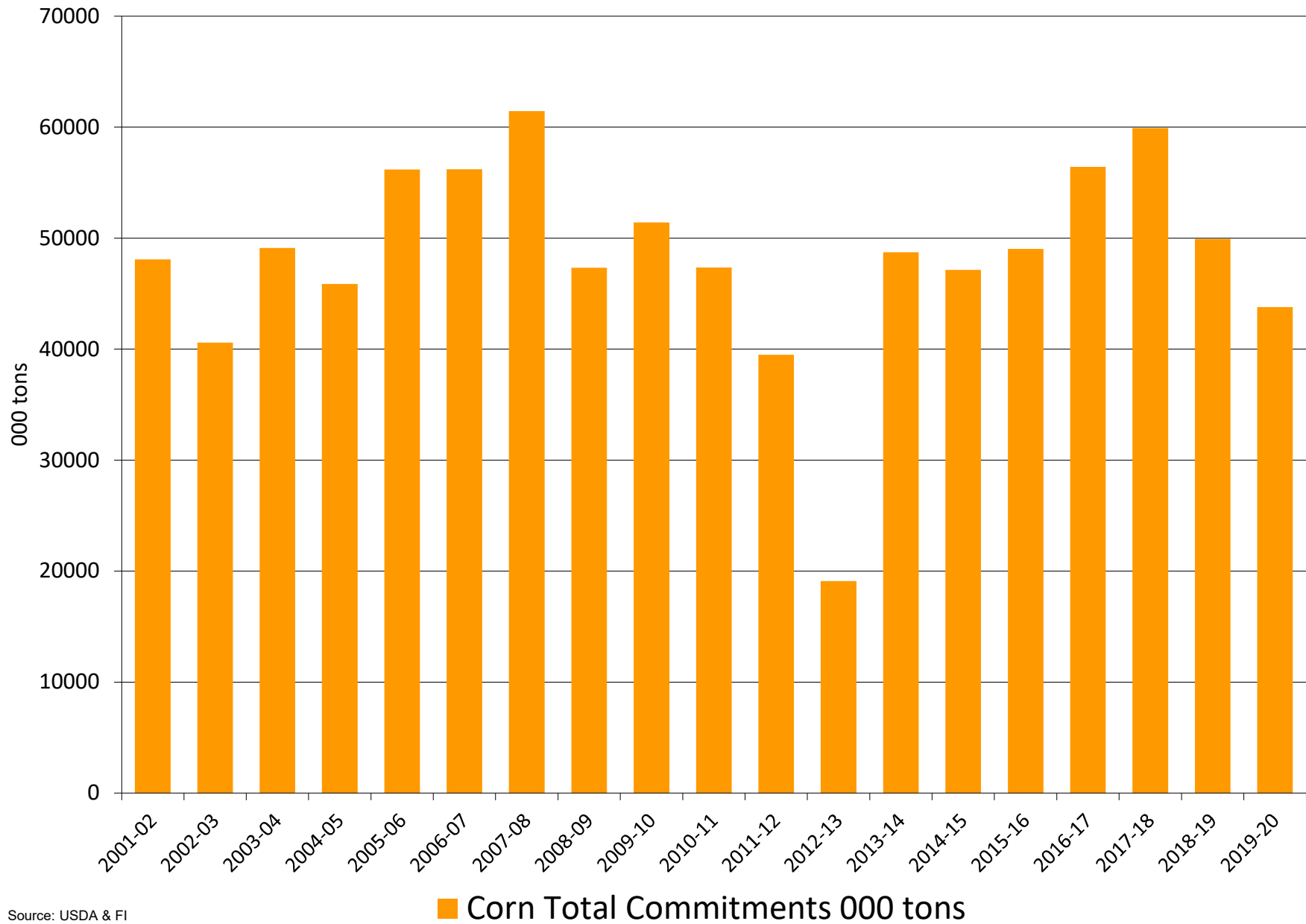
■ Accumulated Exports ■ Outstanding Sales * 2018-19 ■ 2017-18 * 2016-17

