

USDA US Export Sales Results in 000 Metric Tons

		Actual 7/2/2020	Trade Estimates* 7/2/2020	Last Week Last Week	Year Ago 7/4/2019
Beans	2019-20	952.2	300-800	2017-18 241.7	132.2
	2020-21	382.1	400-1000	2019-20 841.7	129.5
Meal	2019-20	124.4	75-250	Sales 143.0	Sales 44.9
	2020-21	73.5	0-50		
	Shipments	311.7	NA	Shipments 192.4	Shipments 111.0
Oil	2019-20	28.9	5-25	Sales 2.8	Sales 8.5
	2020-21	0.0	0-50		
	Shipments	2.1	NA	Shipments 23.7	Shipments 30.8
Corn	2019-20	599.2	300-600	2017-18 361.1	505.5
	2020-21	409.3	150-500	2019-20 262.7	-109.3
Wheat	2020-21	326.1	200-550	2020-21 414.3	284.4
				n/c 0.0	0.0

Source: FI & USDA *Reuters estimates

n/c= New Crop

USDA Export Sales Estimates/Results in 000 tons

	ESTIMATED 7/2/2020		ACTUAL This Week		6/25/2020 Last Week		7/4/2019 Year Ago		
Beans	19/20	300-500	19/20	952.2	19/20	241.7	18/19	132.2	
	n/c	600-900	n/c	382.1	n/c	841.7	n/c	129.5	
			Sales to China 461.4		Sales to China 0.0		Sales to China 127.8		
Meal	Shipped		Shipped		Shipped		Shipped		
	19-20	75-150 150-300	19/20	124.4	311.7	19/20	143.0 192.4	18/19	44.9 111.0
	n/c	0-25	n/c	73.5			13.0	n/c	7.7
Oil	Shipped		Shipped		Shipped		Shipped		
	19-20	5-15 15-30	19/20	28.9	2.1	19/20	2.8 23.7	18/19	8.5 30.8
	n/c	0-5	n/c	0.0			0.0	n/c	0.1
		Sales to China 0.0		Sales to China 0.0		Sales to China 0.0			
Corn	19/20	400-600	19/20	599.2	19/20	361.1	18/19	505.5	
	n/c	150-350	n/c	409.3	n/c	262.7	n/c	(109.3)	
			Sales to China 407.2		Sales to China 19.1		Sales to China 0.0		
Wheat	20/21	350-550	20/21	326.1	19/20	414.3	19/20	284.4	
					n/c		n/c	0.0	

o/c=Old Crop, n/c= New Crop Source: Futures International and USDA

US crop-year to date export sales

% sold from USDA's export projection

	Current	Last Year	YOY	YOY	2019-20	2018-19	2017-18	2016-17
2019-20 Soybeans mil bu	1690	1783	-93	-5.2%	100.9%	102.0%	98.2%	101.3%
2019-20 SoyOil MT	1218	814	405	49.7%	105.3%	92.4%	89.8%	86.7%
2019-20 SoyMeal MT	11188	11318	-131	-1.2%	91.7%	92.0%	90.8%	95.8%
2019-20 Corn mil bu	1689	1946	-256	-13.2%	95.2%	94.2%	93.7%	95.4%
2020-21 Wheat mil bu	278	276	2	0.7%	29.2%	28.4%	23.8%	34.0%

Source: Futures International and USDA

EXPORT SALES SITUATION

ALL-WHEAT

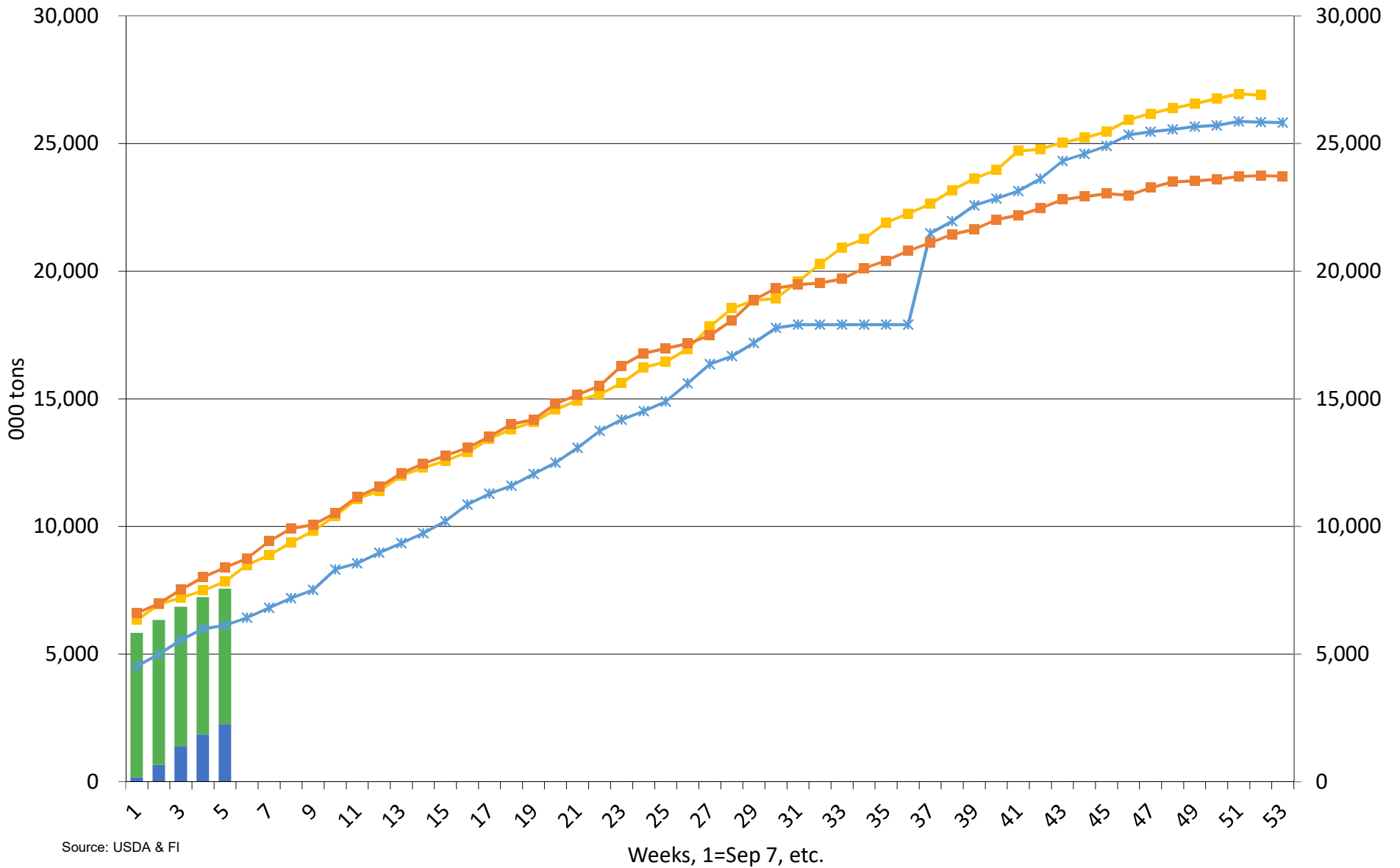
(million bushels)

Weekly Sales Total	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11	2009-10	2008-09	2007-08	2006-07	2005-06	2004-05	2003-04	2002-03	2001-02	
New Crop Sales	203.0	213.9	152.7	225.5	200.6	160.1	219.3	256.5	185.8	243.2	148.6	115.7	263.9	159.2	134.1	134.1	208.4	125.1	112.6	111.0	
4-Jun	9.9	12.0	11.1	16.9	8.2	13.8	20.9	15.7	15.9	16.7	4.8	12.4	12.3	15.2	16.9	12.1	10.7	10.2	11.0	7.5	
Weeks remaining	11-Jun	18.5	6.9	17.0	13.7	28.0	11.6	13.7	15.9	30.9	24.3	35.3	9.9	19.8	19.9	11.6	18.8	21.7	21.7	7.6	13.0
46.85714286	18-Jun	19.1	22.5	20.7	19.9	17.0	16.0	13.2	26.9	11.9	20.0	26.5	13.5	18.3	22.9	19.9	21.6	15.9	19.0	16.4	19.9
	25-Jun	15.2	10.2	16.2	18.1	23.7	13.4	20.9	21.8	15.4	15.6	15.4	8.9	24.5	19.1	11.0	23.1	17.2	24.2	20.5	22.6
	2-Jul	12.0	10.4	5.0	13.8	30.3	12.7	12.4	54.1	11.5	19.1	18.9	21.5	22.7	43.5	7.4	11.3	20.2	20.6	6.2	10.8
	9-Jul																				
	16-Jul																				
	23-Jul																				
	30-Jul																				
	6-Aug																				
	13-Aug																				
	20-Aug																				
	27-Aug																				
	3-Sep																				
	10-Sep																				
	17-Sep																				
	24-Sep																				
	1-Oct																				
	8-Oct																				
	15-Oct																				
	22-Oct																				
Crop year to date sales	277.8	275.9	222.7	308.0	307.9	227.6	300.4	390.9	271.4	338.9	249.3	181.8	361.5	279.7	201.0	221.1	294.2	220.9	174.5	184.8	
Average weekly sales																					
rate to reach proj total	14.3	14.8	15.2	12.8	15.9	11.7	12.0	16.8	15.8	15.2	22.2	14.9	13.9	21.0	15.1	16.7	16.5	20.0	14.4	16.6	
Proj./Actual export total	950	970	936	906	1051	778	864	1176	1012	1051	1289	879	1015	1263	908	1003	1066	1158	850	962	
YTD sales as % of total	29.2	28.4	23.8	34.0	29.3	29.2	34.8	33.2	26.8	32.2	19.3	20.7	35.6	22.1	22.1	22.0	27.6	19.1	20.5	19.2	

Source: Futures International and USDA

US Wheat Current Crop-Year Commitments

Thousand Tons, Sept-Aug Crop-Year

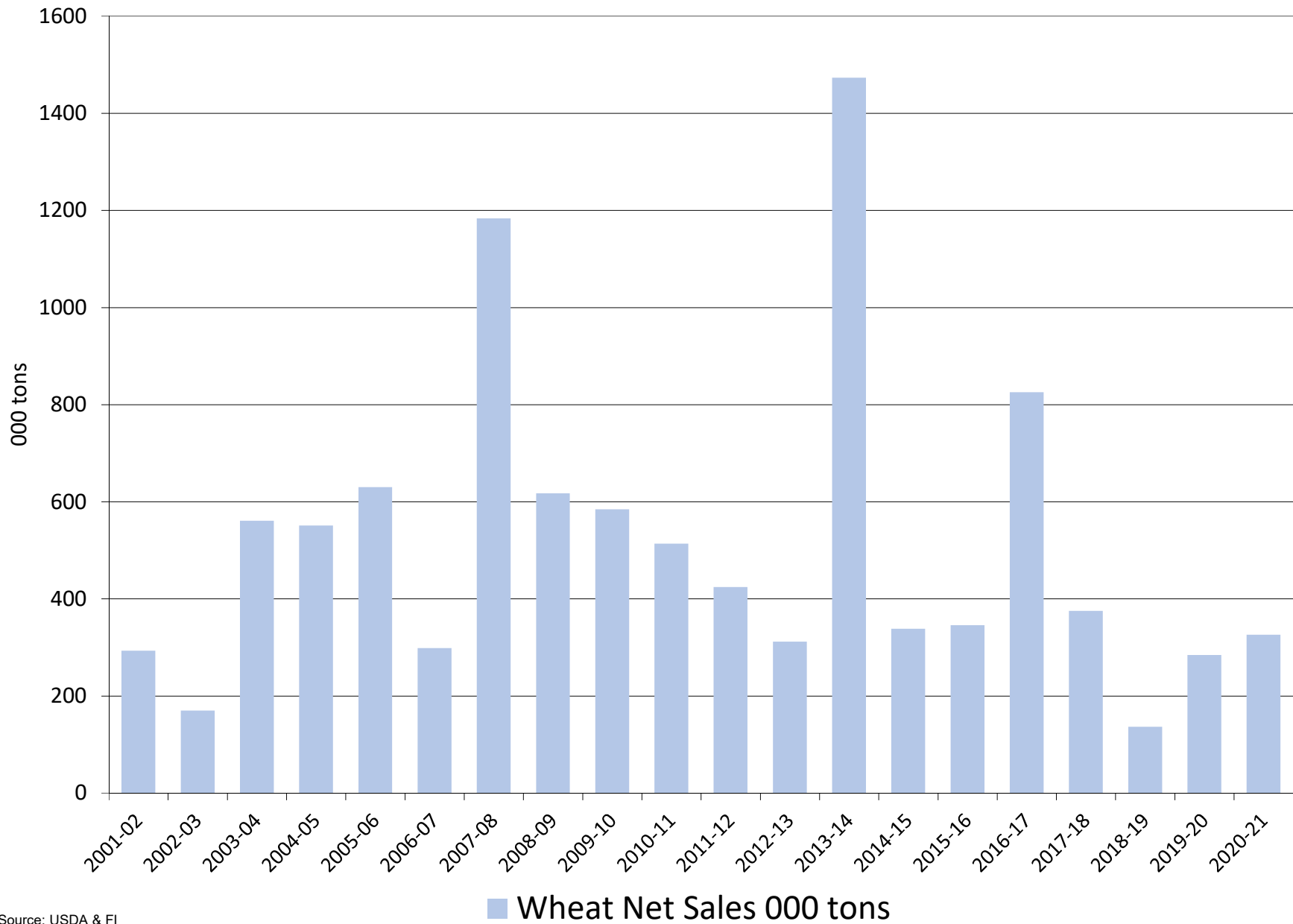


Source: USDA & FI

Weeks, 1=Sep 7, etc.

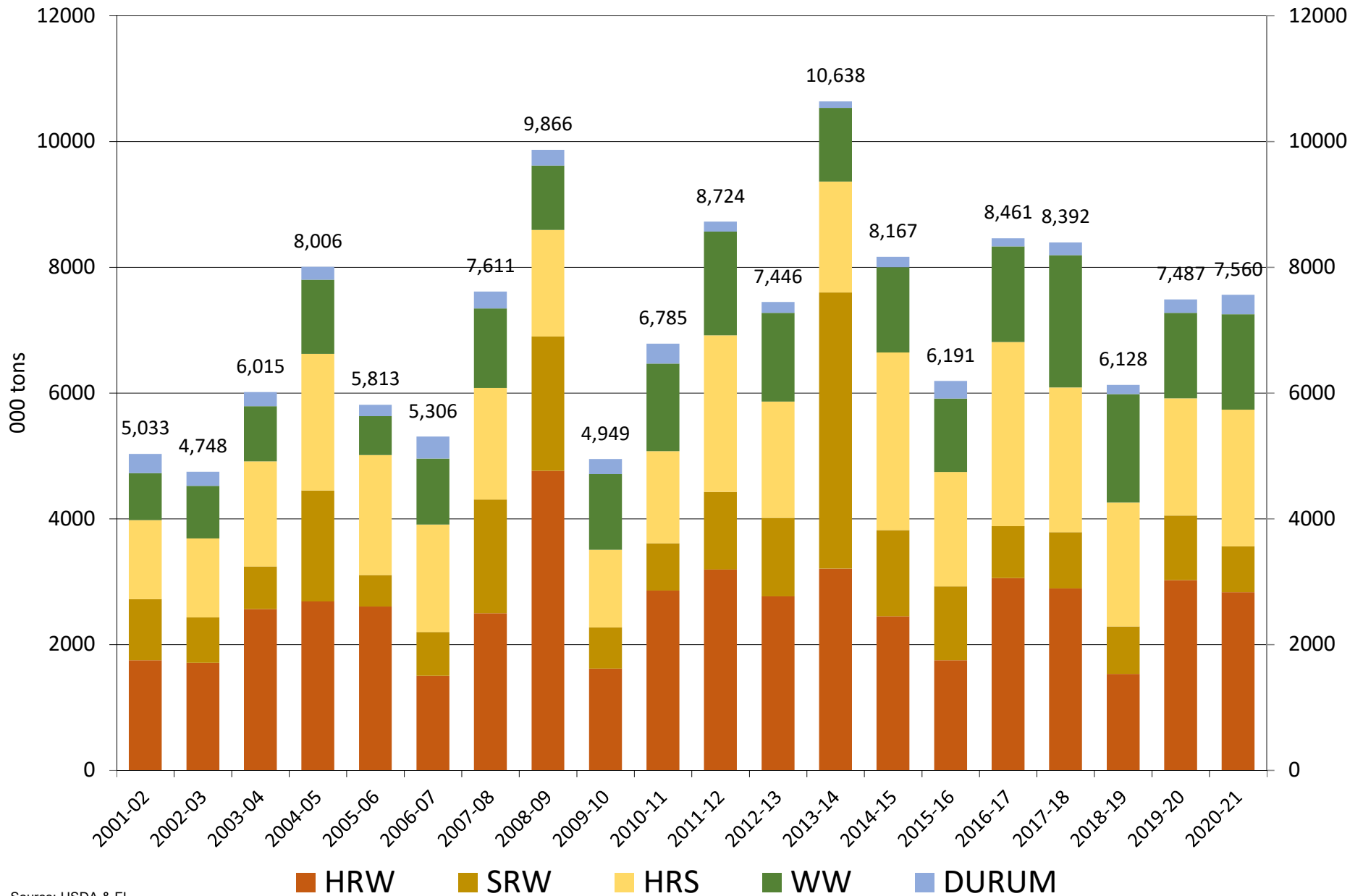
■ Accumulated Exports
 ■ Outstanding Sales
 ■ 2019-20
 * 2018-19
 ■ 2017-18

US all wheat export sales for the week ending on or near 07/05/2020



Source: USDA & FI

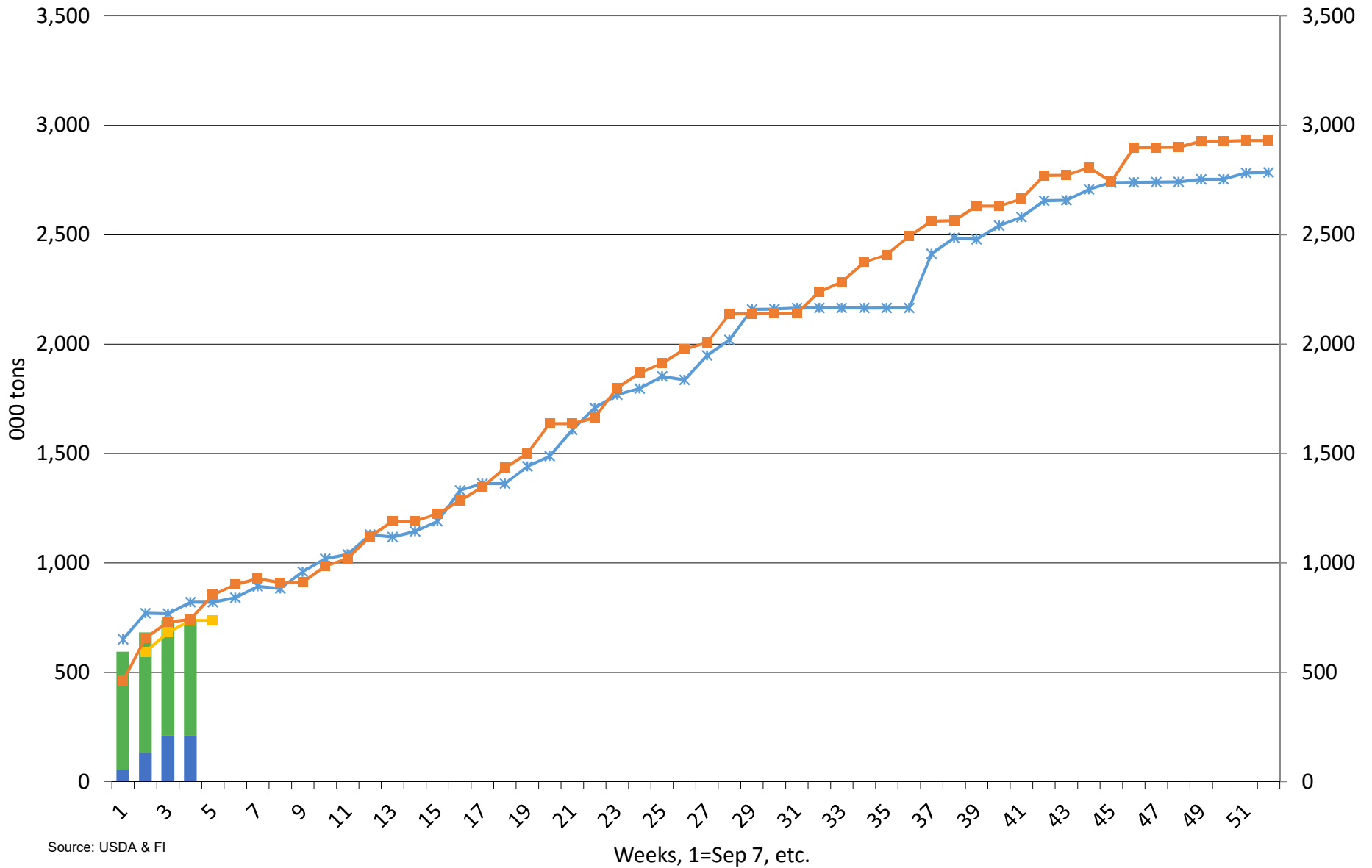
US all wheat export commitments on or near 07/05/2020