US corn export sales for the week ending on or near 08/02/2020



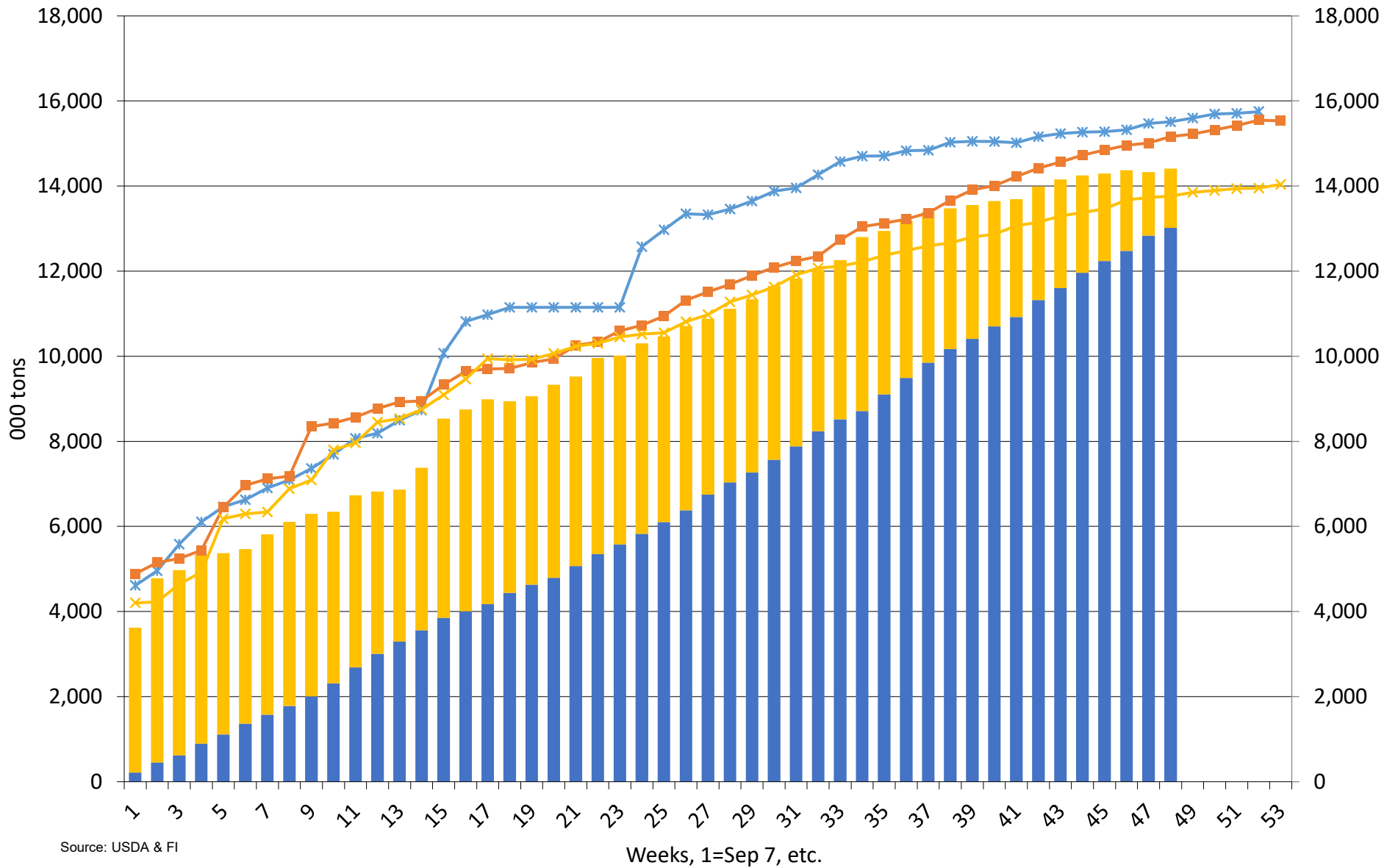
Source: USDA & FI

US corn export commitments on or near 08/02/2020



US Corn Current Crop-Year Commitments to Mexico

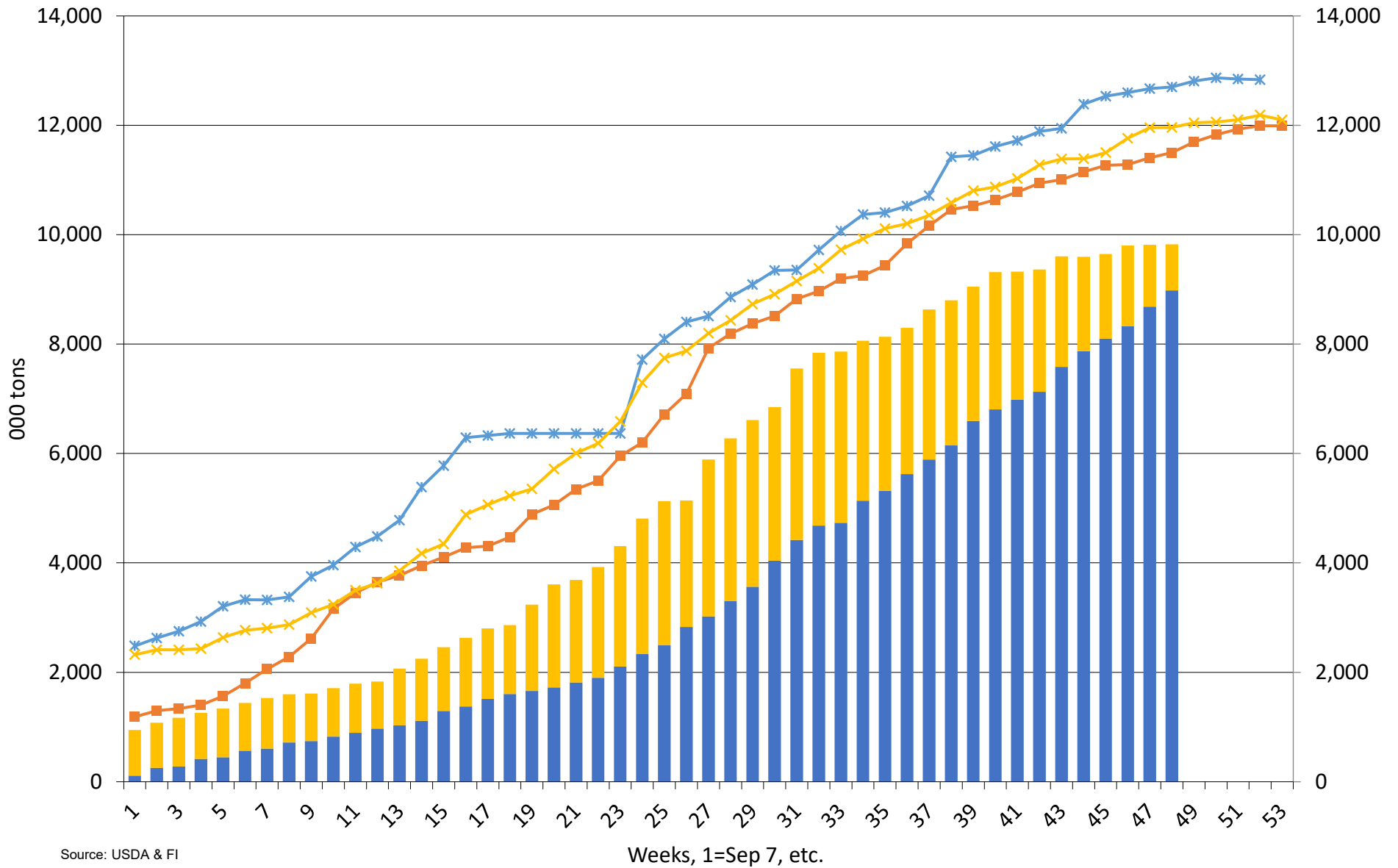
Thousand Tons, Sept-Aug Crop-Year



Accumulated Exports
 Outstanding Sales
 2018-19
 2017-18
 2016-17

US Corn Current Crop-Year Commitments to Japan

Thousand Tons, Sept-Aug Crop-Year



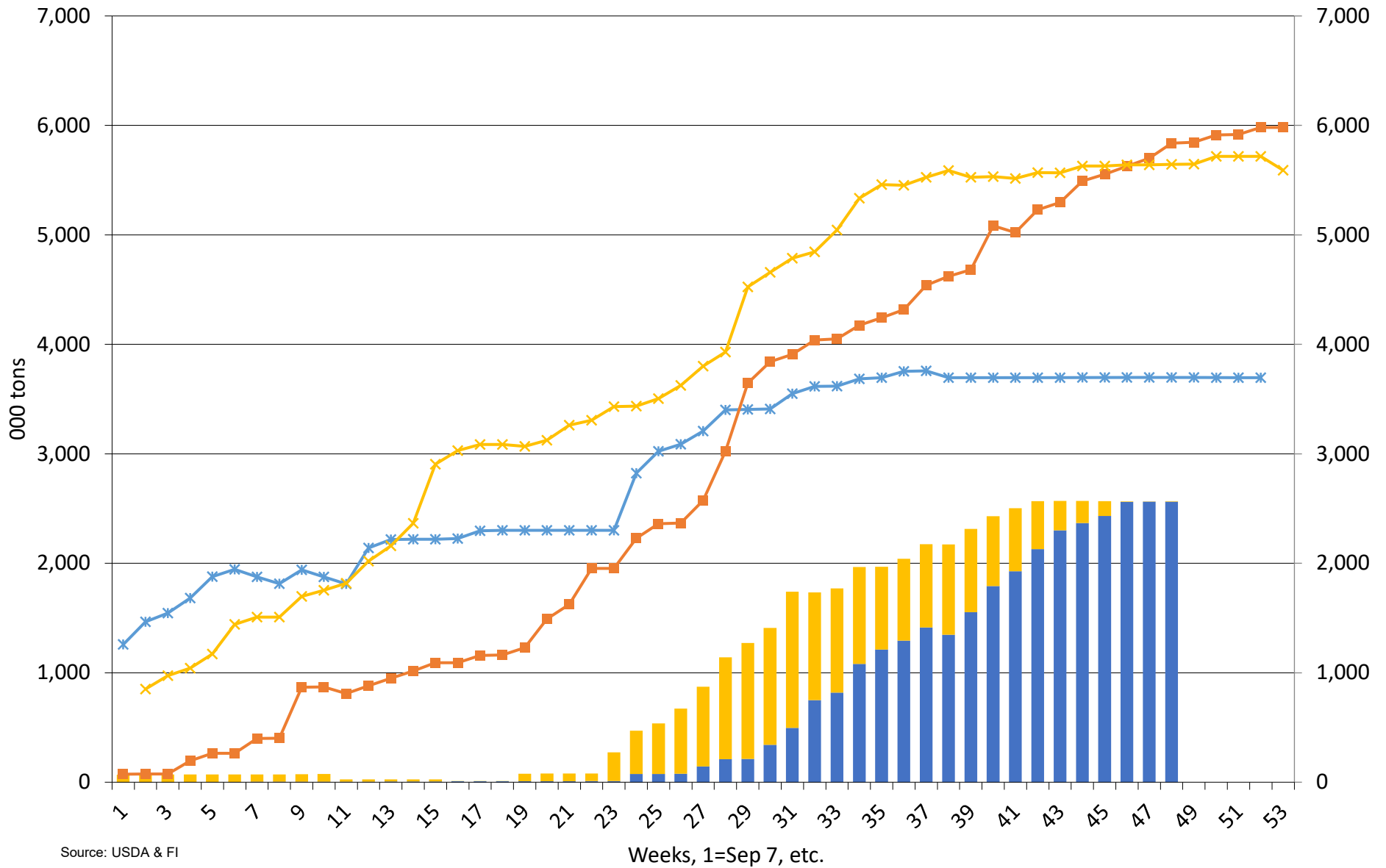
Source: USDA & FI

Weeks, 1=Sep 7, etc.