Source: USDA & FI

US Wheat Current Crop-Year Commitments for Japan

Thousand Tons, Sept-Aug Crop-Year

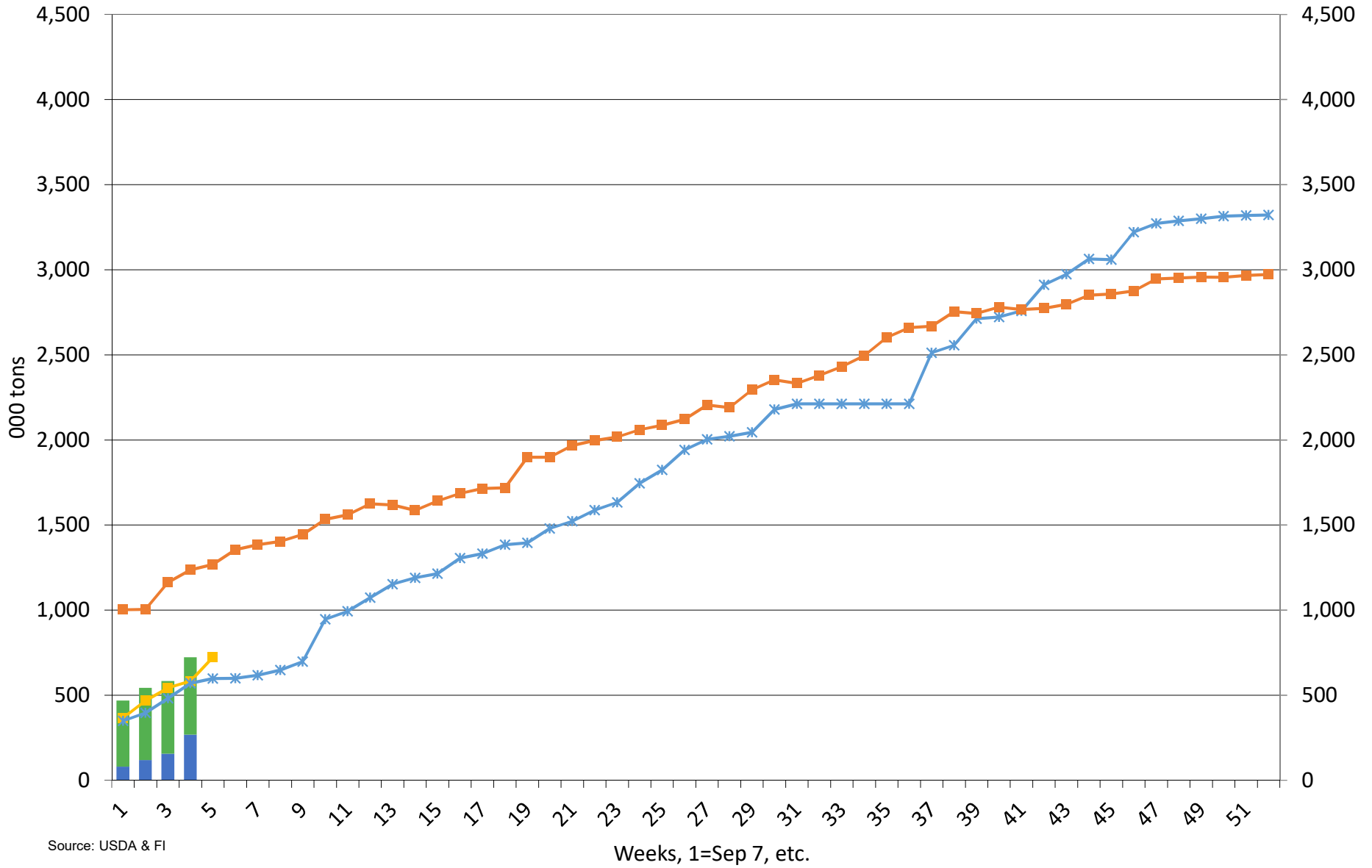


Source: USDA & FI

■ Accumulated Exports
 ■ Outstanding Sales
 ■ 2019-20
 * 2018-19
 ■ 2017-18

US Wheat Current Crop-Year Commitments for Mexico

Thousand Tons, Sept-Aug Crop-Year

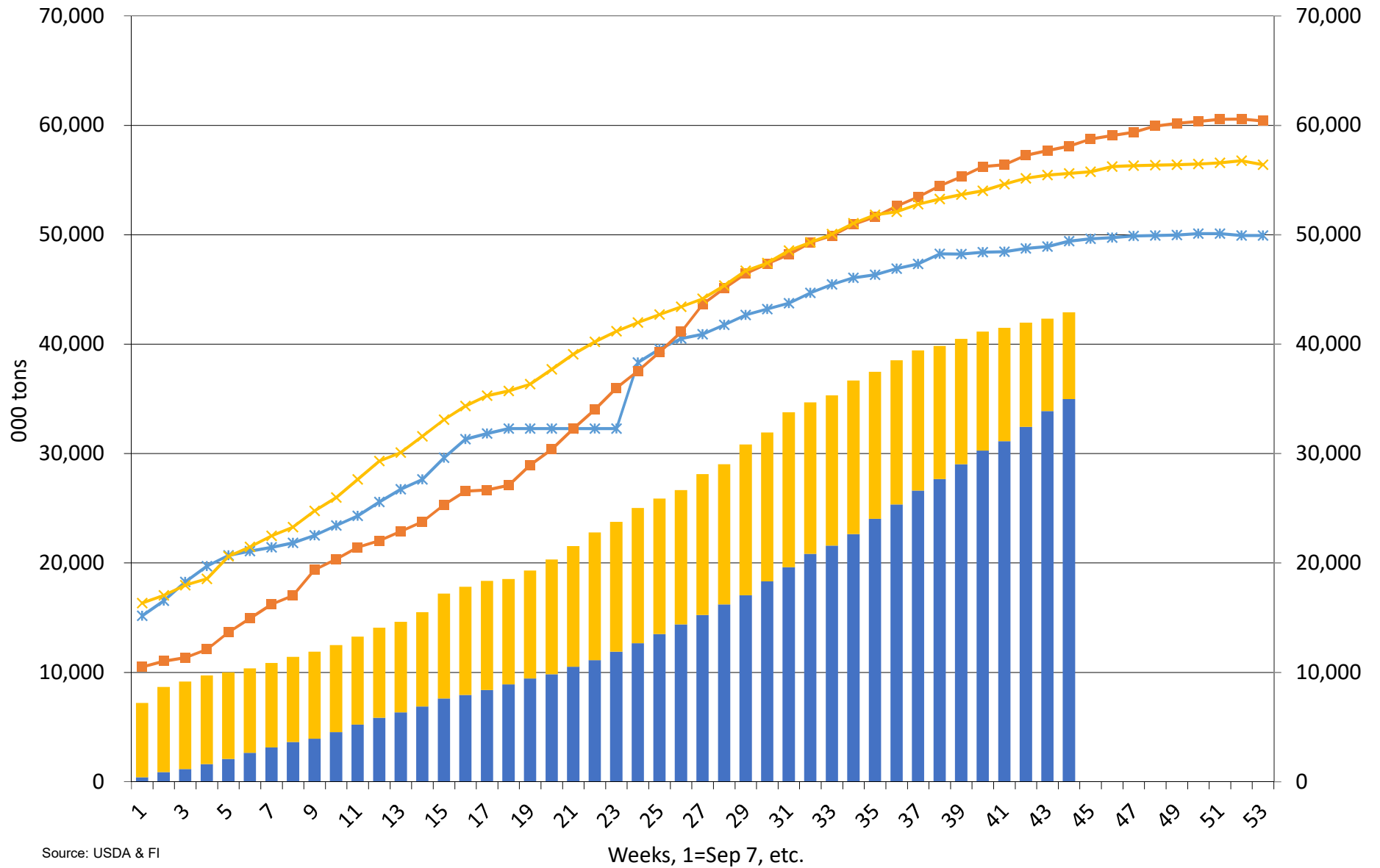


Source: USDA & FI

■ Accumulated Exports
 ■ Outstanding Sales
 ■ 2019-20
 * 2018-19
 ■ 2017-18

Source: USDA and FI

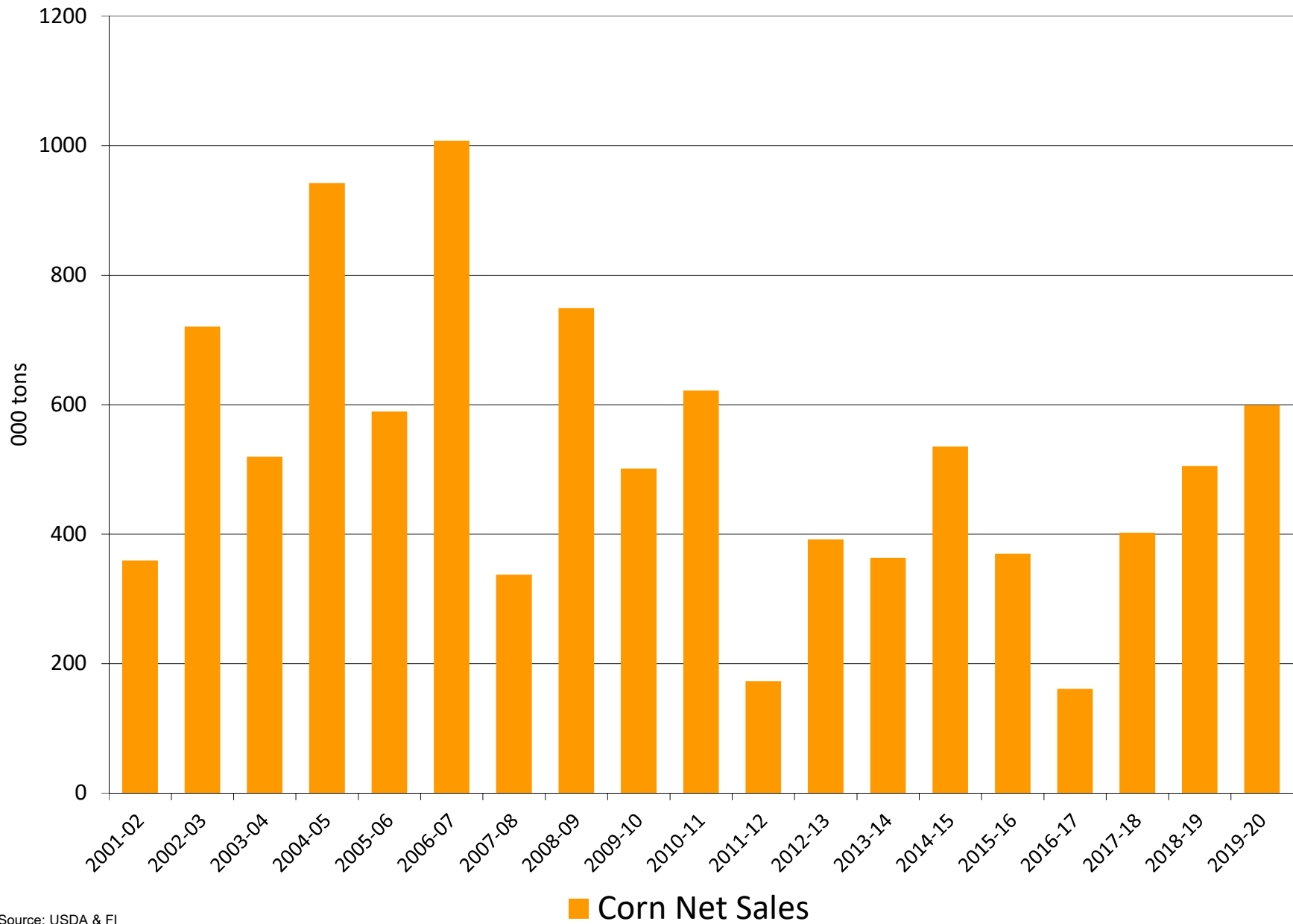
US Corn Current Crop-Year Commitments Thousand Tons, Sept-Aug Crop-Year



Source: USDA & FI

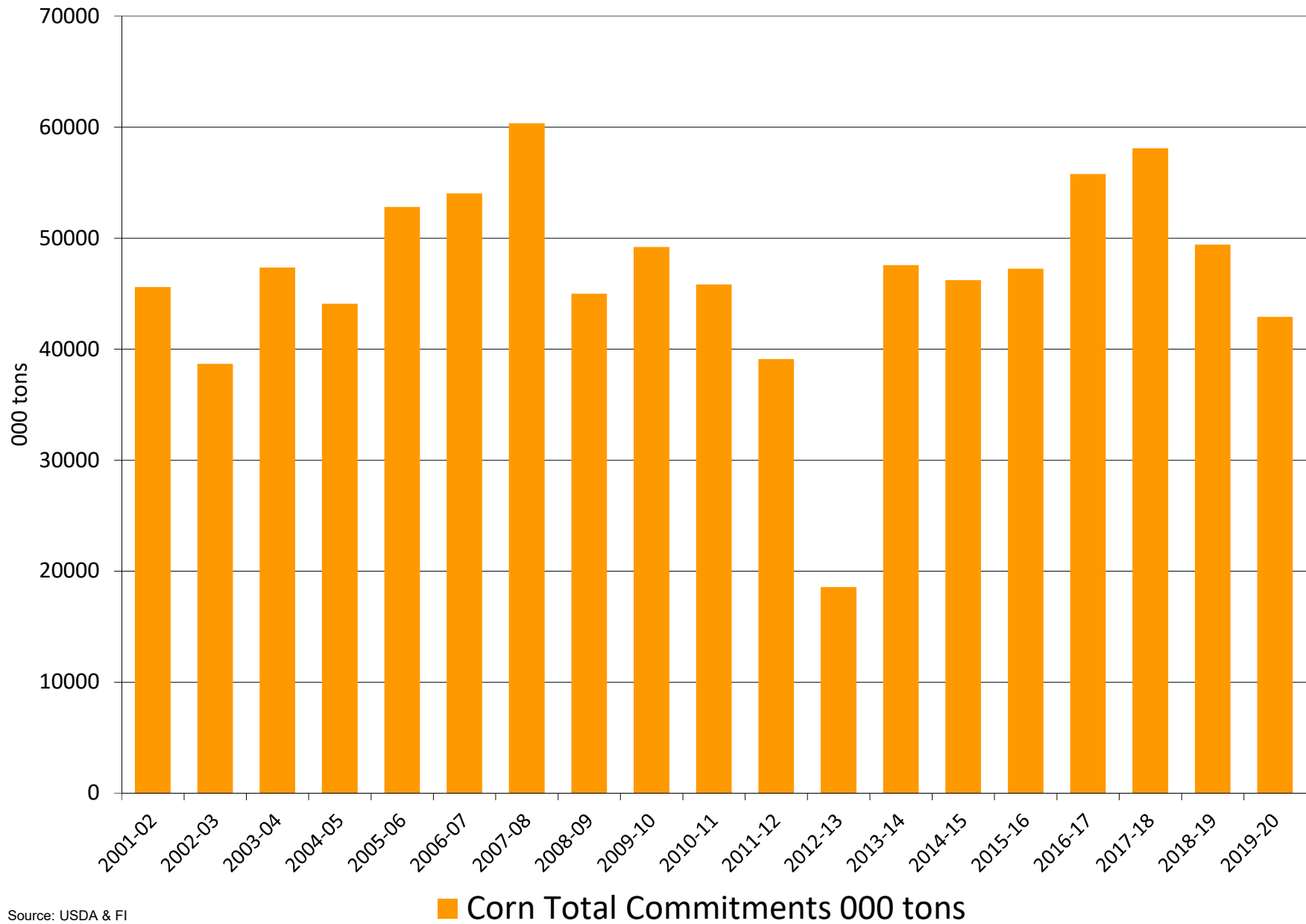
■ Accumulated Exports ■ Outstanding Sales * 2018-19 ■ 2017-18 * 2016-17