■ Accumulated Exports
 ■ Outstanding Sales
 *— 2018-19
 —■ 2017-18
 —x 2016-17

US Corn Current Crop-Year Commitments to South Korea

Thousand Tons, Sept-Aug Crop-Year

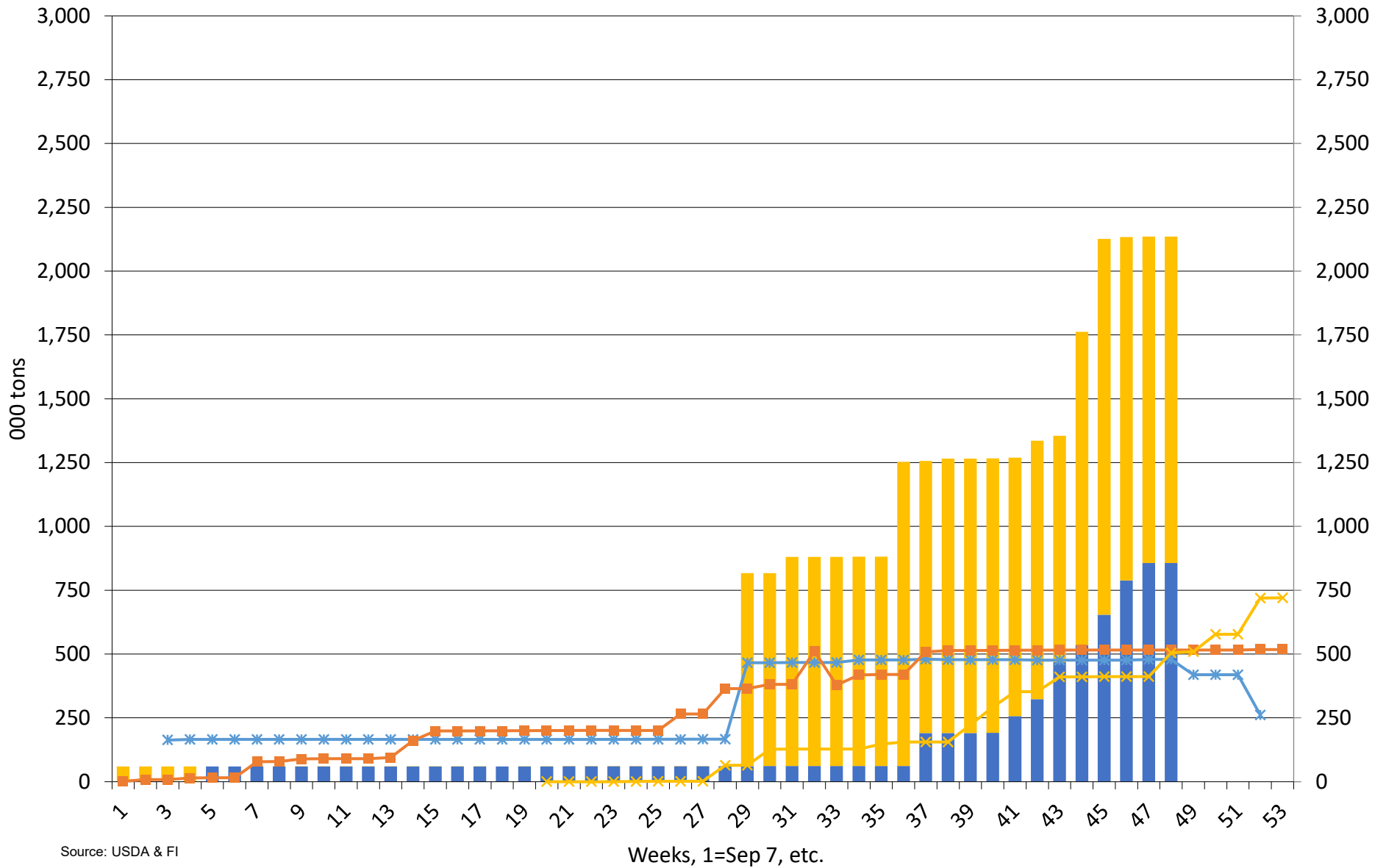


Source: USDA & FI

■ Accumulated Exports
 ■ Outstanding Sales
 * 2018-19
 ■ 2017-18
 * 2016-17

US Corn Current Crop-Year Commitments to China

Thousand Tons, Sept-Aug Crop-Year

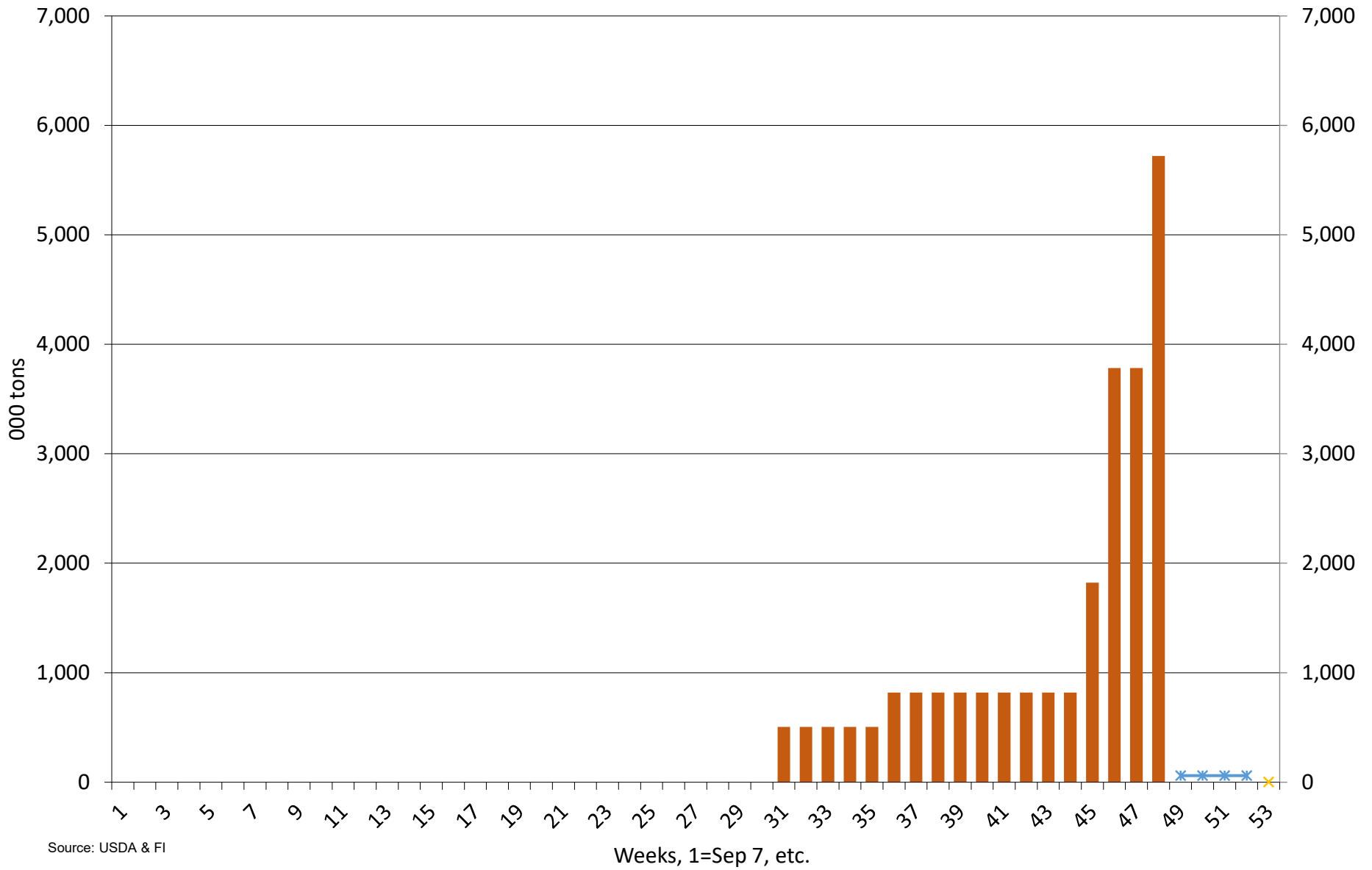


Source: USDA & FI

■ Accumulated Exports
 ■ Outstanding Sales
 —* 2018-19
 —■ 2017-18
 —x 2016-17

US Corn New Crop-Year Commitments to China

Thousand Tons, Sept-Aug Crop-Year