US corn export sales for the week ending on or near 07/05/2020



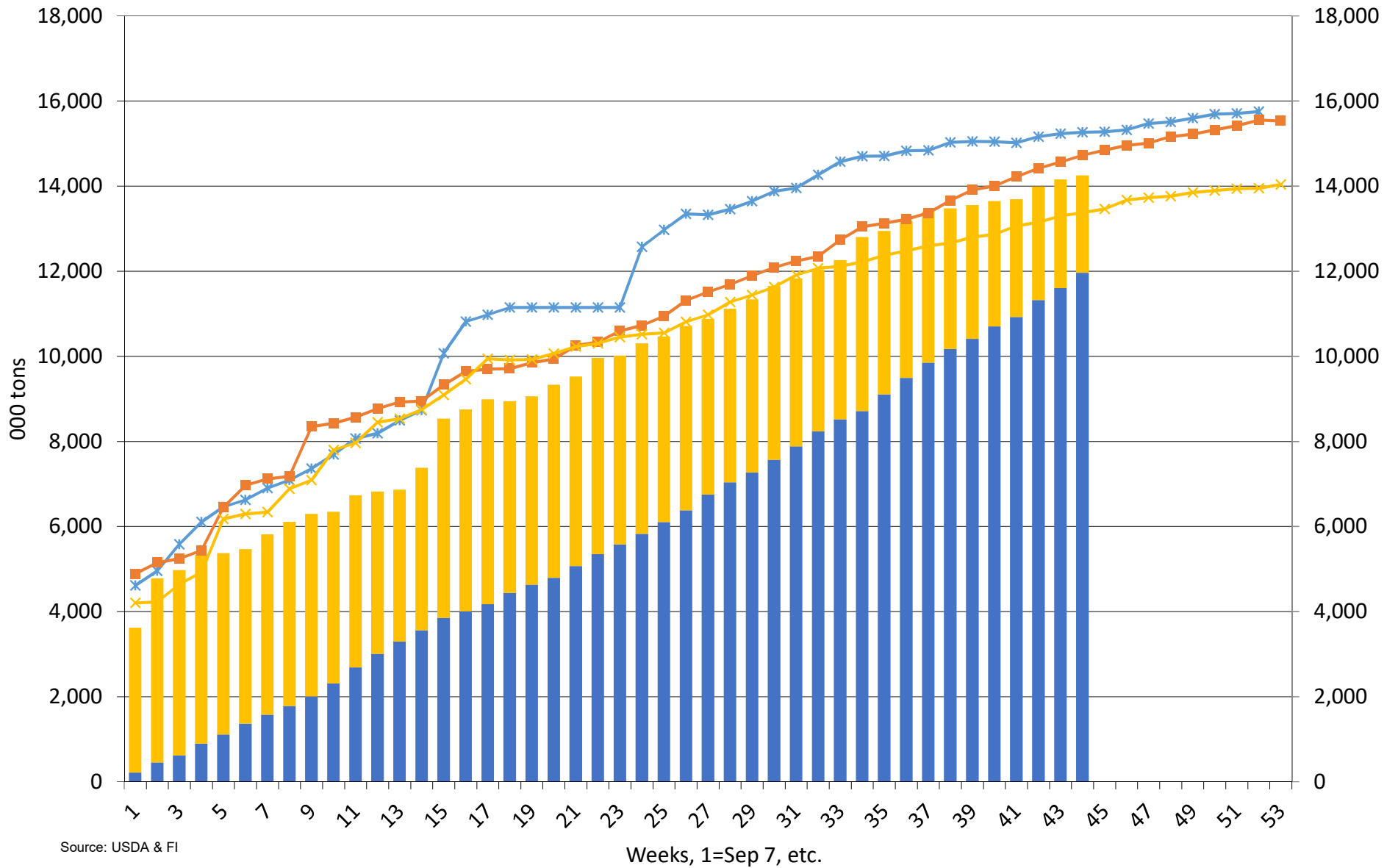
Source: USDA & FI

US corn export commitments on or near 07/05/2020



US Corn Current Crop-Year Commitments to Mexico

Thousand Tons, Sept-Aug Crop-Year



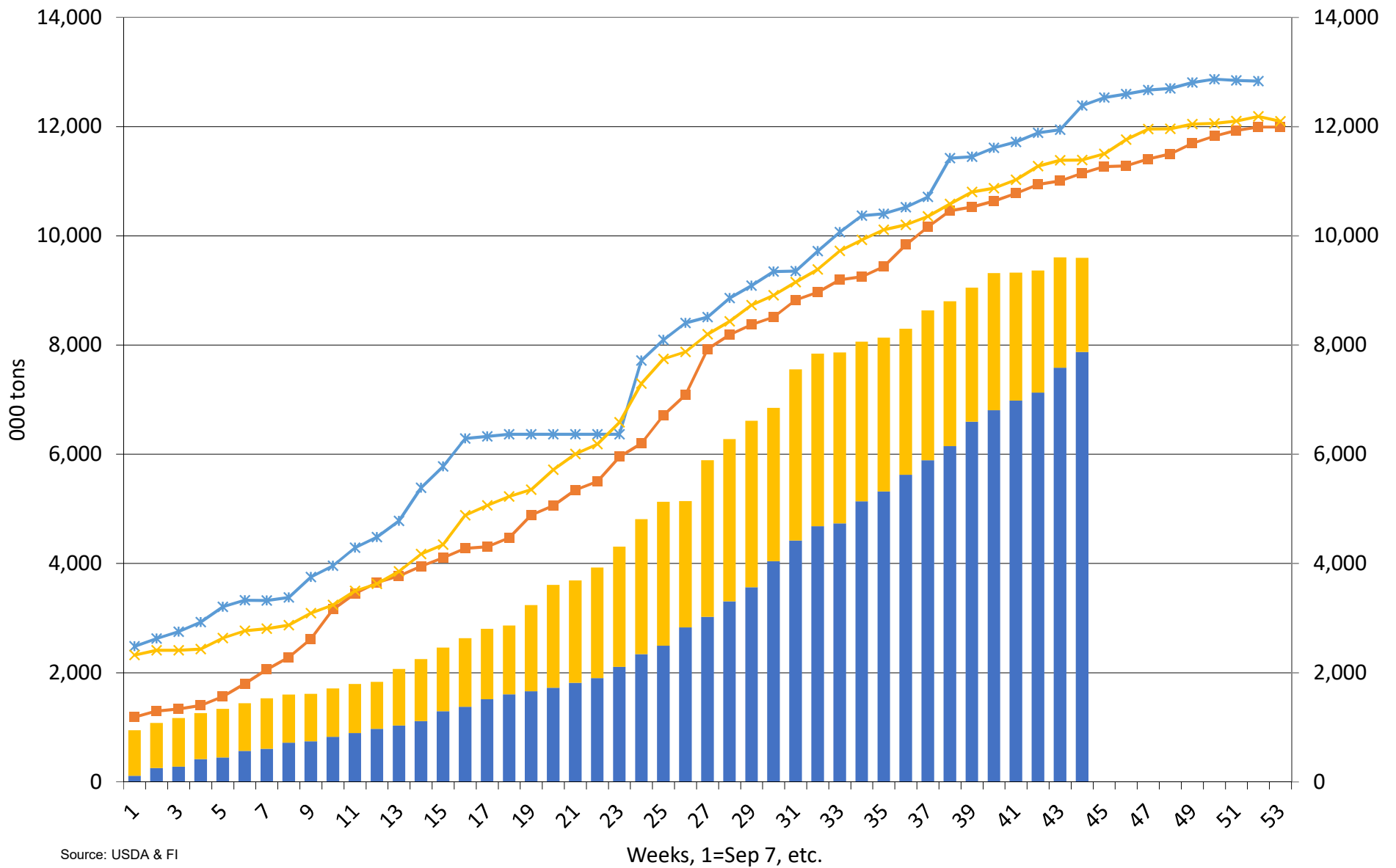
Source: USDA & FI

Weeks, 1=Sep 7, etc.

■ Accumulated Exports
 ■ Outstanding Sales
 *— 2018-19
 —■ 2017-18
 —x 2016-17

US Corn Current Crop-Year Commitments to Japan

Thousand Tons, Sept-Aug Crop-Year



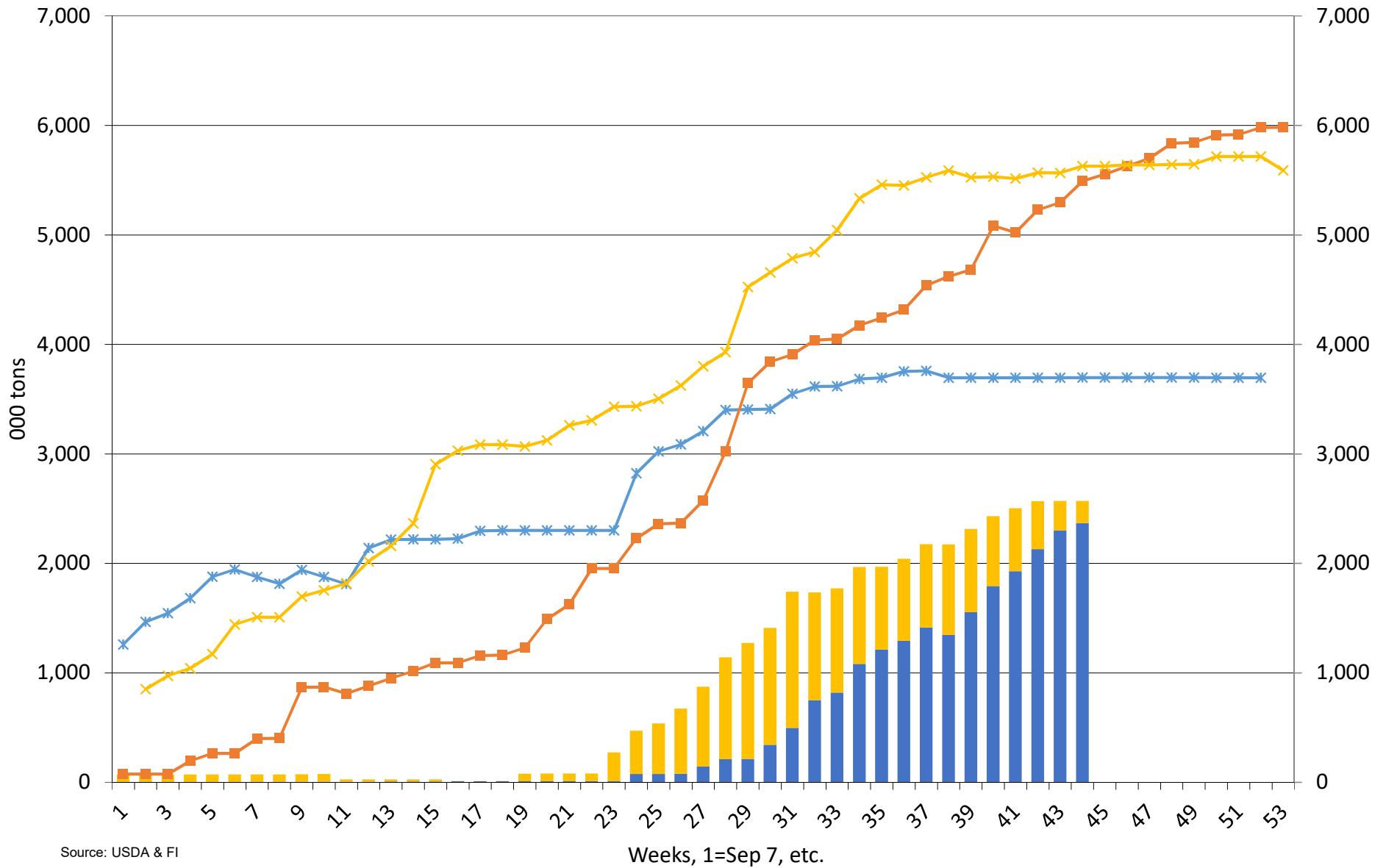
Source: USDA & FI

Weeks, 1=Sep 7, etc.

■ Accumulated Exports
 ■ Outstanding Sales
 *— 2018-19
 —■ 2017-18
 —x 2016-17

US Corn Current Crop-Year Commitments to South Korea

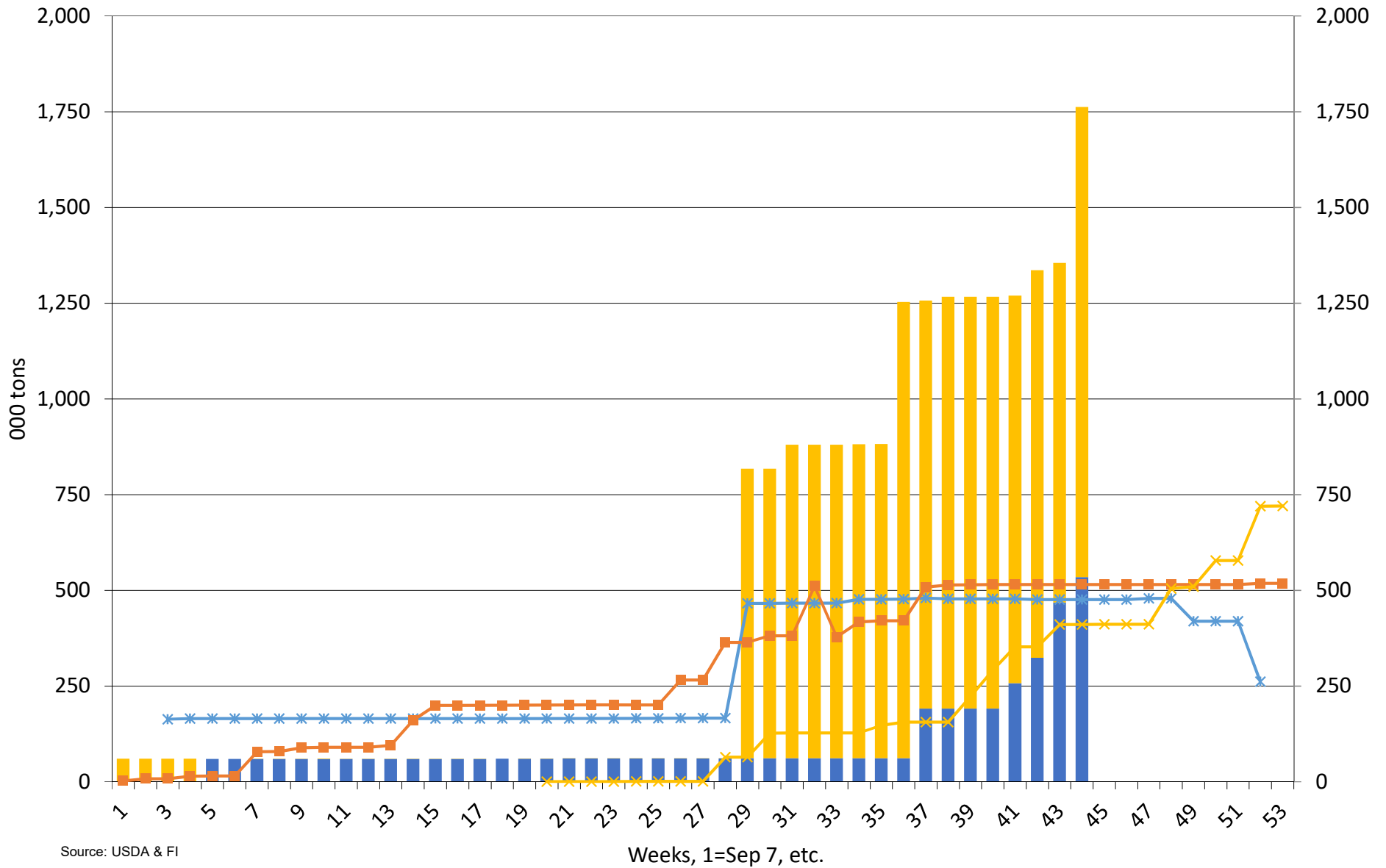
Thousand Tons, Sept-Aug Crop-Year



■ Accumulated Exports
 ■ Outstanding Sales
 —* 2018-19
 —■ 2017-18
 —* 2016-17

US Corn Current Crop-Year Commitments to China

Thousand Tons, Sept-Aug Crop-Year



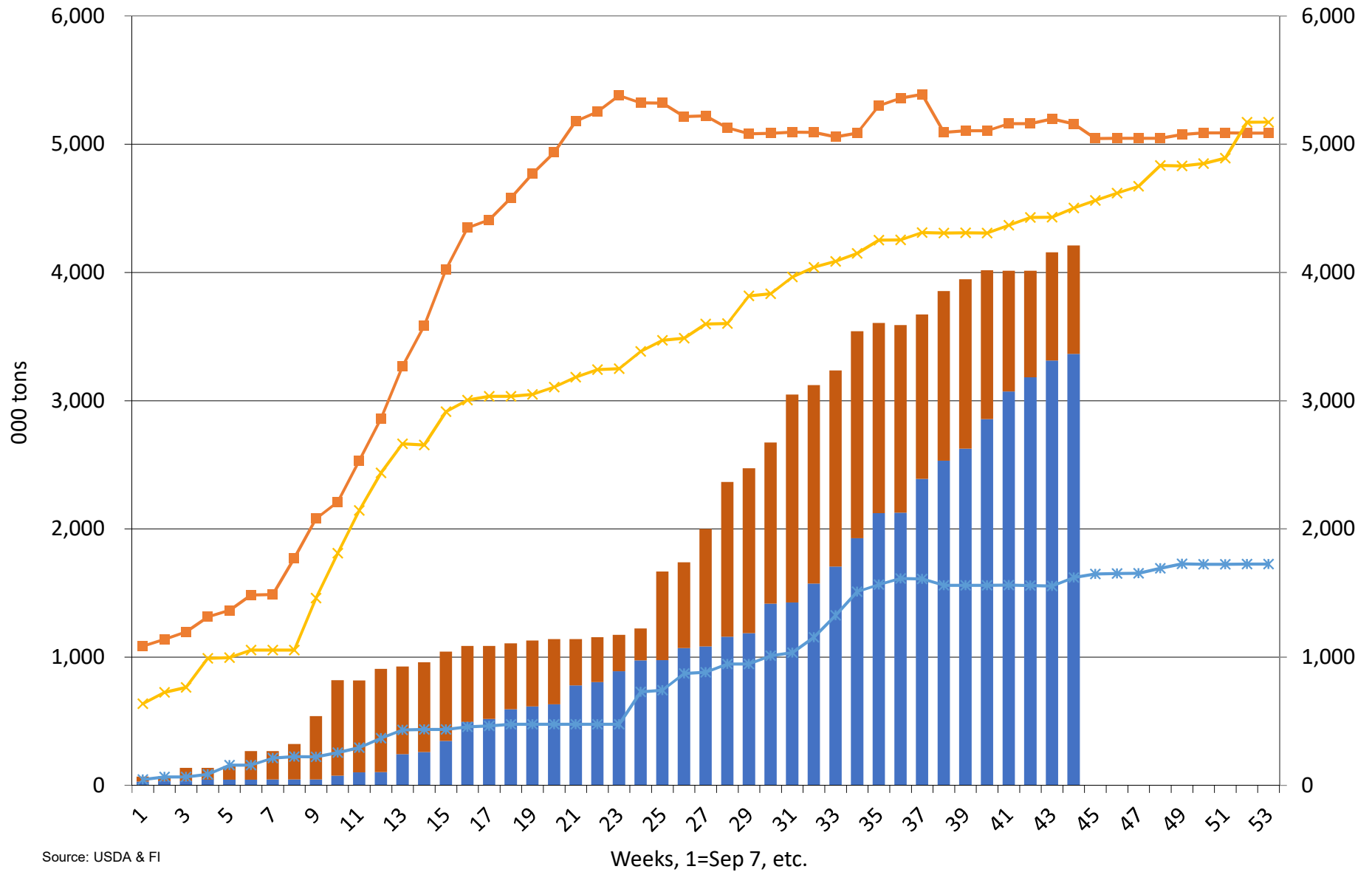
Source: USDA & FI

■ Accumulated Exports
 ■ Outstanding Sales
 —* 2018-19
 —■ 2017-18
 —x 2016-17

Source: USDA and FI

US Sorghum Current Crop-Year Commitments

Thousand Tons, Sept-Aug Crop-Year



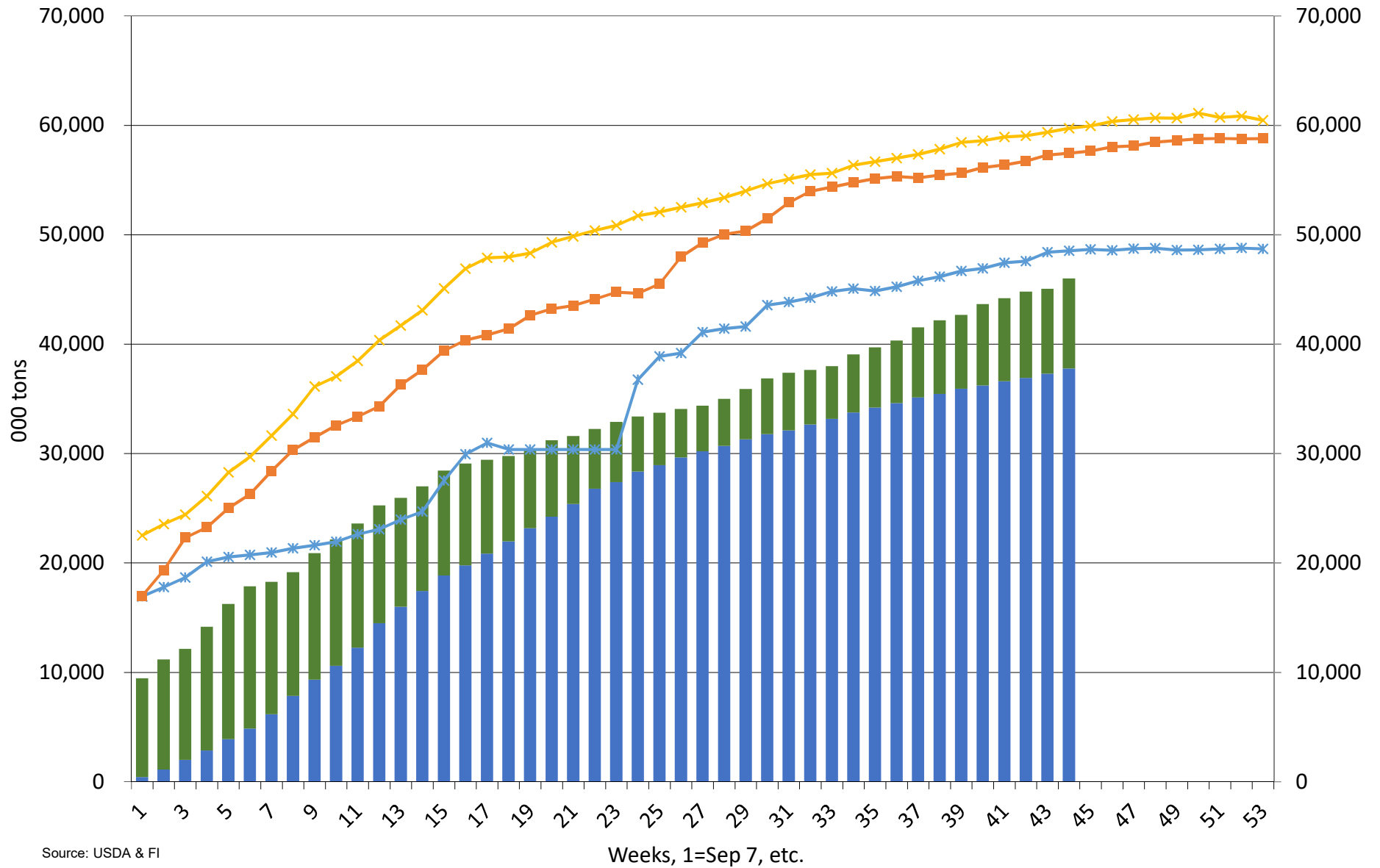
Source: USDA & FI

■ Accumulated Exports ■ Outstanding Sales * 2018-19 ■ 2017-18 * 2016-17

Source: USDA and FI

US Soybean Current Crop-Year Commitments

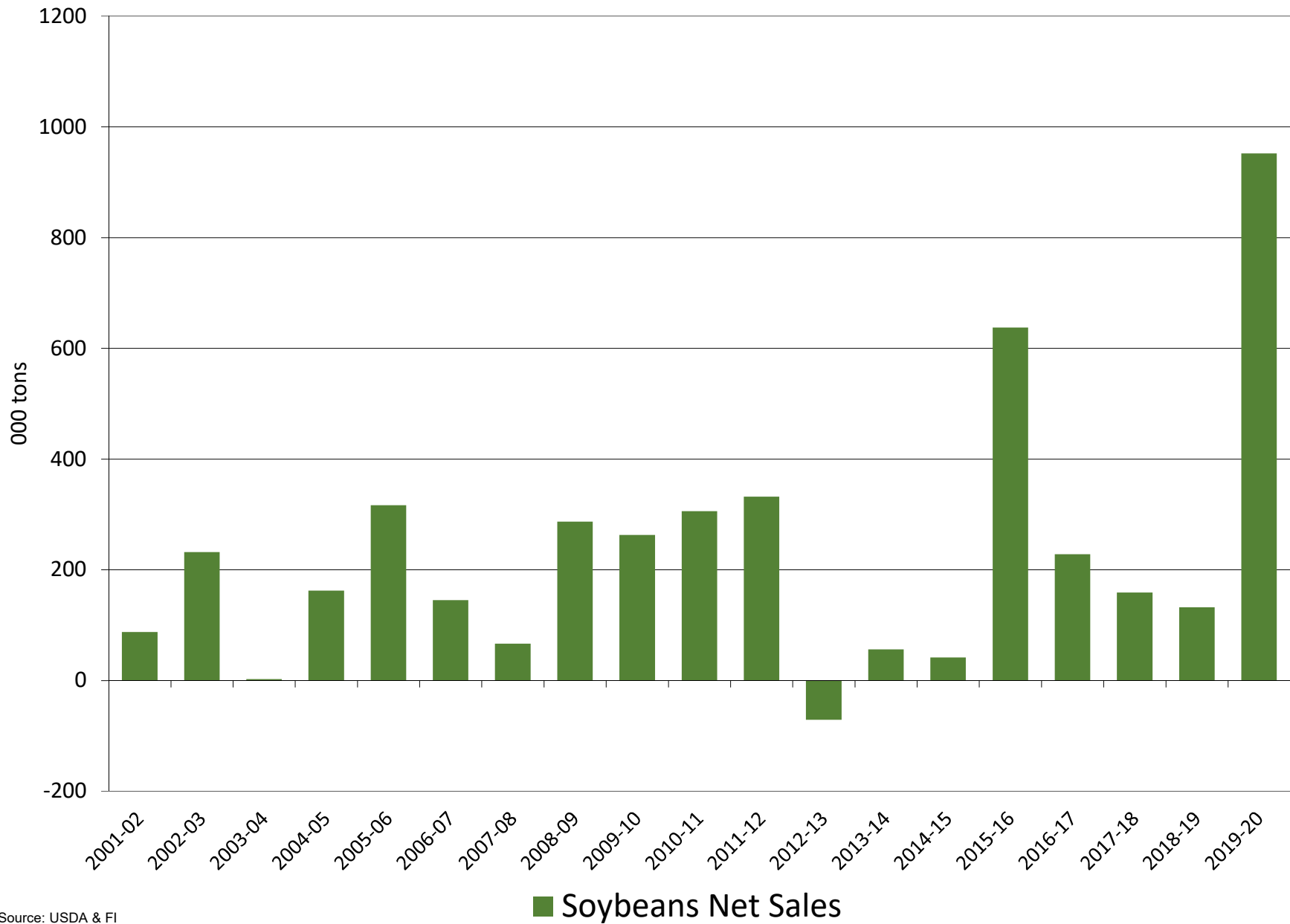
Thousand Tons, Sept-Aug Crop-Year



Source: USDA & FI

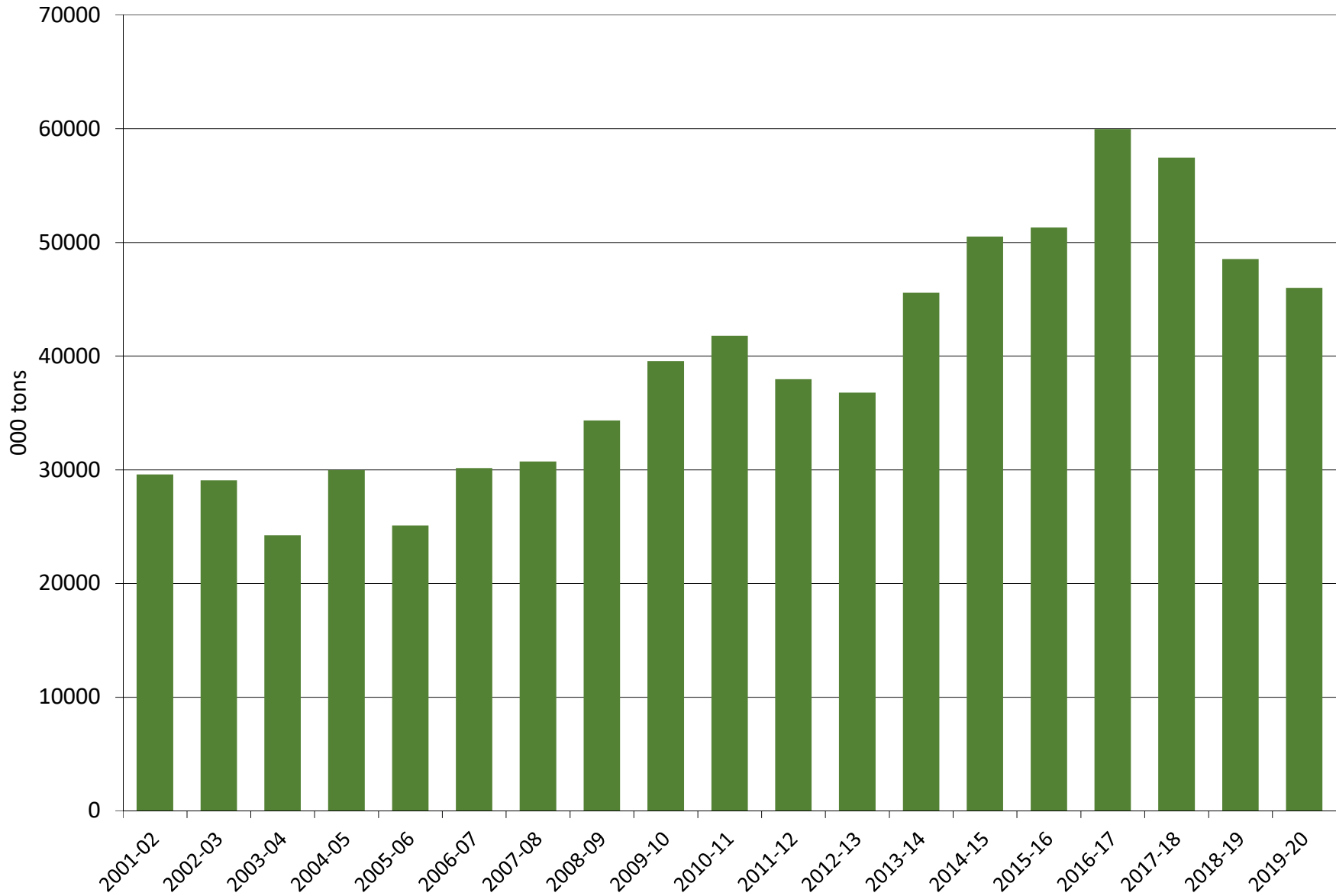
■ Accumulated Exports ■ Outstanding Sales * 2018-19 ■ 2017-18 * 2016-17