Source: USDA & F1

■ NMY Outstanding Sales

* 2019-20

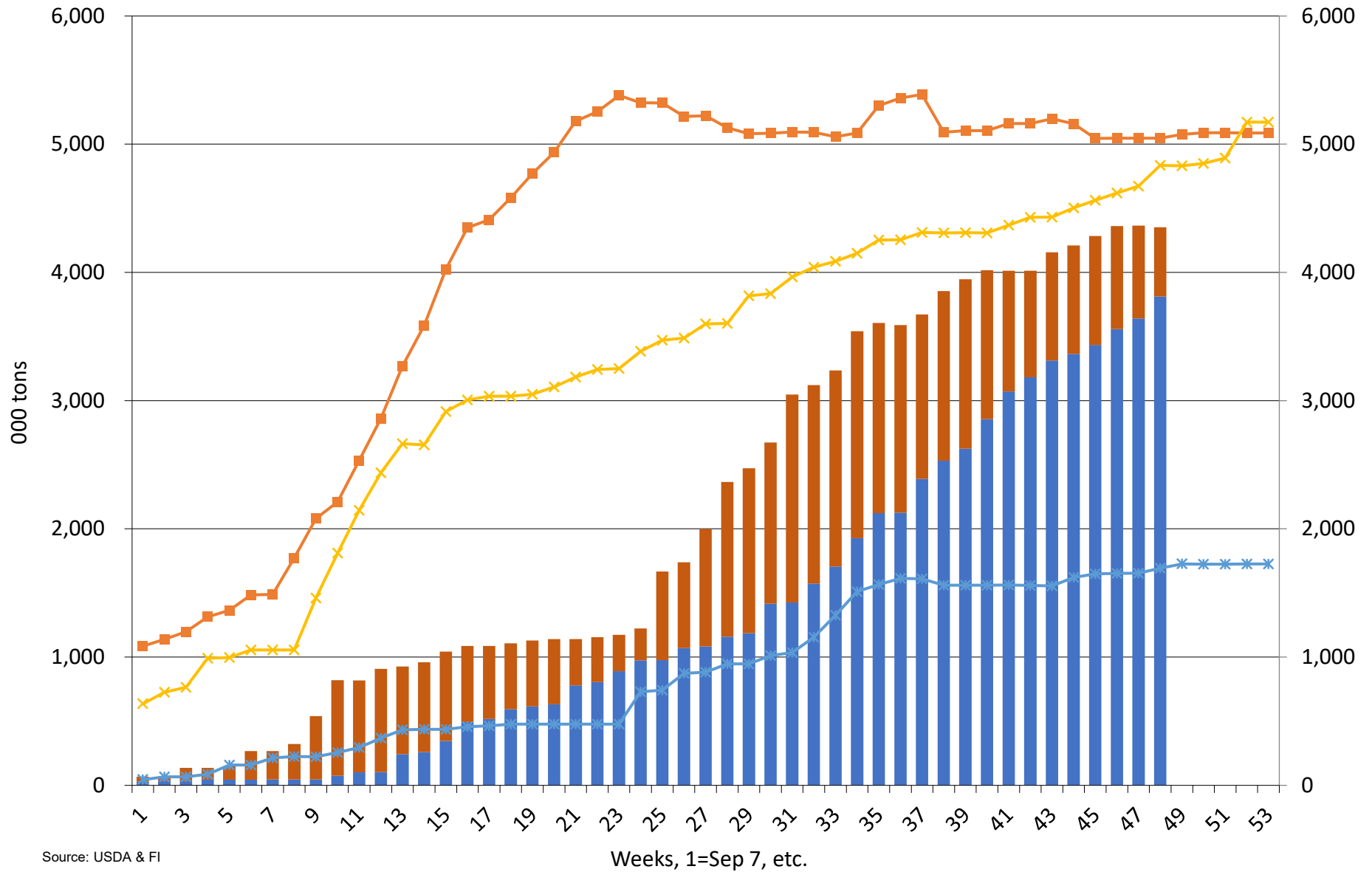
* 2018-19

■ 2017-18

Source: USDA and FI

US Sorghum Current Crop-Year Commitments

Thousand Tons, Sept-Aug Crop-Year



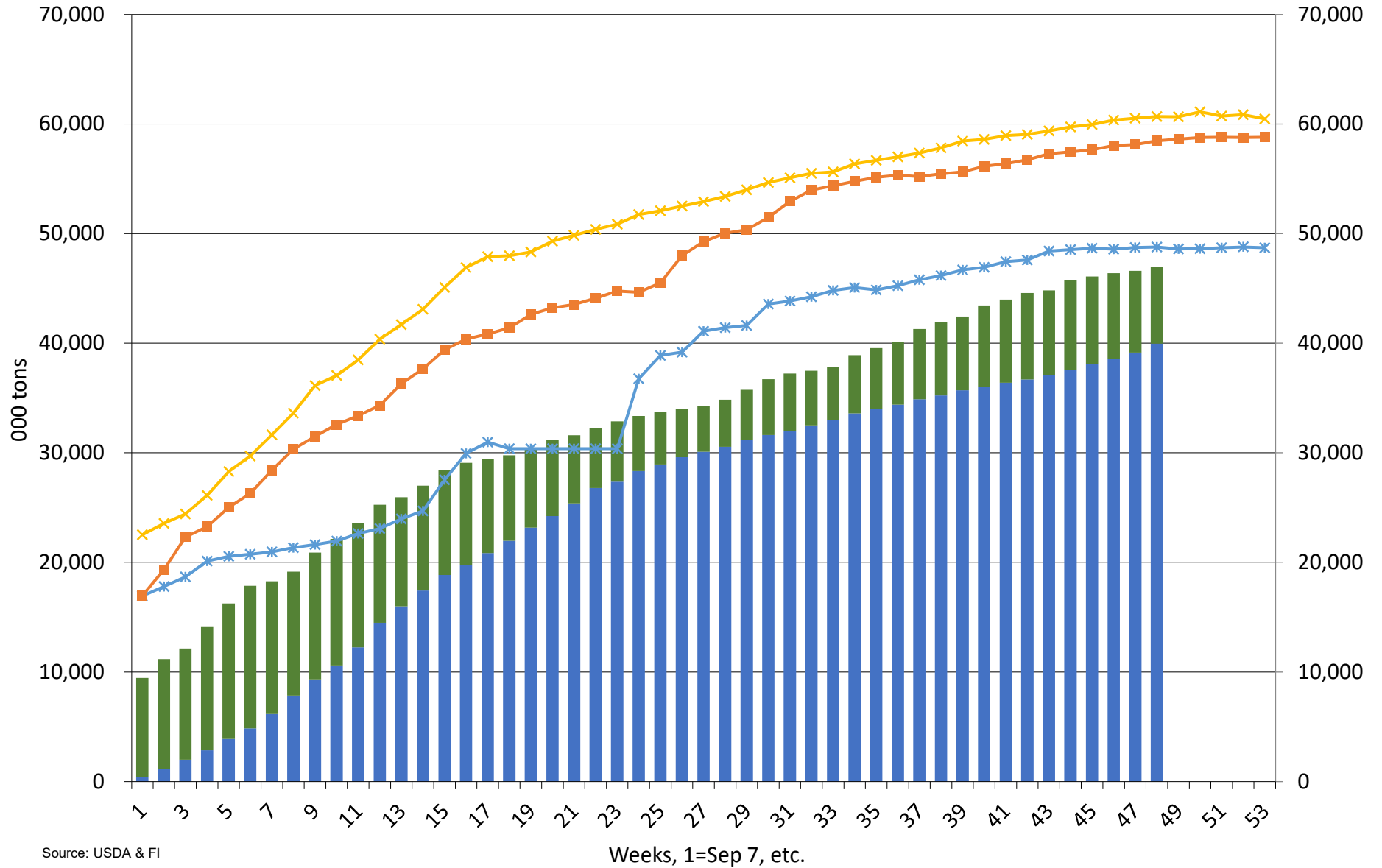
Source: USDA & FI

■ Accumulated Exports ■ Outstanding Sales * 2018-19 ■ 2017-18 * 2016-17

Source: USDA and FI

US Soybean Current Crop-Year Commitments

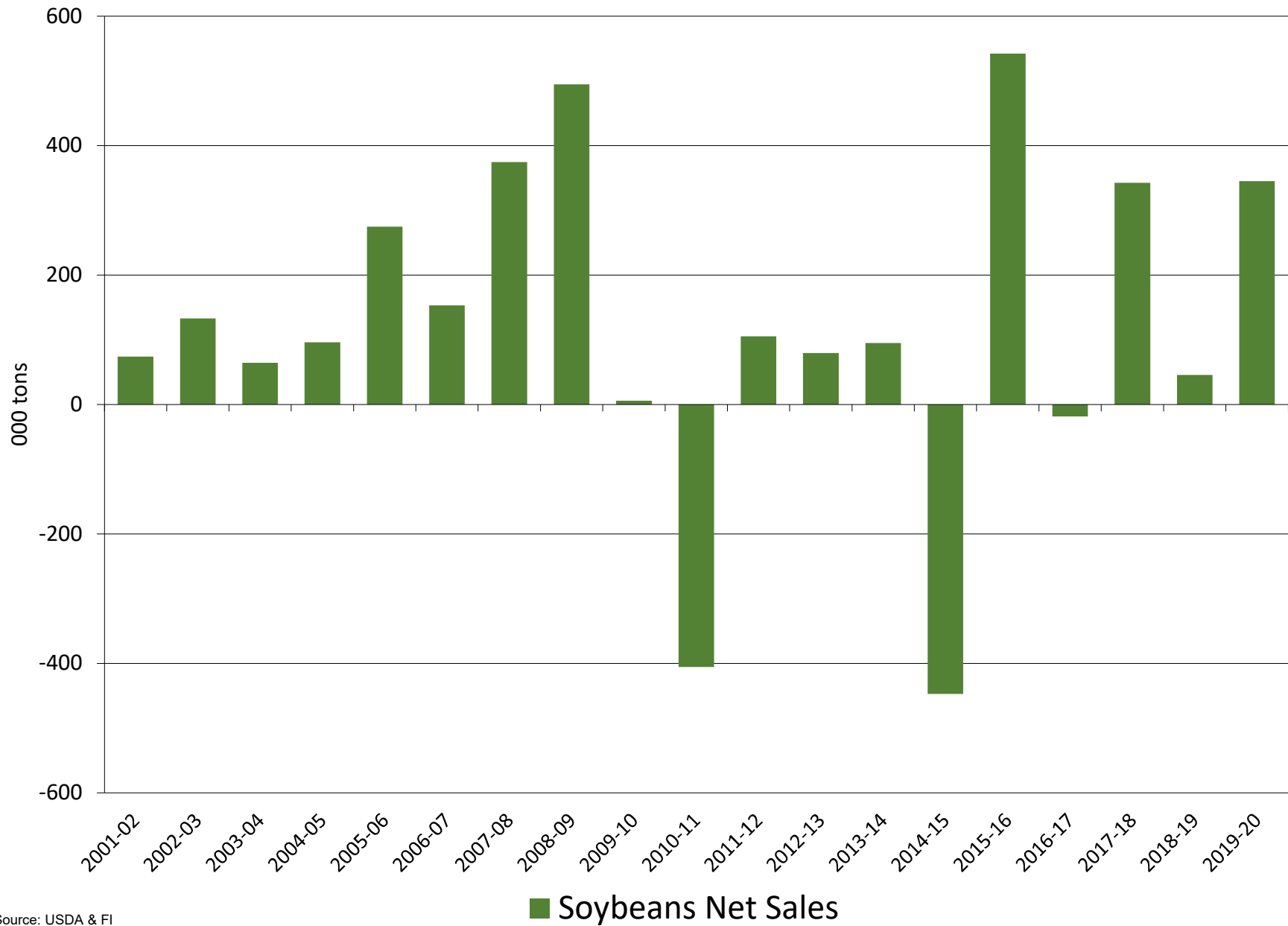
Thousand Tons, Sept-Aug Crop-Year



Source: USDA & FI

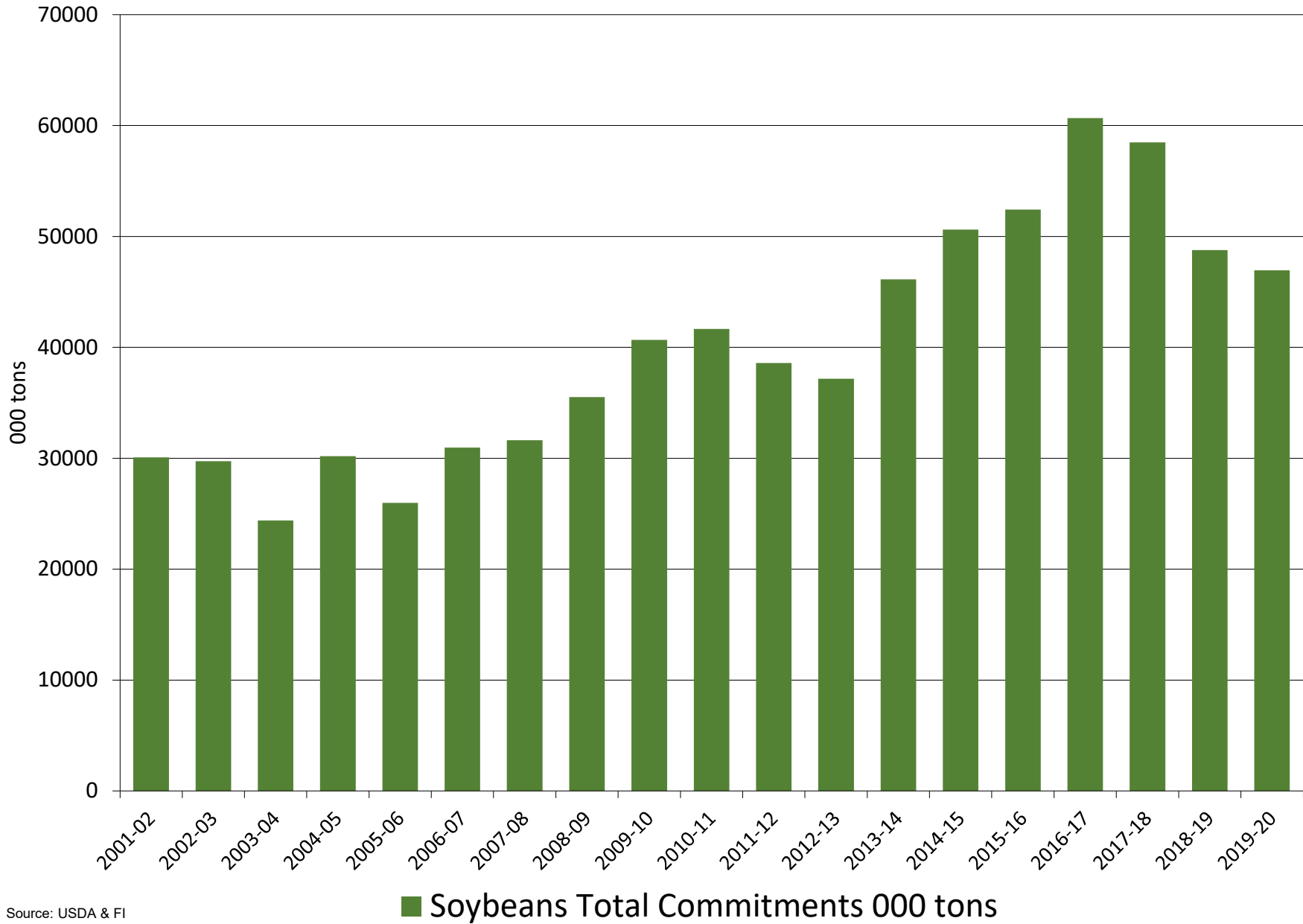
■ Accumulated Exports ■ Outstanding Sales * 2018-19 ■ 2017-18 * 2016-17