US soybean export sales for the week ending on or near 07/05/2020



Source: USDA & FI

US soybean export commitments on or near 07/05/2020

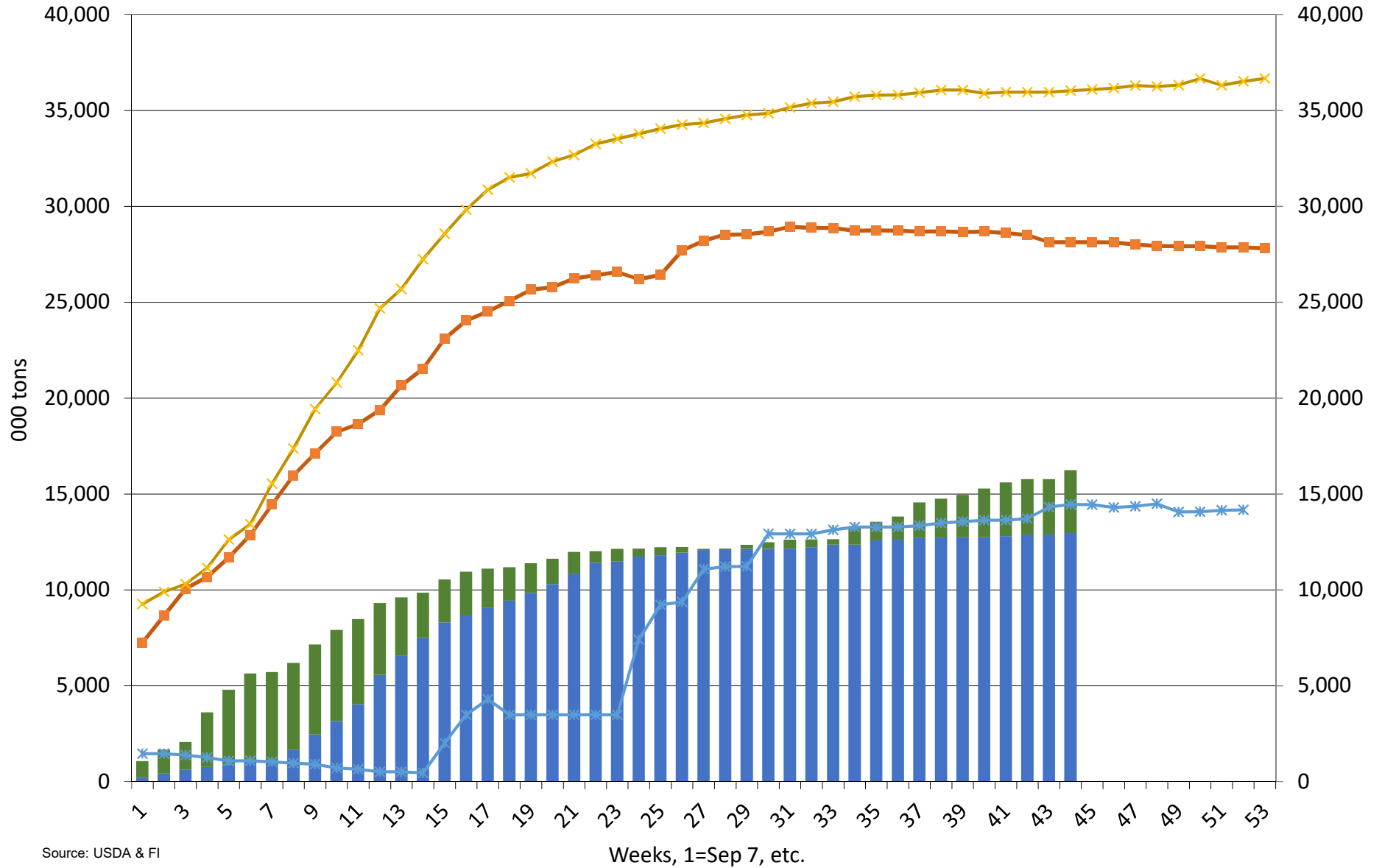


Source: USDA & FI

■ Soybeans Total Commitments 000 tons

Source: USDA and FI

US Soybean Current Crop-Year Commitments to China Thousand Tons, Sept-Aug Crop-Year