US soybean export sales for the week ending on or near 08/02/2020



Source: USDA & FI

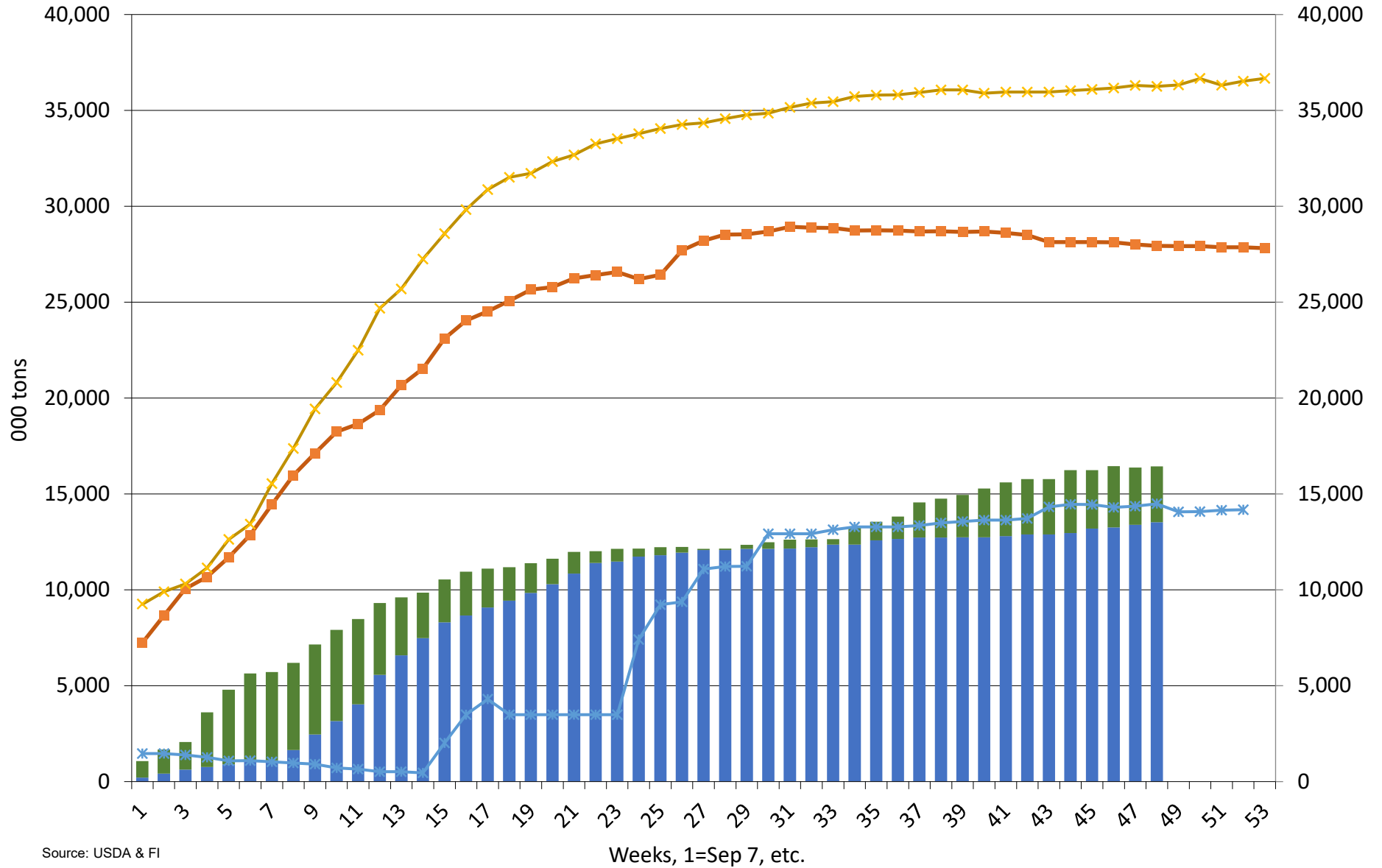
US soybean export commitments on or near 08/02/2020



Source: USDA & FI

Source: USDA and FI

US Soybean Current Crop-Year Commitments to China Thousand Tons, Sept-Aug Crop-Year