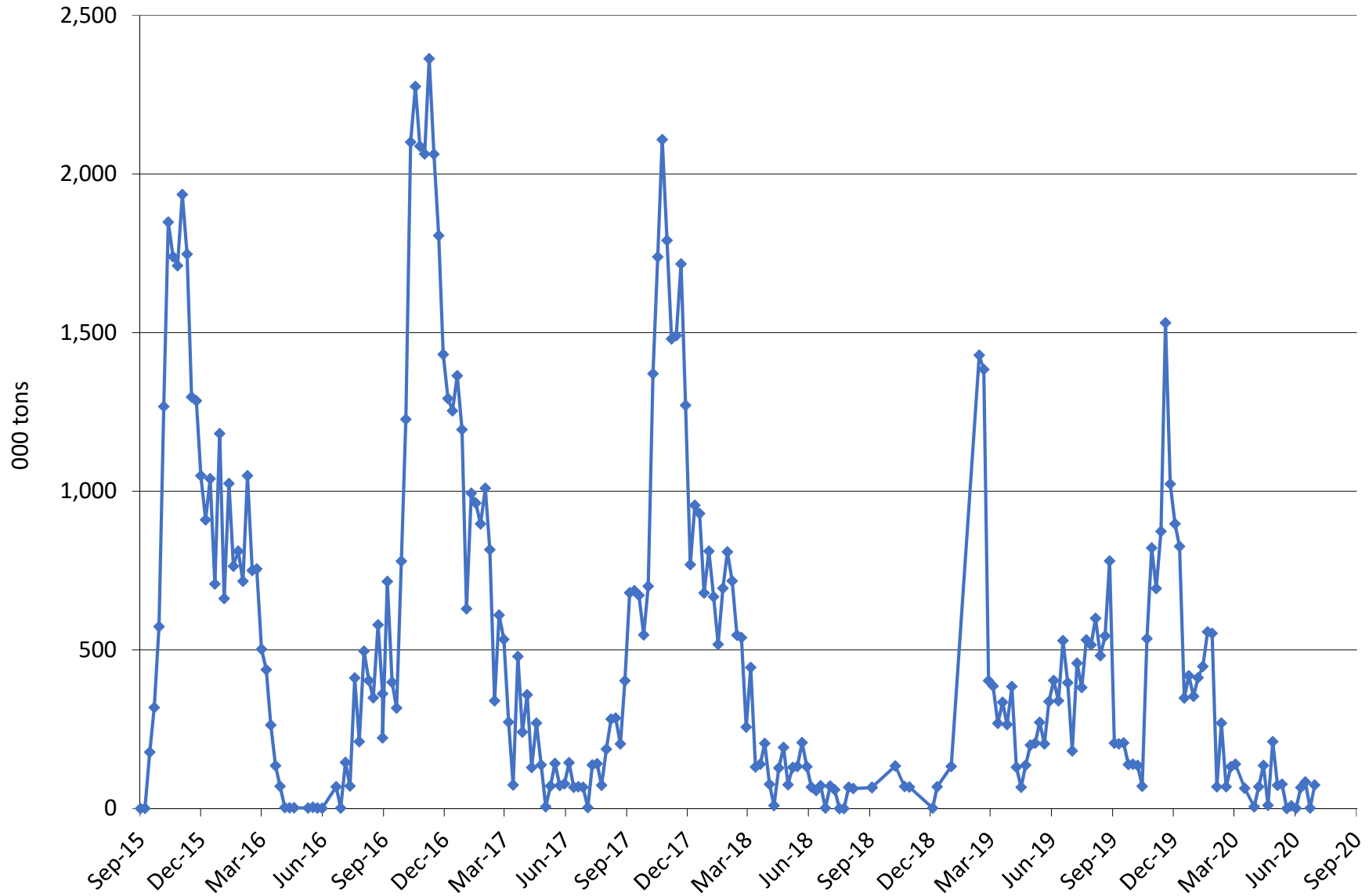


Source: USDA & FI

■ Accumulated Exports ■ Outstanding Sales * 2018-19 ■ 2017-18 * 2016-17

Source: USDA and FI

US Soybean Current Crop-Year Exports to China Thousand Tons, Sept-Aug Crop-Year

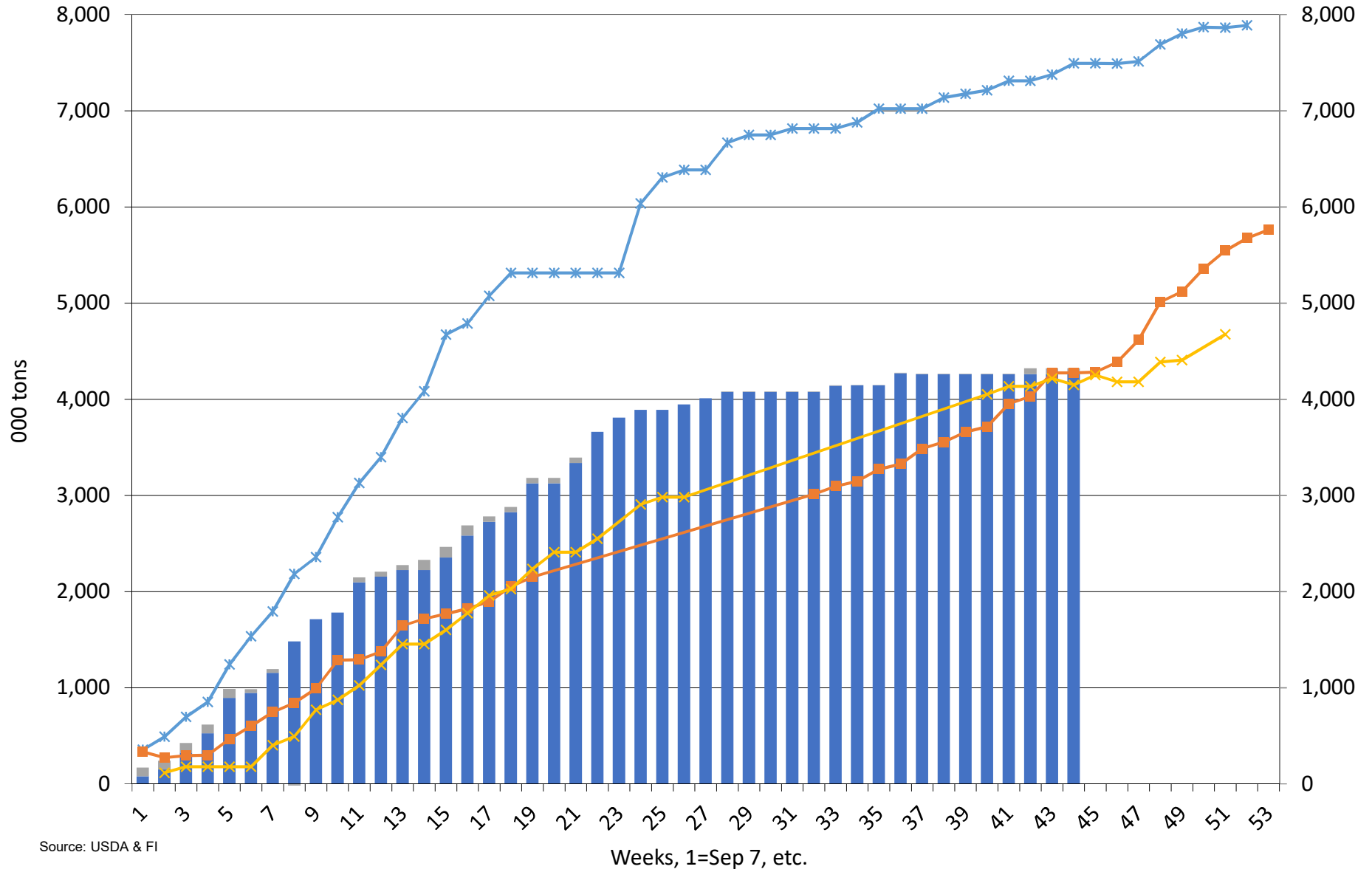


Source: USDA & FI

—◆— Accumulated Exports

Source: USDA and FI

US Soybean Current Crop-Year Commitments to EU Thousand Tons, Sept-Aug Crop-Year

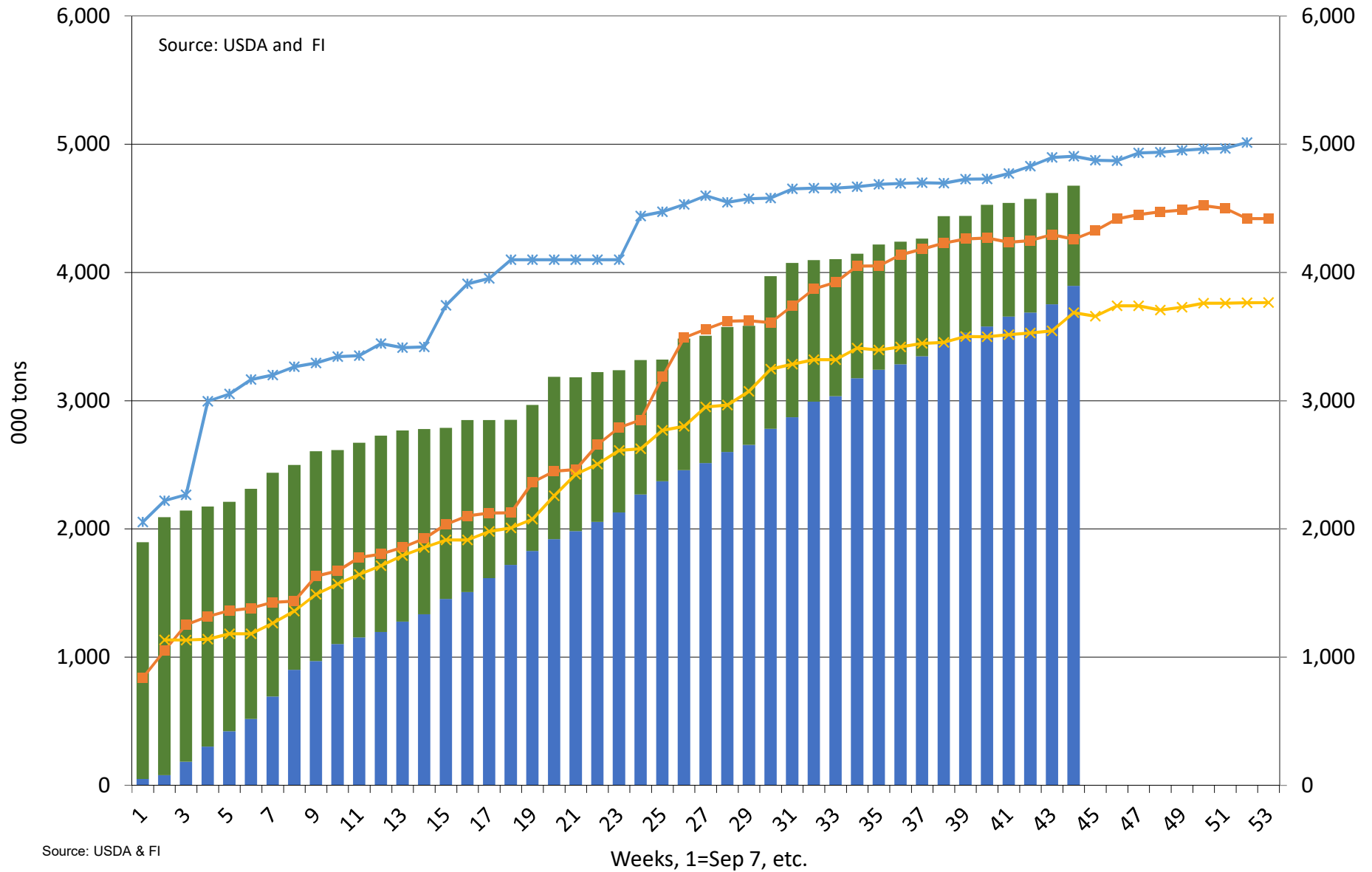


Source: USDA & FI

■ Accumulated Exports ■ Outstanding Sales * 2018-19 ■ 2017-18 * 2016-17

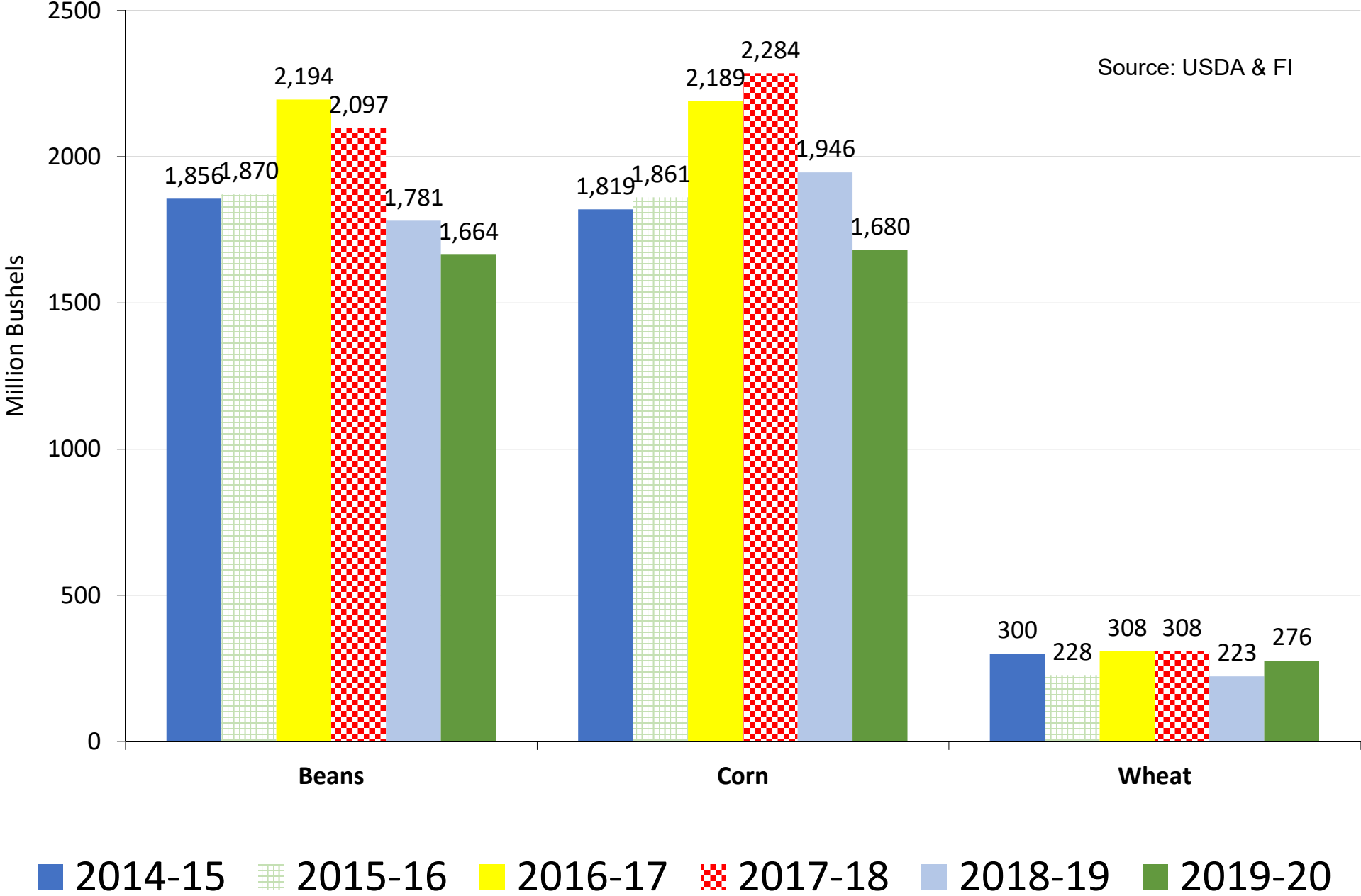
US Soybean Current Crop-Year Commitments to Mexico

Thousand Tons, Sept-Aug Crop-Year



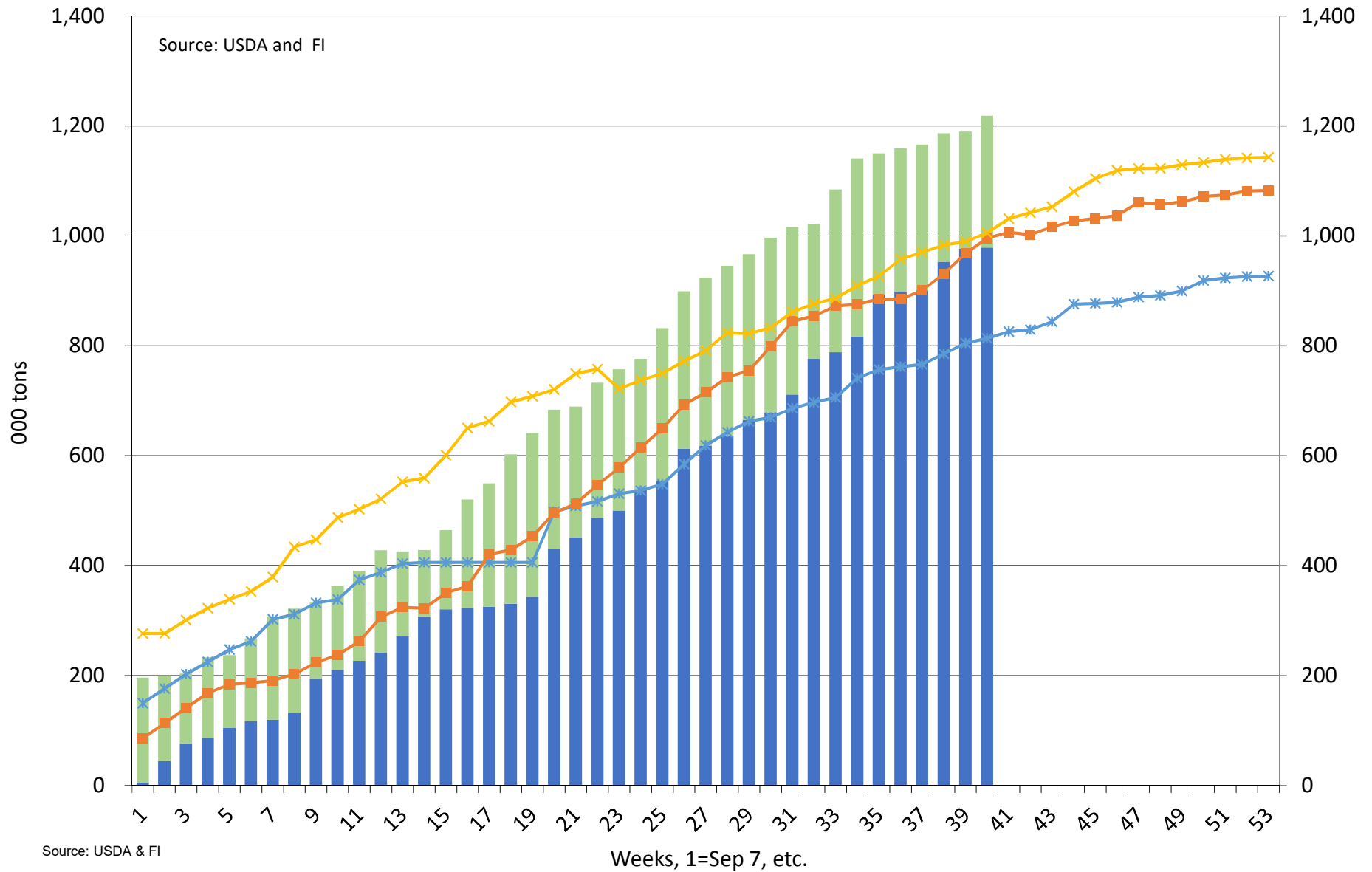
■ Accumulated Exports
 ■ Outstanding Sales
 —* 2018-19
 —■ 2017-18
 —x 2016-17