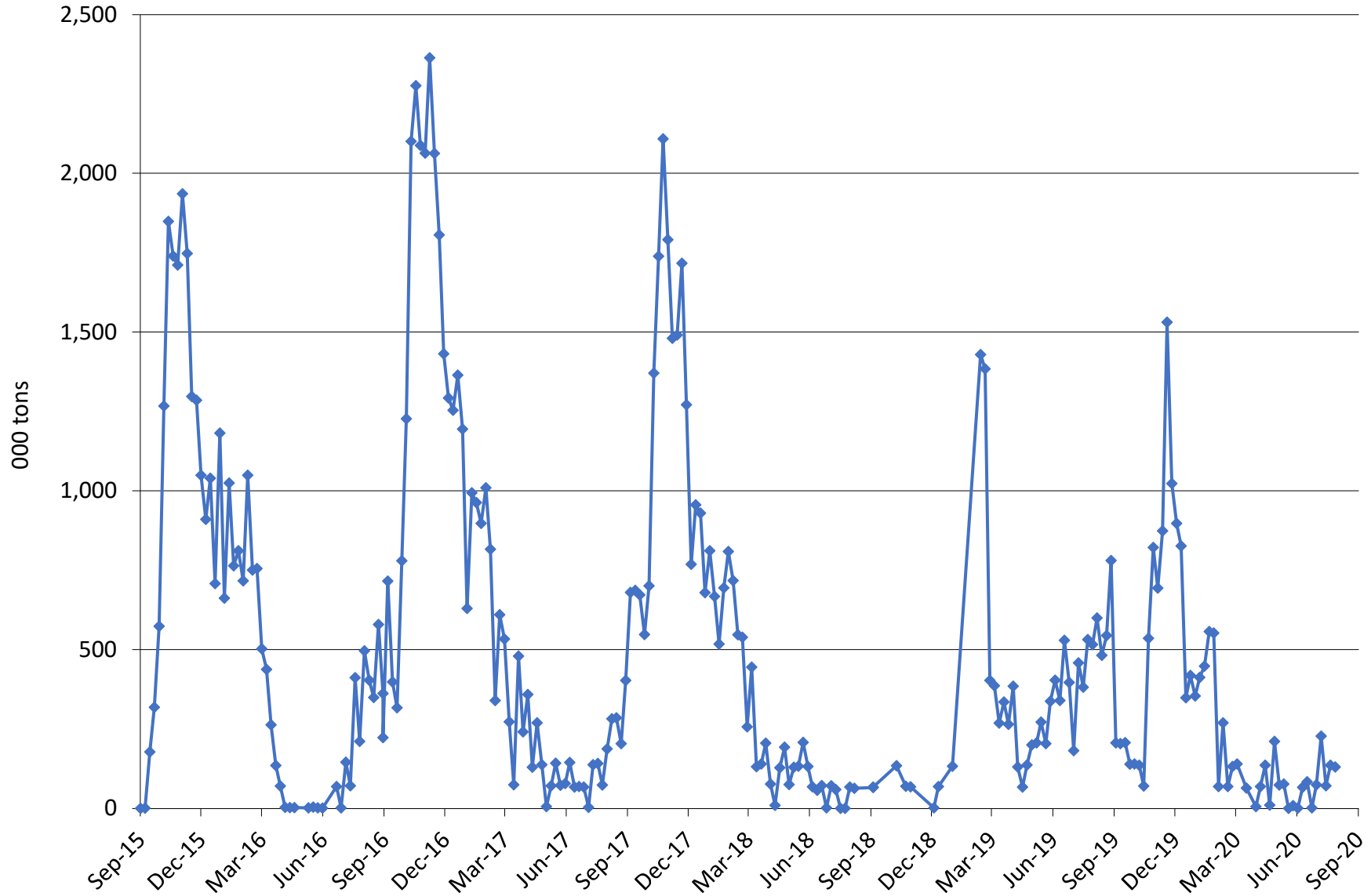


Source: USDA & FI

■ Accumulated Exports ■ Outstanding Sales * 2018-19 ■ 2017-18 * 2016-17

Source: USDA and FI

US Soybean Current Crop-Year Exports to China Thousand Tons, Sept-Aug Crop-Year



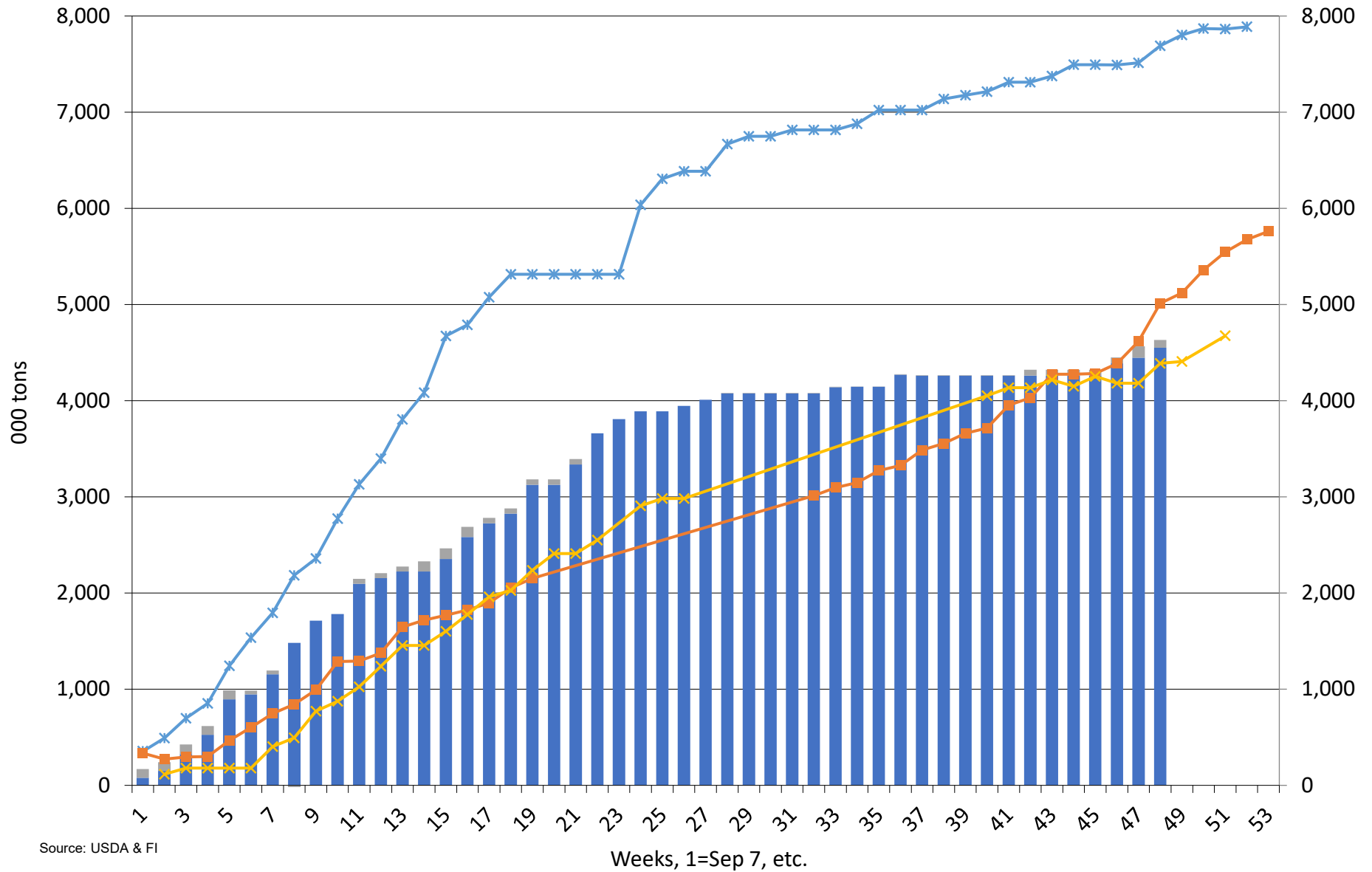
Source: USDA & FI

—◆— Accumulated Exports

Source: USDA and FI

US Soybean Current Crop-Year Commitments to EU

Thousand Tons, Sept-Aug Crop-Year

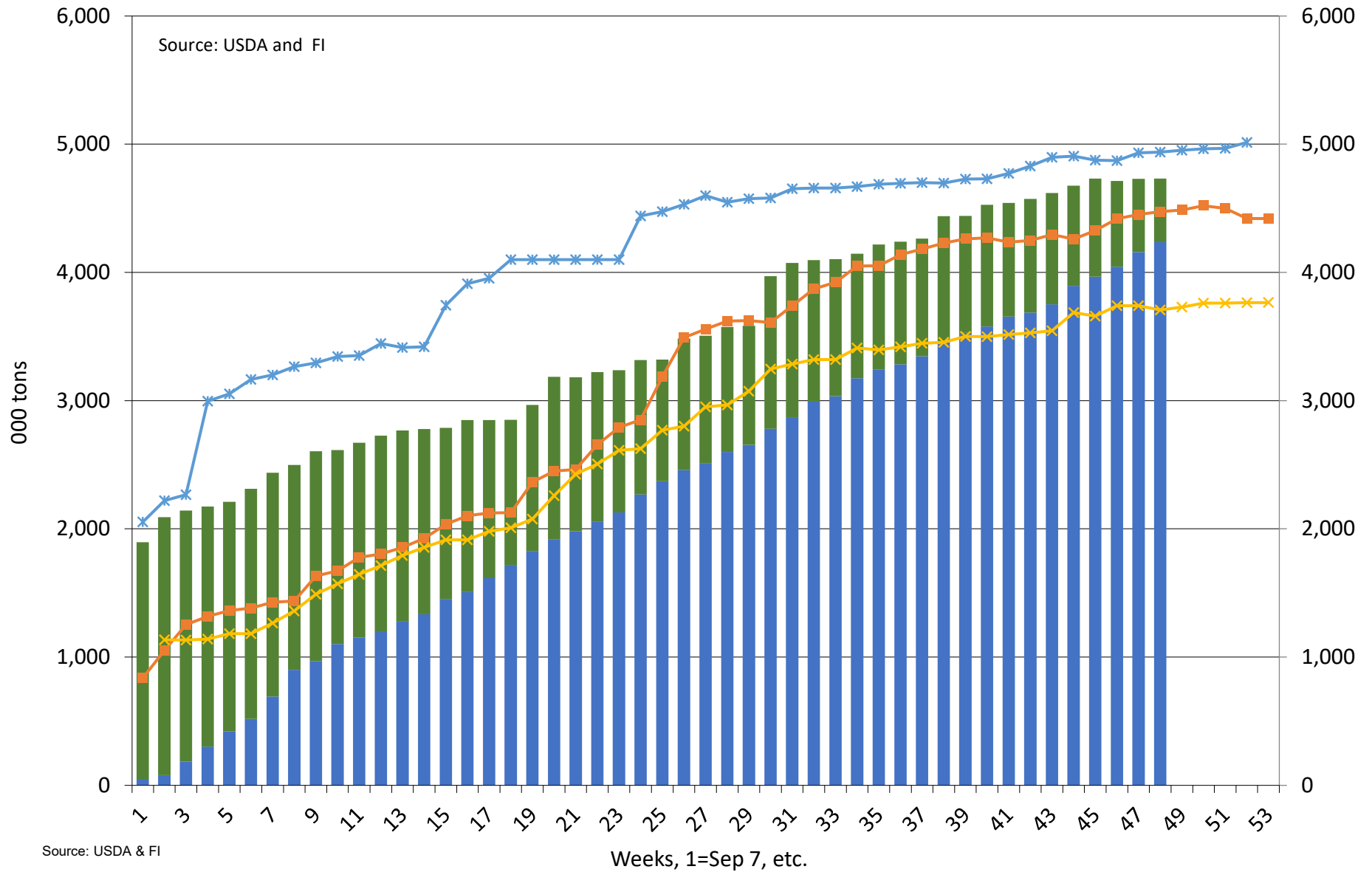


Source: USDA & FI

■ Accumulated Exports ■ Outstanding Sales * 2018-19 ■ 2017-18 * 2016-17

US Soybean Current Crop-Year Commitments to Mexico

Thousand Tons, Sept-Aug Crop-Year

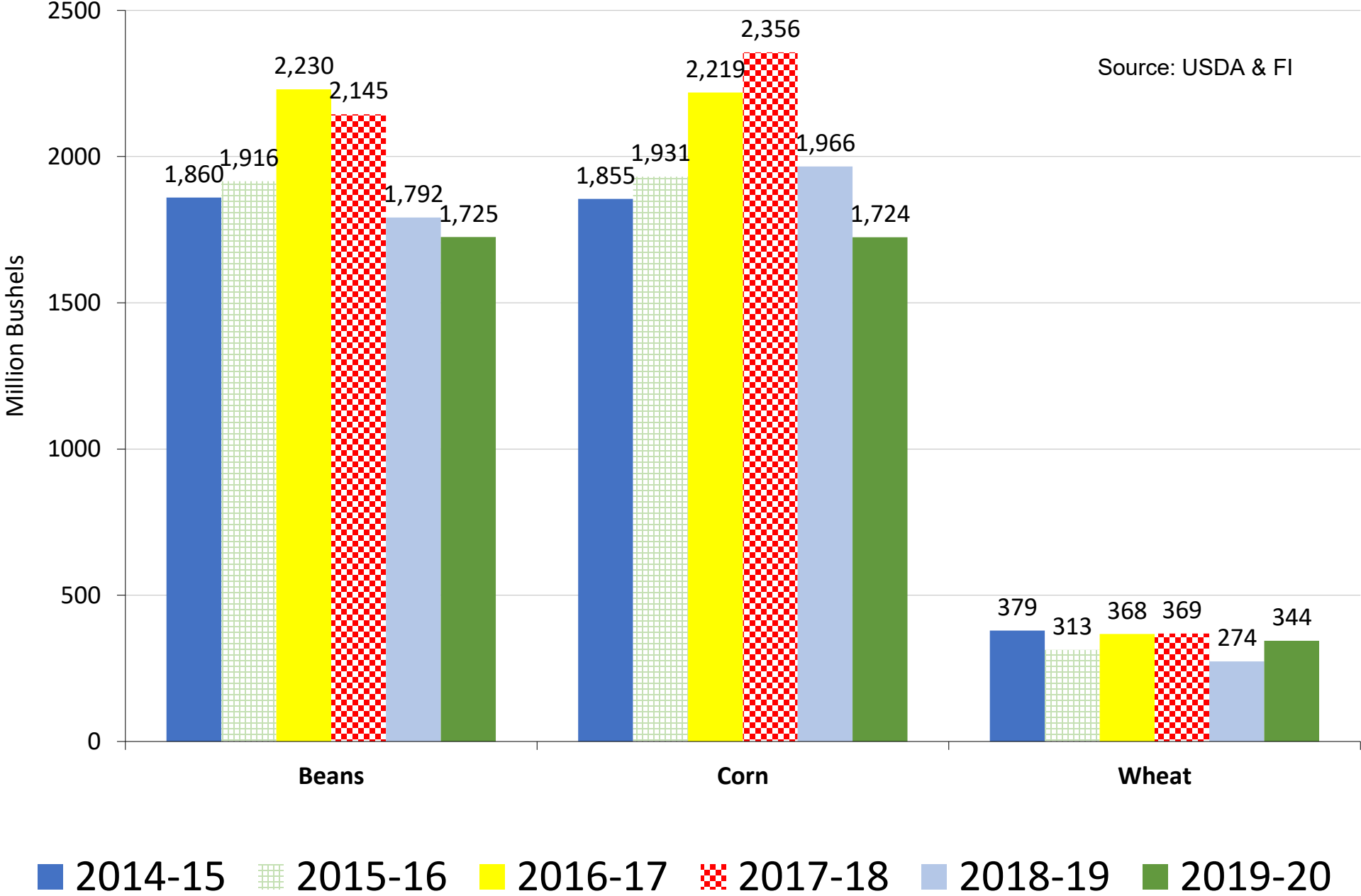


Source: USDA & FI

Weeks, 1=Sep 7, etc.

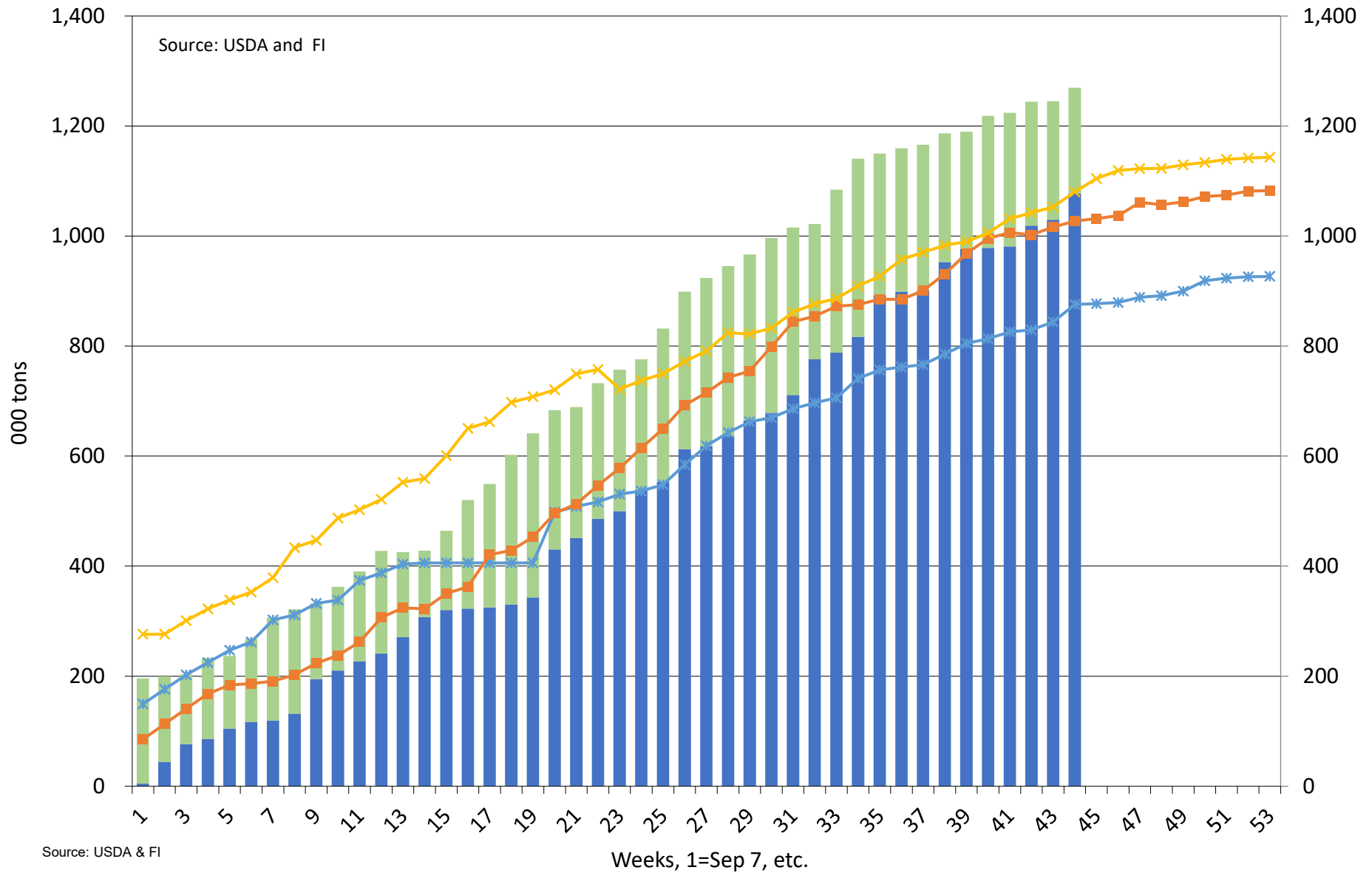
■ Accumulated Exports
 ■ Outstanding Sales
 —* 2018-19
 —■ 2017-18
 —x 2016-17

Crop year to date US export sales



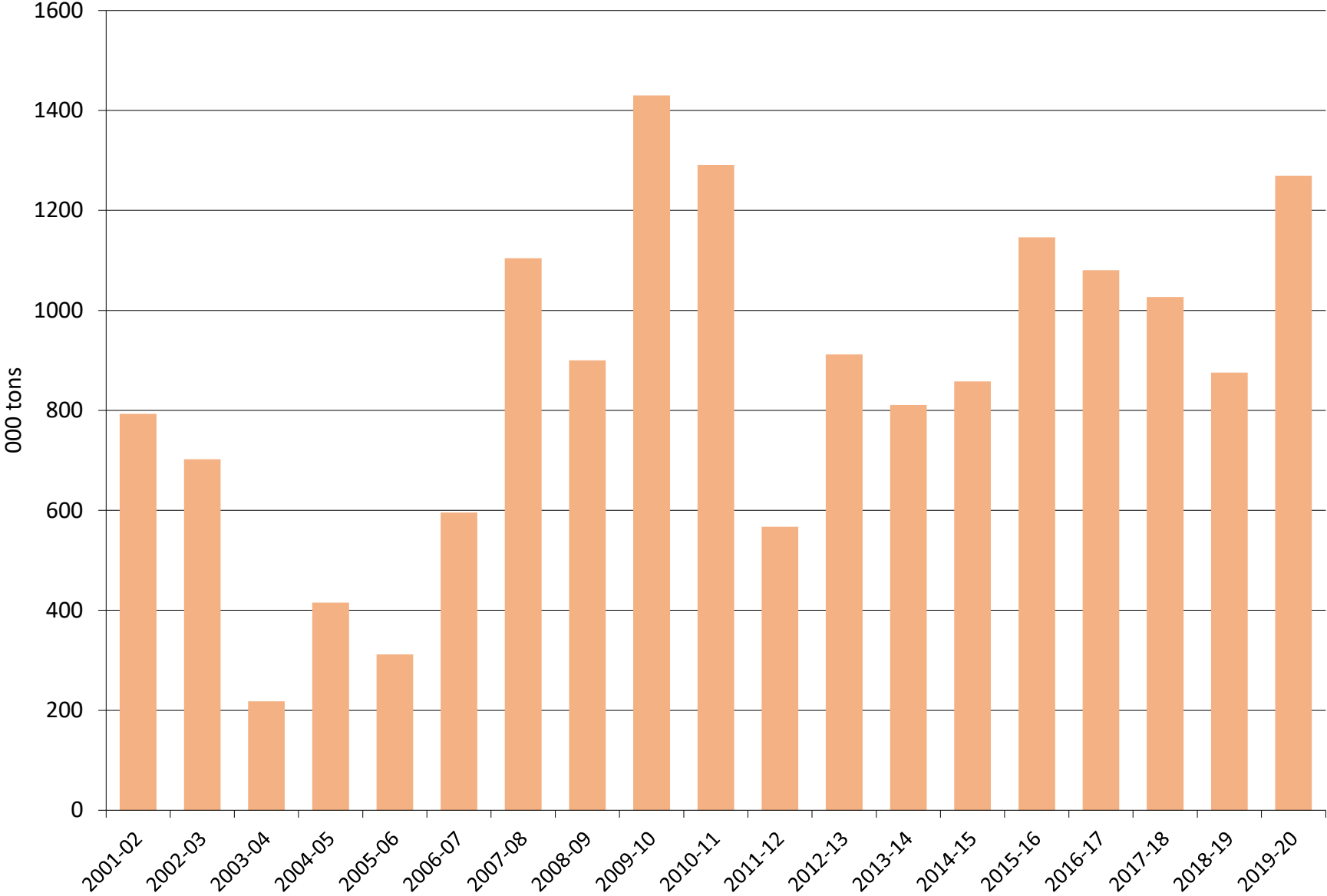
US Soybean Oil Current Crop-Year Commitments