Crop year to date US export sales



US Soybean Oil Current Crop-Year Commitments

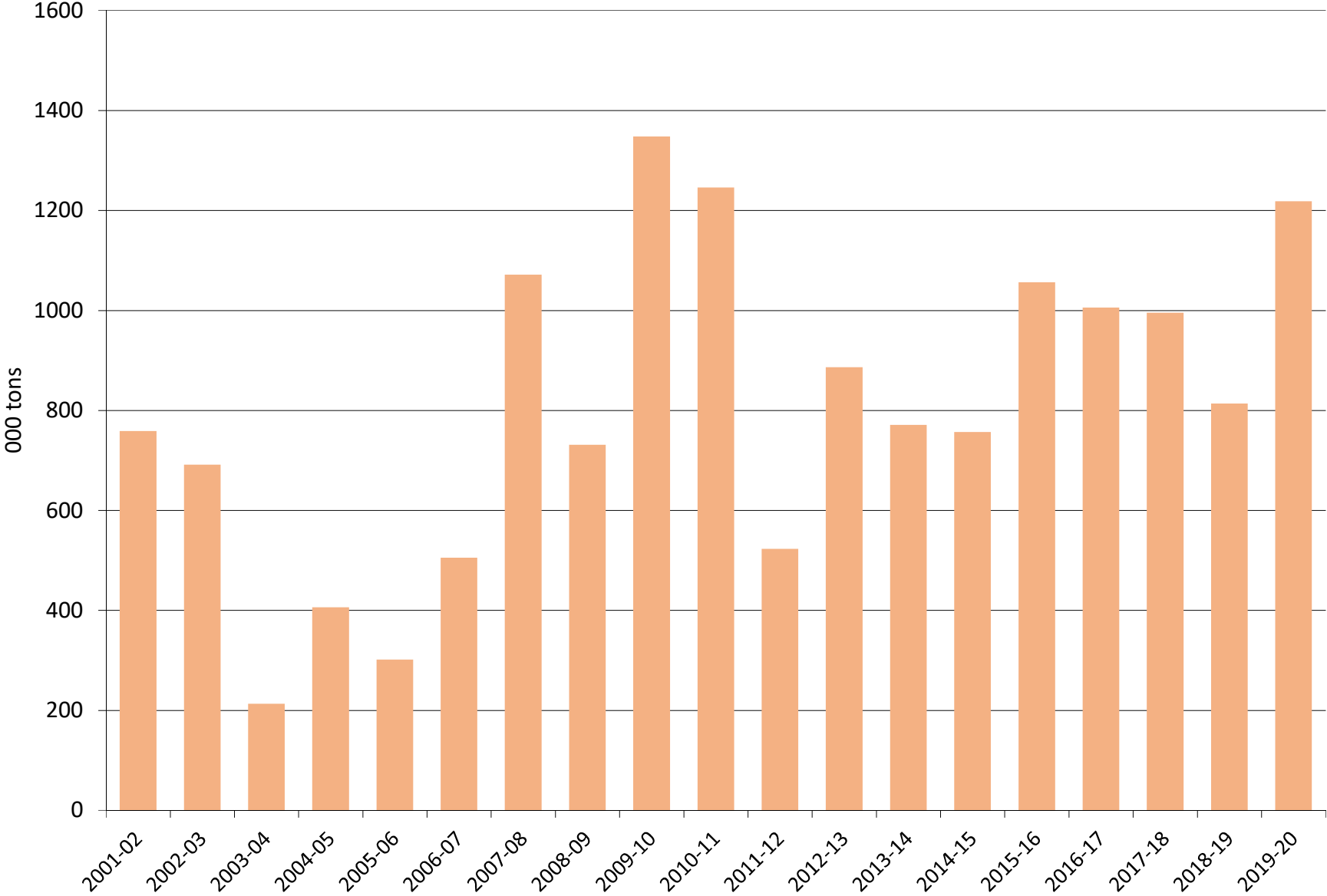
Thousand Tons, Sept-Aug Crop-Year



Source: USDA & FI

■ Accumulated Exports
 ■ Outstanding Sales
 —* 2018-19
 —■ 2017-18
 —x 2016-17

Soybean Oil Total Commitments 000 Metric Tons

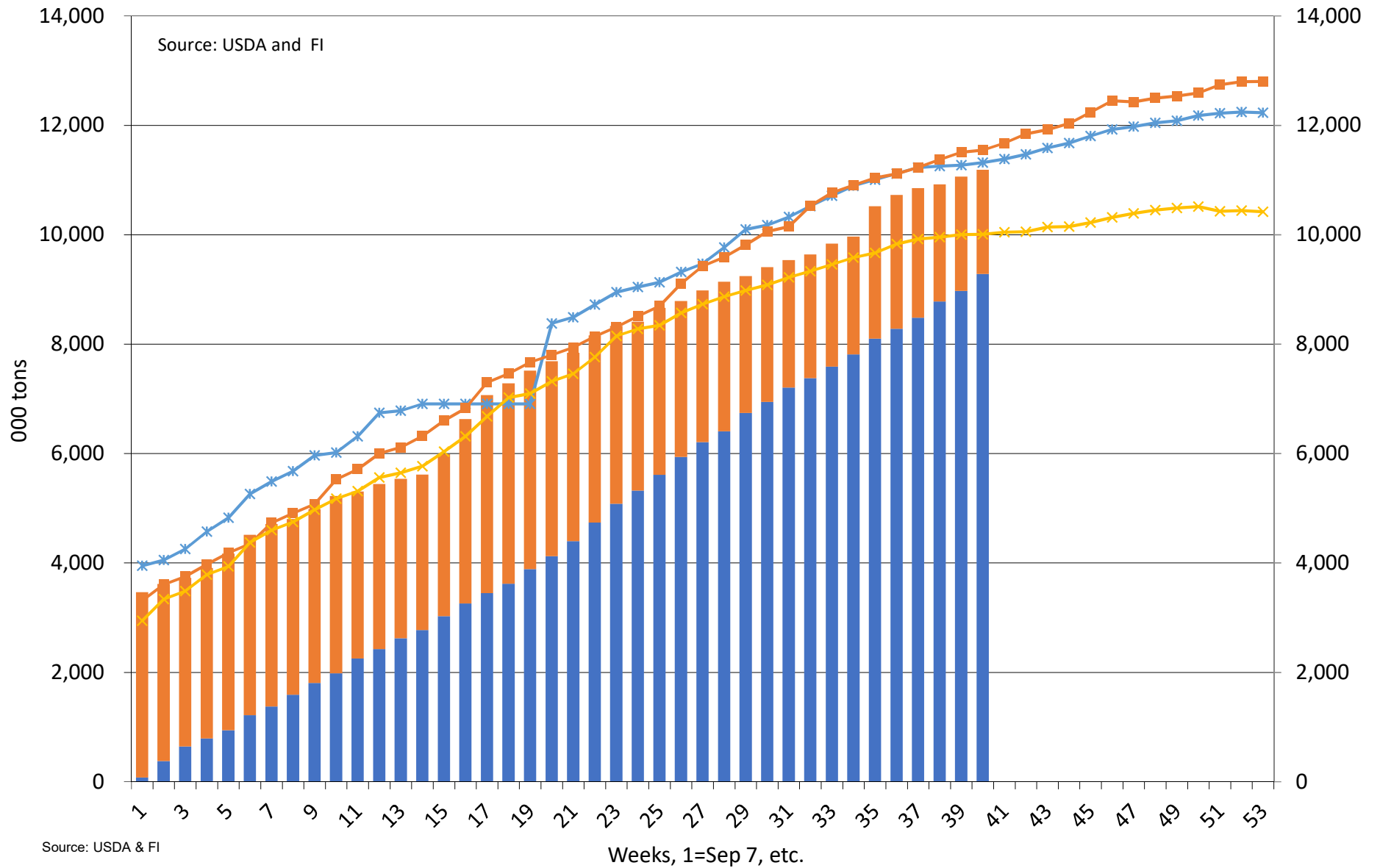


Source: USDA & FI

■ Soybean Oil Total Commitments 000 Metric Tons

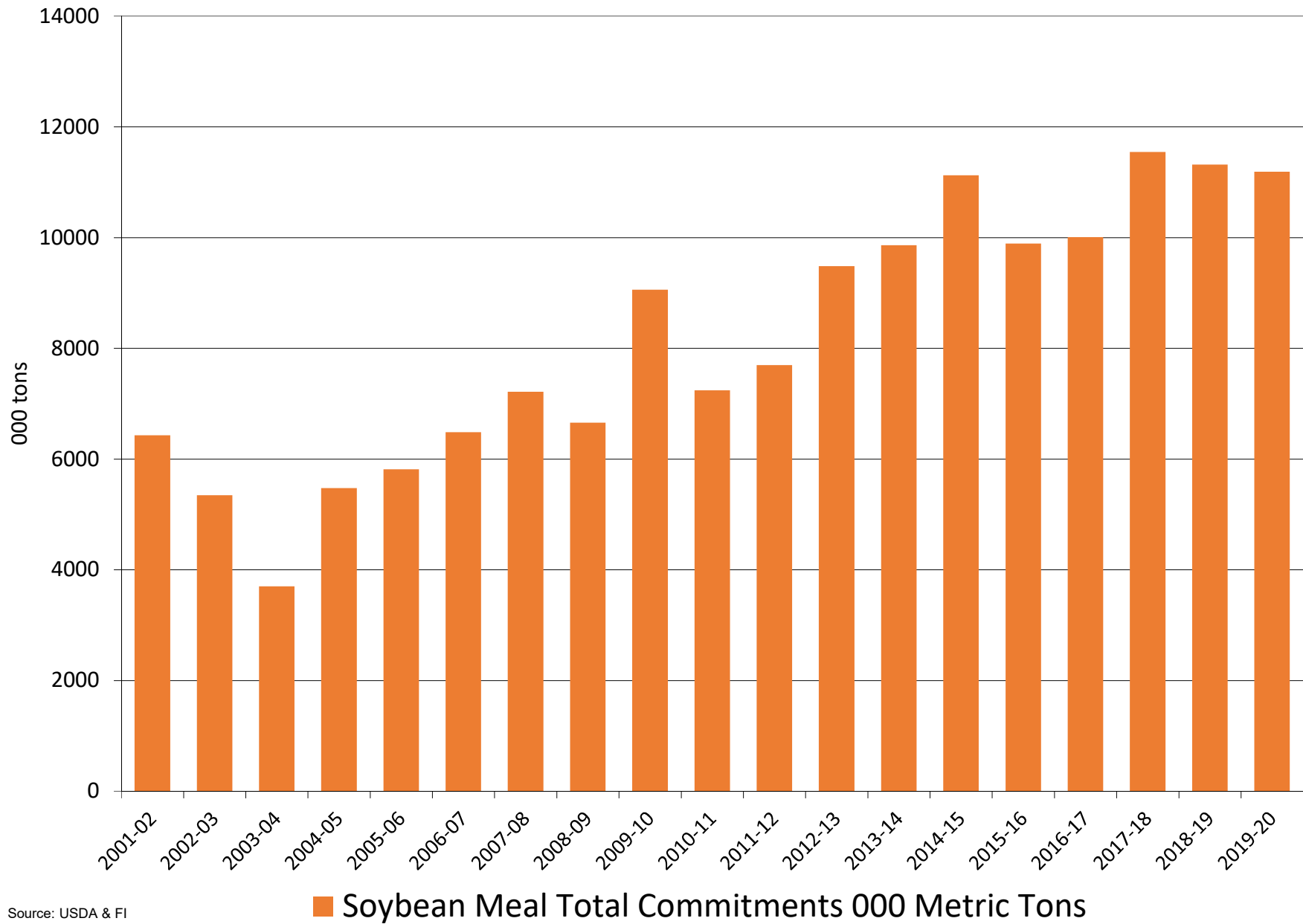
US Soybean Meal Current Crop-Year Commitments

Thousand Tons, Sept-Aug Crop-Year



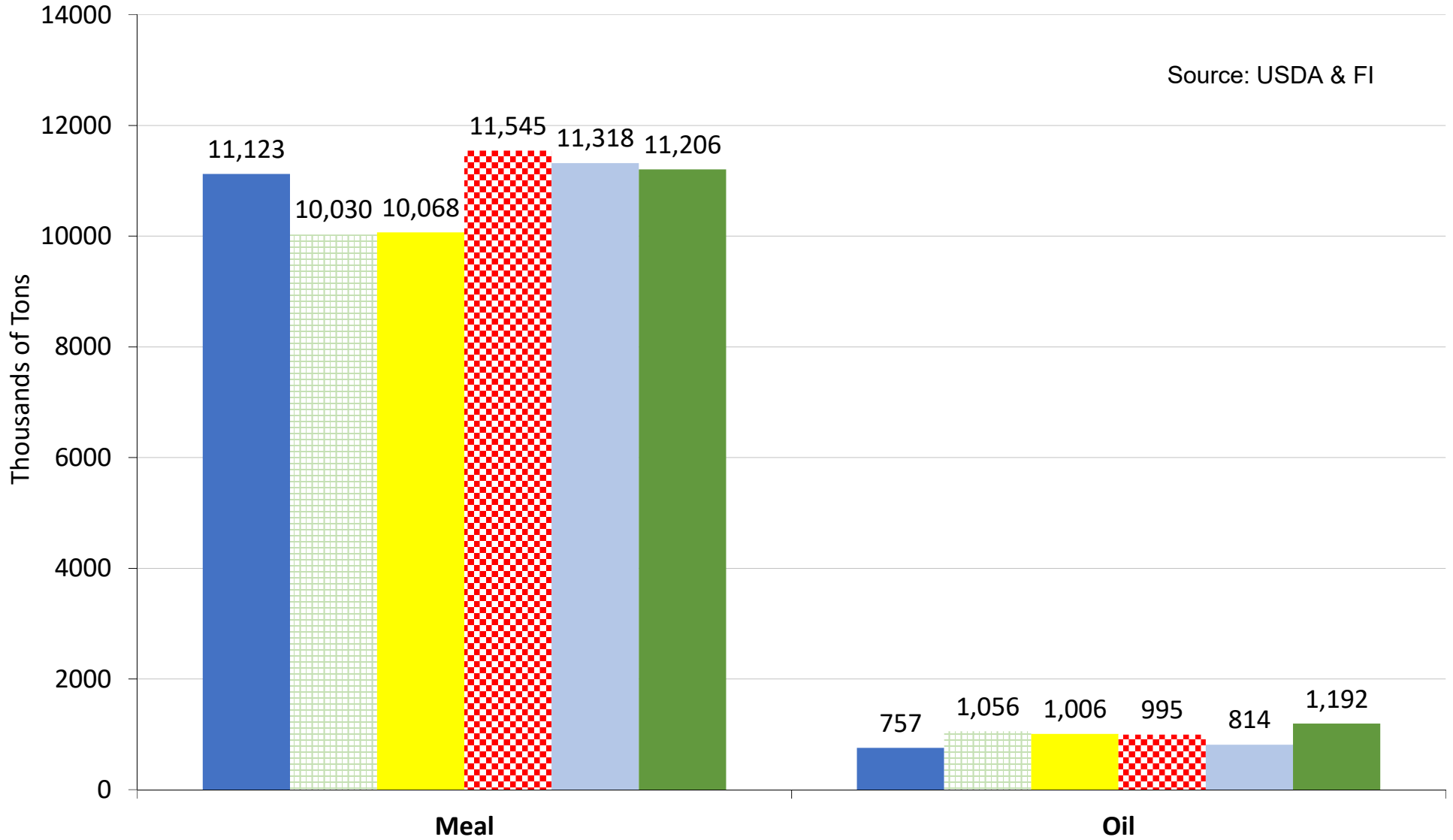
■ Accumulated Exports
 ■ Outstanding Sales
 —* 2018-19
 —■ 2017-18
 —x 2016-17

US soybean meal export commitments on or near 07/05/2020



Crop year to date US export sales

Source: USDA & FI



■ 2014-15 ■ 2015-16 ■ 2016-17 ■ 2017-18 ■ 2018-19 ■ 2019-20

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