Thousand Tons, Sept-Aug Crop-Year



■ Accumulated Exports
 ■ Outstanding Sales
 —* 2018-19
 —■ 2017-18
 —x 2016-17

Soybean Oil Total Commitments 000 Metric Tons

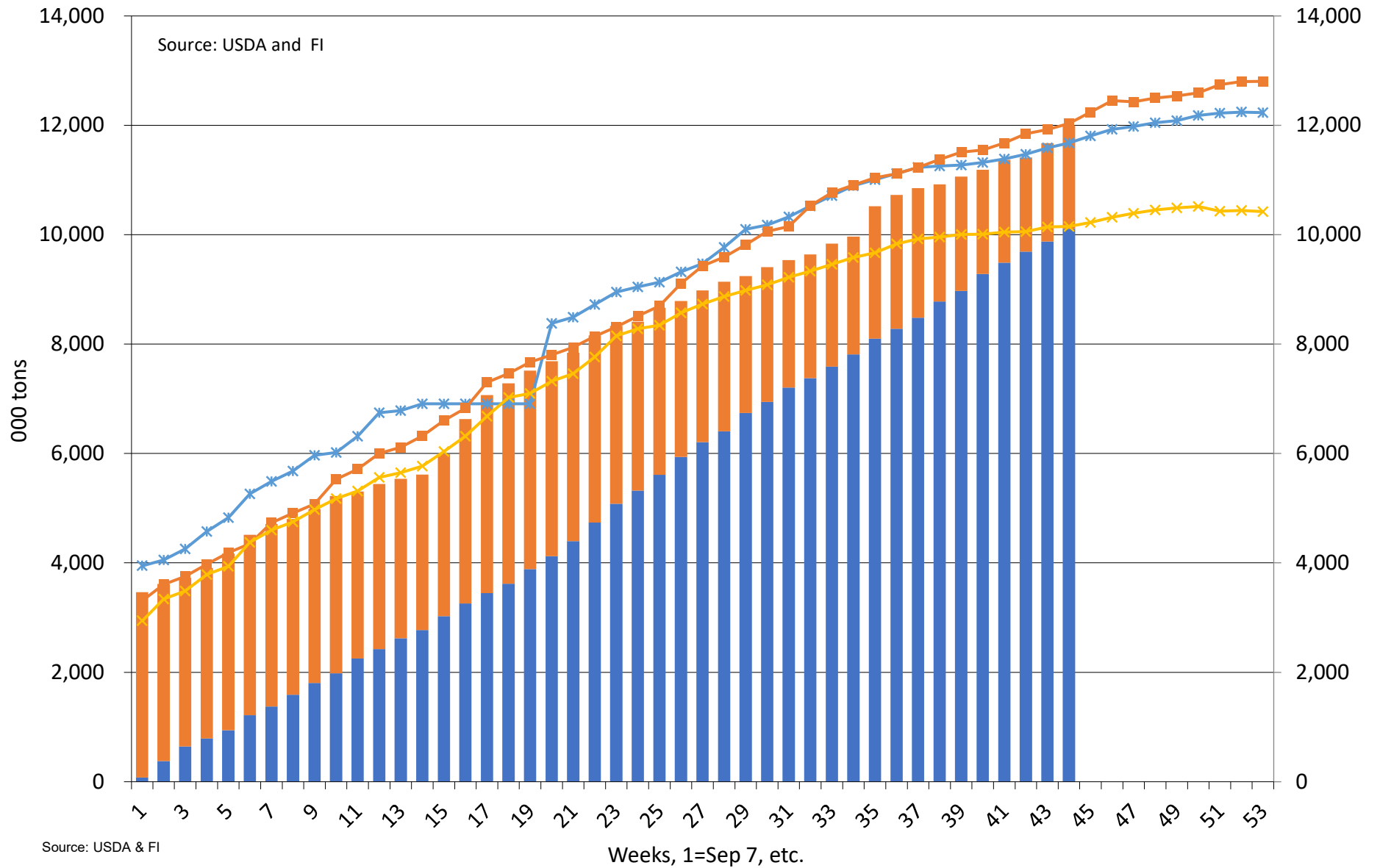


Source: USDA & FI

■ Soybean Oil Total Commitments 000 Metric Tons

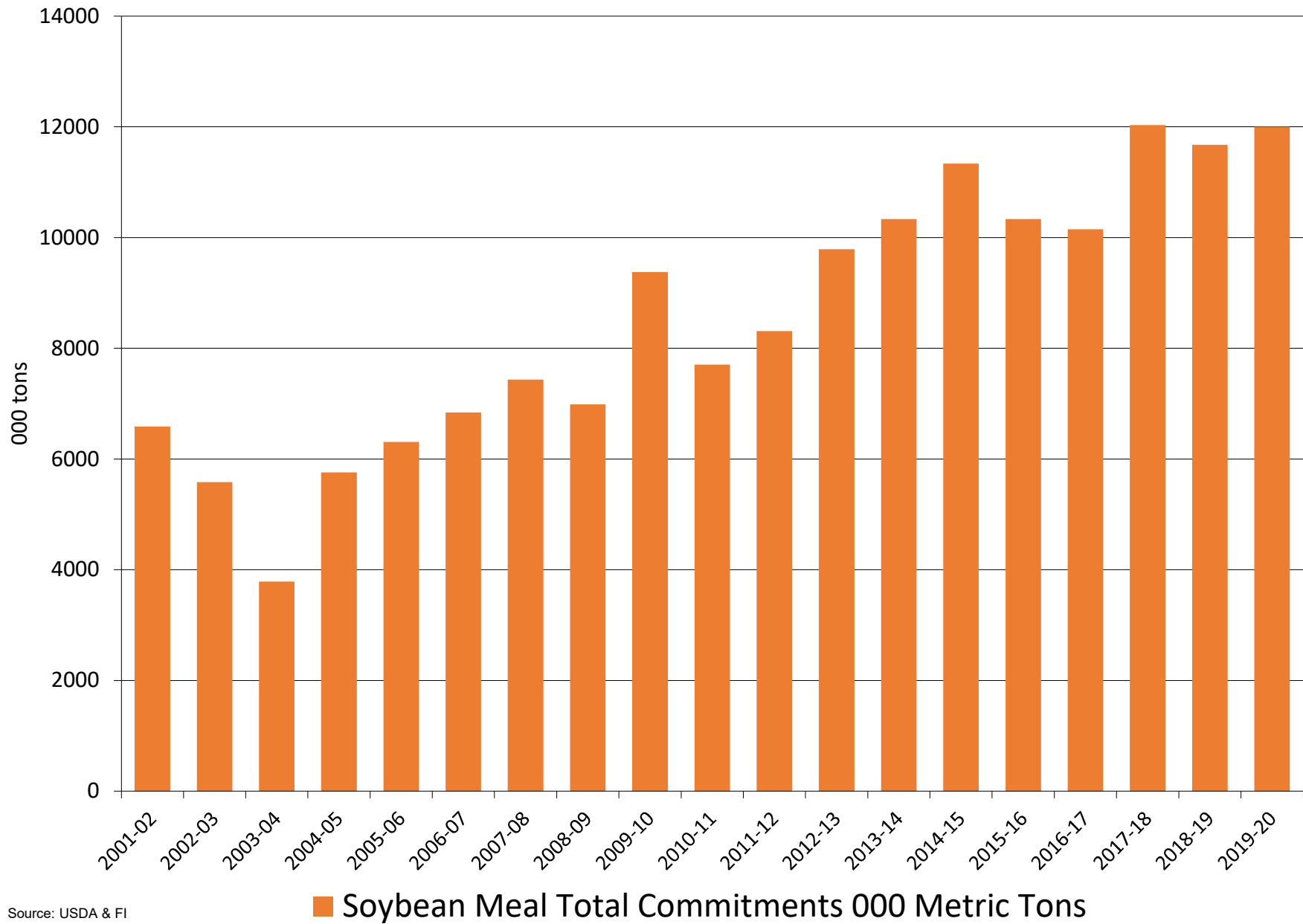
US Soybean Meal Current Crop-Year Commitments

Thousand Tons, Sept-Aug Crop-Year



■ Accumulated Exports
 ■ Outstanding Sales
 —* 2018-19
 —* 2017-18
 —* 2016-17

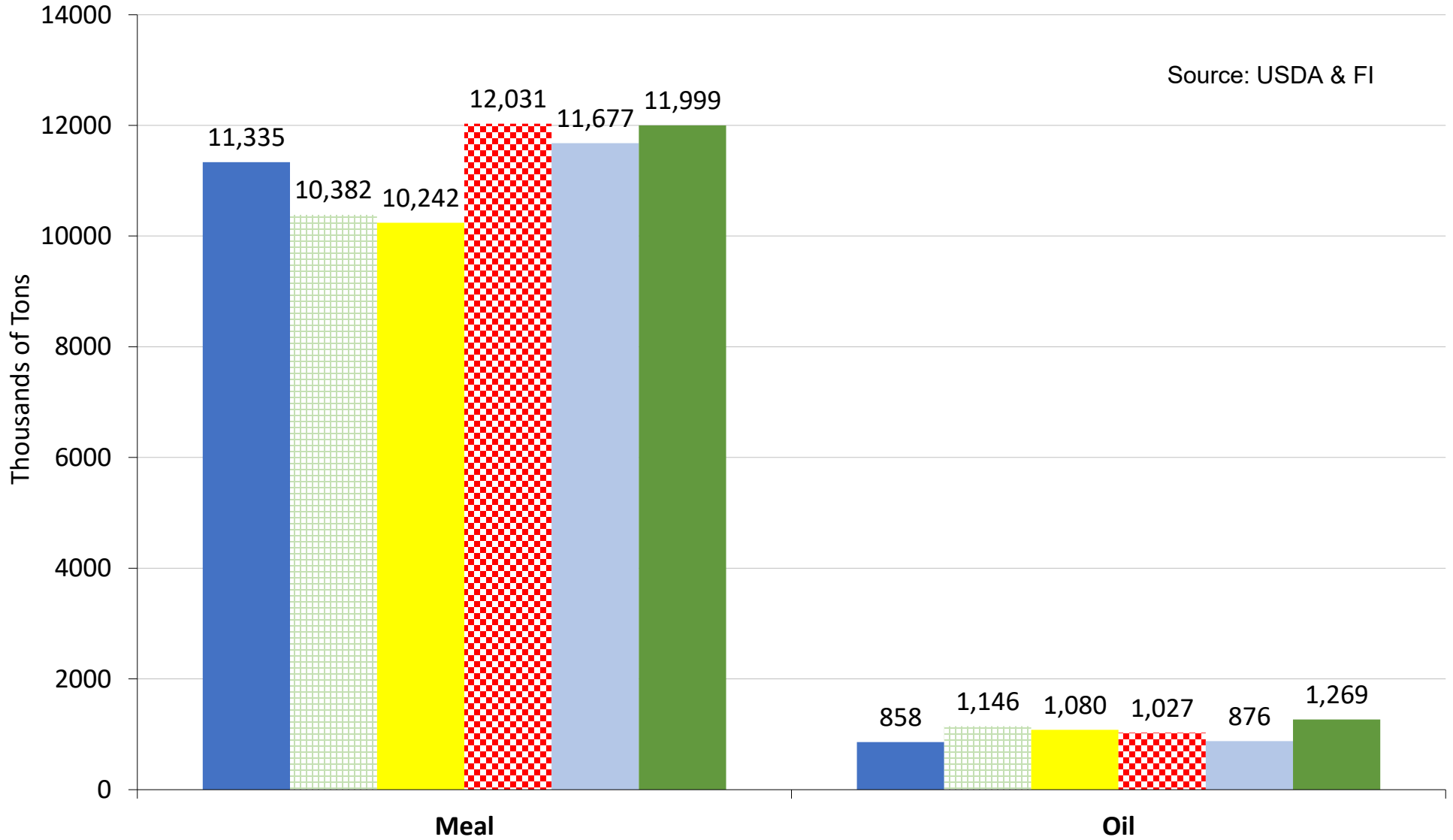
US soybean meal export commitments on or near 08/02/2020



Source: USDA & F1

Crop year to date US export sales

Source: USDA & FI



■ 2014-15 ■ 2015-16 ■ 2016-17 ■ 2017-18 ■ 2018-19 ■ 2019-20

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